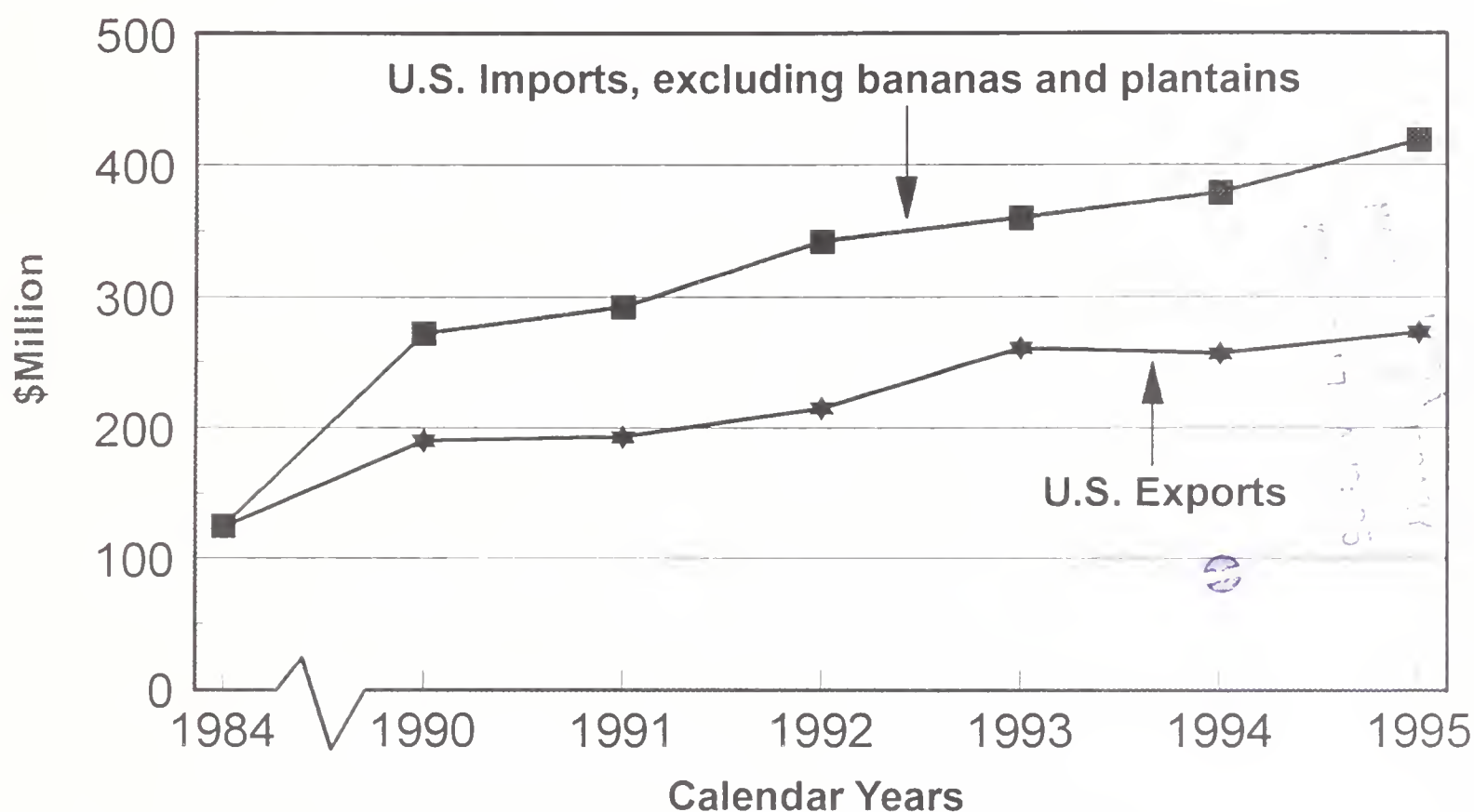


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World Horticultural Trade & U.S. Export Opportunities

U.S. Horticultural Trade with Caribbean Basin Initiative Countries Reached Record Levels in 1995



Source: U.S. Bureau of the Census

U.S. horticultural trade with Caribbean and Central American countries included in the Caribbean Basin Initiative (CBI) set a record in 1995. Total import value (excluding bananas and plantains, which enjoyed duty-free access into the United States before the CBI program was implemented) reached \$419 million, while exports were \$273 million, both records. The top five suppliers remained Costa Rica, Guatemala, Dominican Republic, Honduras, and Jamaica. On the other hand, U.S. shipments of fresh fruits and vegetables, processed fruit and vegetables, juices, and wine continued strong in 1995. Horticultural exports from the CBI region have benefited from increased U.S. demand for tropical products such as bananas, pineapples, and melons. The CBI program, which started in 1984, has also assisted the fruit and vegetable industries in some Caribbean and Central American countries in becoming more organized and accustomed to U.S. regulations and market requirements. As policies toward economic growth and trade liberalization continue, U.S. trade with CBI countries will likely continue to rise.

For further information, contact:
U.S. Department of Agriculture
Foreign Agricultural Service
Horticultural and Tropical Products Division
AG Box 1049
Washington, DC 20250-1049

Telephone: 202-720-6590
Fax: 202-720-3799

Frank J. Piason, Director
Robert B. Tisch, Deputy Director for Marketing
Howard R. Wetzel, Deputy Director for Analysis

ANALYSIS

| | | |
|--------------------|--------------|--|
| Casey Bean | 202-720-4620 | Fresh deciduous fruit, table grapes, apple juice, olives and stone fruit |
| Brian Grunenfelder | 202-690-2702 | Trade policy, food safety, and plant health group leader |
| Bill Janis | 202-720-0897 | Fresh and processed potatoes, tree nuts, tropical fruits, wine and brandy |
| Bob Knapp | 202-720-6877 | Canned deciduous fruit, kiwifruit, NAFTA, PL-480 and GSM-102 export credits |
| Emanuel McNeil | 202-720-2083 | Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers |
| Debra A. Pumphrey | 202-720-8899 | Coffee, cocoa, tea, spices, essential oils, and ginseng |
| Stephanie Riddick | 202-720-9792 | Dried fruit, avocados, beer, hops, berries, and circular coordinator |
| Samuel Rosa | 202-720-6086 | Sugar, fresh citrus and juices, honey, mushrooms, and CBI |
| Joe Somers | 202-720-2974 | Situation and outlook group leader, fresh and processed citrus, trade forecasts, FAO citrus liaison, and circular editor |

MARKETING

| | | |
|-----------------|--------------|---|
| Laura Davis | 202-720-2252 | Deciduous fruit |
| Ted Goldammer | 202-720-8498 | Citrus, hops, and potatoes |
| Wayne Molstad | 202-720-0898 | Vegetables, grape juice, cranberry juice, honey, kiwifruit, wine and brandy |
| Stacey Peckins | 202-720-5330 | Tree nuts, papaya, foliage, plants |
| Steve Shnitzler | 202-720-8495 | Dried fruit, avocados, and ginseng |

For subscription questions or address changes, please contact Robertha McLean, 202-720-9445.

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Export Summary

U.S. exports of horticultural products to all countries in January 1996 totaled \$658.1 million, up 2 percent or \$15 million from the same month a year earlier. Categories with the most significant increases in January were tree nuts (up \$19 million or 26 percent), miscellaneous products (up \$8 million or 7 percent) and fresh deciduous fruits (up \$10 million or 16 percent). During the first four months (October-January) of fiscal year (FY) 1996, the total value of U.S. horticultural exports was \$3.1 billion --2 percent below the same period last year. The commodity groups registering the largest decreases during the first four months of FY 1996 are fresh vegetables (down \$90.7 million or 22 percent) and miscellaneous products (down \$117.4 million or 17 percent). The destinations where sales have registered the sharpest decreases are Canada and Mexico.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JAN 96

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------|---------------------|-----------------|-----------------|--------------------|--------------------|-----------------------|-----------------|-----------------|----------------|----------------|-----------|
| GROUP | & COMMODITY | CURR MO LAST YR | CURR MO CURR YR | YR TO DATE LAST YR | YR TO DATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FR, FRUIT CITRUS | MT | | | | | | | | | | |
| | GRAPEFRUIT | 78,678 | 60,935 | 190,069 | 184,885 | 481,742 | 37,951 | 28,932 | 93,043 | 92,940 | 239,515 |
| | LEMONS | 11,200 | 12,002 | 42,220 | 45,003 | 126,120 | 9,011 | 8,746 | 38,516 | 41,750 | 120,392 |
| | ORANGES, INCL TMLPS | 45,341 | 49,215 | 138,365 | 127,471 | 580,755 | 23,903 | 25,633 | 73,963 | 70,696 | 324,139 |
| | OTHER CITRUS | 3,634 | 3,641 | 12,283 | 15,258 | 24,297 | 3,404 | 3,078 | 10,908 | 13,462 | 20,789 |
| | Subtotal:----- | 138,854 | 125,794 | 382,938 | 372,619 | 1,212,916 | 74,270 | 66,390 | 216,431 | 218,849 | 704,836 |
| FR, FRT, NON-CIT | MT | | | | | | | | | | |
| | APPLES | 65,983 | 59,070 | 313,595 | 254,931 | 663,048 | 41,138 | 41,792 | 185,919 | 165,699 | 405,155 |
| | AVOCADOS | 1,396 | 665 | 3,724 | 3,606 | 12,489 | 1,073 | 407 | 3,091 | 2,544 | 13,228 |
| | CHERRIES SWT & TRT | 124 | 704 | 518 | 3,848 | 30,268 | 103 | 644 | 529 | 3,818 | 139,775 |
| | GRAPES | 1,675 | 8,741 | 91,979 | 113,588 | 204,786 | 2,302 | 10,135 | 112,808 | 139,030 | 250,677 |
| | KIWI/FRUIT | 1,198 | 898 | 3,766 | 1,887 | 9,505 | 1,738 | 1,248 | 4,975 | 2,615 | 13,084 |
| | MELONS | 2,761 | 3,782 | 21,875 | 23,949 | 212,881 | 1,965 | 2,079 | 11,413 | 12,148 | 85,470 |
| | PAPAYA | 559 | 598 | 3,056 | 2,661 | 8,260 | 1,276 | 1,372 | 5,760 | 5,877 | 18,107 |
| | PEACHES & NCTRS | 527 | 298 | 3,328 | 1,594 | 68,235 | 594 | 432 | 2,655 | 1,604 | 63,671 |
| | PEARS | 12,424 | 12,432 | 75,982 | 81,618 | 127,960 | 6,647 | 7,231 | 39,029 | 43,545 | 71,527 |
| | PLUMS/PRUNES | 377 | 197 | 4,064 | 2,259 | 40,431 | 640 | 305 | 3,793 | 2,430 | 48,372 |
| | STRAWBERRIES | 589 | 1,540 | 6,151 | 8,300 | 49,320 | 1,487 | 3,458 | 17,567 | 20,063 | 86,629 |
| | OTHER NON-CITRUS | 1,764 | 1,916 | 14,471 | 16,020 | 48,272 | 1,741 | 1,444 | 15,951 | 15,671 | 60,322 |
| | Subtotal:----- | 89,382 | 90,847 | 542,513 | 514,267 | 1,475,462 | 60,708 | 70,554 | 403,495 | 415,049 | 1,256,023 |
| CNO/PRP FRUIT | MT | | | | | | | | | | |
| | CHERRIES TRT CNO | 136 | 376 | 1,717 | 3,013 | 8,722 | 207 | 439 | 2,385 | 3,680 | 11,490 |
| | FRUIT MIXTURES | 2,373 | 1,814 | 11,154 | 10,090 | 28,885 | 2,766 | 2,097 | 12,843 | 11,560 | 34,317 |
| | MARACHINO CHRY | 241 | 341 | 1,756 | 3,337 | 4,917 | 527 | 710 | 3,727 | 4,768 | 10,196 |
| | PEACHES CANNEO | 1,153 | 1,383 | 5,499 | 6,325 | 20,915 | 1,076 | 1,318 | 4,984 | 5,805 | 19,087 |
| | PINEAPPLE CANNEO | 97 | 166 | 1,149 | 1,002 | 3,833 | 86 | 151 | 967 | 874 | 3,445 |
| | FRT PRP/PRES | 7,443 | 4,971 | 25,574 | 22,294 | 77,143 | 6,675 | 5,909 | 28,496 | 27,081 | 89,360 |
| | OTHER CANNEO FR | 4,292 | 4,158 | 11,499 | 13,738 | 41,246 | 3,266 | 3,160 | 10,933 | 12,965 | 38,673 |
| | Subtotal:----- | 15,738 | 13,211 | 58,351 | 59,802 | 185,663 | 14,605 | 13,786 | 64,337 | 66,735 | 206,571 |
| ORIEO FRUIT | MT | | | | | | | | | | |
| | PRUNES, ORIEO | 4,580 | 4,464 | 22,000 | 21,130 | 60,237 | 10,913 | 9,990 | 51,772 | 48,045 | 142,075 |
| | RAISINS, ORIEO | 8,499 | 8,490 | 41,297 | 40,611 | 122,132 | 13,551 | 15,294 | 67,211 | 70,505 | 196,097 |
| | OTHER ORIEO FRUIT | 1,806 | 1,820 | 10,084 | 9,994 | 32,032 | 3,616 | 3,894 | 23,188 | 22,878 | 62,303 |
| | Subtotal:----- | 14,886 | 14,775 | 73,382 | 71,736 | 214,402 | 28,082 | 29,180 | 142,172 | 141,429 | 400,476 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| | BLUEBERRIES, FZN | 689 | 873 | 1,949 | 3,239 | 7,742 | 968 | 1,431 | 2,827 | 5,092 | 11,597 |
| | STRAWBERRIES, FZN | 2,131 | 1,594 | 8,487 | 6,319 | 25,729 | 2,729 | 2,216 | 10,871 | 8,382 | 33,529 |
| | OTHER FZN FRUIT | 1,265 | 1,314 | 4,453 | 9,037 | 19,310 | 1,908 | 2,292 | 6,898 | 11,689 | 27,829 |
| | Subtotal:----- | 4,086 | 3,782 | 14,889 | 18,596 | 52,782 | 5,605 | 5,940 | 20,597 | 25,164 | 72,956 |
| FRT&VEG JUICE (SSE) KL | | | | | | | | | | | |
| | GRAPEFRUIT JU CNC | 2,634 | 2,769 | 14,632 | 12,501 | 55,965 | 1,718 | 3,011 | 9,779 | 10,098 | 41,668 |
| | ORANGE JU NT CNC | 14,827 | 11,496 | 53,816 | 46,118 | 156,960 | 9,342 | 8,383 | 35,155 | 33,357 | 105,564 |
| | ORANGE JUICE CNC | 22,220 | 14,088 | 74,555 | 70,083 | 284,382 | 10,966 | 9,004 | 41,665 | 43,282 | 165,312 |
| | OTHER JUICES | 25,487 | 27,833 | 118,270 | 169,081 | 426,297 | 19,784 | 23,428 | 86,157 | 115,382 | 317,333 |
| | Subtotal:----- | 65,171 | 56,187 | 261,275 | 297,786 | 923,605 | 41,812 | 43,828 | 172,757 | 202,121 | 629,879 |
| VEGETABLES FR | MT | | | | | | | | | | |
| | ASPARAGUS, FR, CHLO | 1,217 | 447 | 1,735 | 890 | 18,543 | 5,116 | 1,691 | 6,796 | 2,959 | 66,817 |
| | BROCCOLI | 14,923 | 11,015 | 36,307 | 42,314 | 116,621 | 8,587 | 8,224 | 30,016 | 25,900 | 91,261 |
| | CAULIFLOWER | 10,158 | 8,900 | 33,862 | 35,374 | 99,327 | 6,755 | 6,254 | 25,135 | 22,784 | 73,676 |
| | CELERY | 11,258 | 11,527 | 41,395 | 41,631 | 111,149 | 6,870 | 3,190 | 20,864 | 13,890 | 57,180 |
| | LETTUCE, FR, CH. | 30,861 | 23,685 | 107,829 | 99,632 | 275,794 | 17,823 | 13,253 | 72,813 | 45,072 | 184,043 |
| | ONIONS, FR | 34,831 | 24,992 | 175,698 | 103,572 | 311,266 | 12,645 | 7,565 | 55,358 | 29,736 | 105,026 |
| | PEPPERS | 3,050 | 5,033 | 17,987 | 18,793 | 50,146 | 3,421 | 3,638 | 17,917 | 14,308 | 48,726 |
| | TOMATOES, FR, CH. | 8,759 | 10,812 | 51,189 | 44,957 | 139,476 | 9,562 | 6,709 | 46,933 | 36,380 | 109,687 |
| | OTHER VEG, FR. | 46,980 | 47,576 | 199,583 | 190,783 | 726,644 | 31,318 | 28,860 | 128,034 | 122,127 | 400,143 |
| | Subtotal:----- | 162,042 | 143,990 | 665,590 | 577,950 | 1,848,970 | 102,102 | 79,386 | 403,869 | 313,160 | 1,136,564 |
| VEGETABLES CANNEO | MT | | | | | | | | | | |
| | CATSUP & CHILI SA | 3,378 | 2,821 | 14,939 | 13,626 | 40,411 | 2,548 | 2,185 | 10,551 | 10,131 | 29,801 |
| | SWEET CORN CANNEO | 11,856 | 10,075 | 56,233 | 52,007 | 165,152 | 9,817 | 8,110 | 47,929 | 41,048 | 138,094 |
| | TOMATO PASTE | 8,700 | 5,891 | 33,025 | 34,308 | 86,613 | 7,062 | 4,700 | 26,554 | 27,012 | 71,448 |
| | TOMATO SAUCE | 5,982 | 7,375 | 28,192 | 27,404 | 79,204 | 5,921 | 7,177 | 26,898 | 26,563 | 77,615 |
| | OTHER CANNEO VEG | 16,123 | 21,144 | 73,425 | 83,854 | 234,435 | 19,128 | 26,379 | 89,633 | 105,339 | 281,163 |
| | Subtotal:----- | 46,041 | 47,307 | 205,817 | 211,202 | 605,818 | 44,478 | 48,552 | 201,567 | 210,096 | 598,123 |
| FROZEN VEGETABLES | MT | | | | | | | | | | |
| | FROZEN FRENCH FRY | 21,613 | 26,450 | 103,584 | 108,443 | 353,130 | 15,741 | 19,273 | 77,419 | 79,848 | 260,204 |
| | FZN SWT CORN | 5,183 | 4,476 | 25,880 | 21,175 | 65,341 | 4,499 | 4,037 | 23,044 | 18,119 | 57,477 |
| | OTHER POT. FZN | 1,972 | 1,807 | 6,975 | 6,733 | 25,302 | 1,240 | 1,494 | 5,556 | 5,358 | 20,454 |
| | OTHER FZN VEG | 5,523 | 5,028 | 22,982 | 23,109 | 69,838 | 4,811 | 4,447 | 20,544 | 21,387 | 63,108 |
| | Subtotal:----- | 34,292 | 37,763 | 159,423 | 159,461 | 513,613 | 26,293 | 29,252 | 126,564 | 124,714 | 401,245 |
| OEHYO VEGETABLES | MT | | | | | | | | | | |
| | GARLIC OEHY | 400 | 749 | 2,634 | 2,993 | 7,831 | 974 | 1,700 | 6,284 | 6,867 | 18,414 |
| | ONIONS OEHY | 2,040 | 2,796 | 14,104 | 10,837 | 33,871 | 4,673 | 6,318 | 24,956 | 25,061 | 70,932 |
| | POTATO OEHYO | 4,241 | 4,223 | 15,816 | 19,571 | 58,542 | 4,262 | 4,352 | 16,370 | 19,101 | 58,976 |
| | OTHER OEHY VEG. | 2,737 | 3,910 | 17,182 | 16,836 | 42,790 | 5,225 | 6,538 | 26,655 | 25,716 | 67,418 |
| | Subtotal:----- | 9,419 | 11,679 | 49,738 | 50,239 | 143,037 | 15,136 | 18,909 | 74,266 | 76,747 | 215,741 |
| TREE NUTS | MT | | | | | | | | | | |
| | ALMNO SH/PRP | 14,100 | 21,900 | 83,094 | 109,509 | 214,014 | 47,081 | 61,247 | 268,032 | 291,271 | 724,459 |
| | ALMONOS, UNSHLO | 1,651 | 1,300 | 7,620 | 7,956 | 17,885 | 4,126 | 2,953 | 19,491 | 19,952 | 45,292 |
| | PISTACHIO, UNSHLO | 911 | 1,209 | 5,883 | 6,532 | 11,788 | 2,360 | 4,467 | 15,787 | 23,010 | 34,698 |
| | WALNUTS, SHLO | 1,395 | 1,188 | 11,679 | 10,269 | 21,816 | 3,840 | 4,769 | 29,790 | 32,067 | 65,227 |
| | WALNUTS, UNSHLO | 973 | 757 | 46,005 | 52,568 | 50,659 | 1,866 | 1,385 | 74,306 | 101,487 | 82,970 |
| | OTHER NUTS | 4,490 | 6,041 | 27,202 | 33,346 | 58,762 | 12,797 | 15,883 | 69,276 | 88,780 | 162,713 |
| | Subtotal:----- | 23,522 | 32,396 | 181,485 | 220,183 | 374,926 | 72,073 | 90,706 | 476,684 | 556,570 | 1,115,362 |
| NURSERY PRODUCTS | NONE | | | | | | | | | | |
| | CUT FLOWERS | 0 | 0 | 0 | 0 | 0 | 2,359 | 3,030 | 11,012 | 13,479 | 38,518 |
| | OTHER NURSERY | 0 | 0 | 0 | 0 | 0 | 12,163 | 12,423 | 54,396 | 49,998 | 157,642 |
| | Subtotal:----- | 0 | 0 | 0 | 0 | 0 | 14,523 | 15,454 | 65,408 | 63,477 | 196,161 |
| HOPS & PRODUCTS | MT | | | | | | | | | | |
| | HOP EXTRACT | 525 | 360 | 1,695 | 1,667 | 4,394 | 7,306 | 6,487 | 29,971 | 25,935 | 70,104 |
| | HOP PELLETS | 1,325 | 488 | 3,580 | 2,592 | 6,822 | 7,644 | 2,541 | 21,165 | 13,328 | 39,412 |
| | HOPS, NSFP | 473 | 100 | 1,639 | 1,417 | 2,854 | 3,093 | 540 | 9,882 | 7,848 | 17,720 |
| | Subtotal:----- | 2,324 | 949 | 6,916 | 5,677 | 14,070 | 18,044 | 9,569 | 61,019 | 47,111 | 127,237 |
| WINE | KL | | | | | | | | | | |
| | GRAPE WINES | 7,229 | 8,382 | 35,967 | 44,524 | 123,669 | 11,180 | 14,908 | 57,392 | 80,462 | 200,972 |
| | OTHER WINE PRODUCTS | 928 | 797 | 4,692 | 4,490 | 12,519 | 1,103 | 971 | 4,922 | 5,412 | 15,044 |
| | Subtotal:----- | 8,158 | 9,180 | 40,660 | 49,014 | 136,188 | 12,284 | 15,879 | 62,314 | 85,874 | 216,017 |
| MISCELLANEOUS | KL | | | | | | | | | | |
| | BEER & BEVERAGES | 50,942 | 46,769 | 231,298 | 241,634 | 834,125 | 31,057 | 27,171 | 138,436 | 143,688 | 508,824 |
| | EDIBLE PREPARATIONS | 13,647 | 17,295 | 69,296 | 67,229 | 194,915 | 49,368 | 64,700 | 360,620 | 241,711 | 801,362 |
| | GINSENG | 23 | 19 | 668 | 622 | 908 | 2,478 | 2,827 | 47,400 | 58,458 | 65,652 |
| | POTATO CHIPS | 4,548 | 3,544 | 28,171 | 19,054 | 69,692 | 10,945 | 10,874 | 76,946 | 54,762 | 190,478 |
| | OTHER MISC. | 0 | 0 | 0 | 0 | 0 | 19,163 | 15,092 | 87,253 | 94,658 | 264,936 |
| | Subtotal:----- | 69,161 | 67,628 | 329,434 | 328,541 | 1,099,641 | 113,013 | 120,665 | 710,658 | 593,280 | 1,831,255 |
| | Grand Total | | | | | | | | | | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JAN 96

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|---------------------|---------------------|--------------------|--------------------|-----------------------|-----------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP & | COMMODITY | CURR MO LAST YR | CURR MO CURR YR | YR TO DATE LAST YR | YR TO DATE CURR YR | LAST YR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT | MT | | | | | | | | | | |
| | APPLES | 3,466 | 5,903 | 25,333 | 39,878 | 142,315 | 1,821 | 2,950 | 8,667 | 14,789 | 95,959 |
| | AVOCADO | 1,342 | 1,428 | 16,513 | 16,306 | 18,869 | 513 | 1,069 | 16,434 | 14,073 | 17,636 |
| | BANANA | 315,031 | 327,883 | 1,231,888 | 1,234,848 | 3,673,712 | 87,384 | 93,695 | 334,501 | 350,583 | 1,052,675 |
| | CANTALOUPE | 23,397 | 42,421 | 71,574 | 93,745 | 274,960 | 6,046 | 11,685 | 19,859 | 26,888 | 81,334 |
| | GRAPE | 51,839 | 51,186 | 79,613 | 64,939 | 363,687 | 42,172 | 62,419 | 68,852 | 87,186 | 305,123 |
| | KIWIFRUIT | 0 | 427 | 379 | 2,144 | 36,557 | 0 | 361 | 287 | 1,873 | 21,709 |
| | MANGO | 3,330 | 2,759 | 8,536 | 7,605 | 142,045 | 3,063 | 2,633 | 8,989 | 8,756 | 120,810 |
| | PEACH | 18,618 | 13,991 | 26,664 | 18,256 | 49,504 | 11,944 | 10,934 | 17,191 | 15,499 | 31,822 |
| | PEAR | 607 | 513 | 1,592 | 2,019 | 48,064 | 213 | 267 | 3,422 | 4,198 | 26,363 |
| | PINEAPPLE | 10,251 | 9,356 | 39,454 | 38,307 | 124,861 | 3,657 | 3,392 | 13,501 | 13,494 | 42,735 |
| | STRAWBERRY | 1,714 | 2,483 | 3,530 | 4,207 | 26,775 | 3,682 | 7,271 | 7,218 | 10,557 | 45,952 |
| | OTHER MELON | 23,412 | 29,441 | 66,096 | 86,680 | 262,325 | 7,198 | 8,916 | 19,211 | 25,544 | 86,115 |
| | OTHER FRUIT | 42,498 | 48,368 | 180,090 | 190,719 | 517,083 | 18,271 | 25,062 | 80,993 | 92,996 | 228,312 |
| | Subtotal:----- | 495,512 | 536,166 | 1,751,268 | 1,799,657 | 5,680,764 | 185,970 | 230,659 | 599,130 | 666,442 | 2,156,551 |
| ORIOLE FRUIT | MT | | | | | | | | | | |
| | ORO APRICOT | 1,467 | 1,695 | 6,075 | 6,668 | 14,219 | 2,325 | 3,689 | 9,271 | 14,236 | 23,594 |
| | ORO FIG & PASTE | 1,229 | 590 | 5,080 | 2,462 | 12,257 | 1,230 | 664 | 6,514 | 4,171 | 14,525 |
| | OTHER ORO FRUIT | 1,348 | 2,499 | 7,788 | 9,896 | 21,971 | 1,987 | 3,824 | 11,314 | 14,326 | 31,441 |
| | Subtotal:----- | 4,044 | 4,785 | 18,944 | 19,027 | 48,448 | 5,544 | 8,178 | 27,100 | 32,734 | 69,561 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| | F2N BLUEBERRIES | 778 | 612 | 3,138 | 2,854 | 8,364 | 1,185 | 906 | 4,344 | 3,682 | 11,187 |
| | F2N STR | 2,618 | 1,133 | 3,999 | 2,241 | 26,585 | 2,897 | 975 | 4,590 | 1,952 | 26,548 |
| | OTHER F2N FRUIT | 1,582 | 2,431 | 5,372 | 7,162 | 24,786 | 1,791 | 3,064 | 5,660 | 8,718 | 27,293 |
| | Subtotal:----- | 4,979 | 4,176 | 12,509 | 12,258 | 59,736 | 5,874 | 4,945 | 14,595 | 14,353 | 65,030 |
| CANNEO/PEP FRUIT | MT | | | | | | | | | | |
| | CANNEO OLIVES | 5,141 | 5,410 | 20,725 | 22,798 | 64,089 | 13,128 | 13,803 | 50,414 | 62,521 | 163,721 |
| | CANNEO ORANGES | 2,982 | 6,894 | 12,808 | 13,451 | 50,983 | 2,657 | 7,555 | 10,342 | 14,883 | 47,960 |
| | CANNEO PEACH | 2,540 | 1,471 | 8,637 | 6,720 | 18,166 | 1,431 | 1,176 | 4,927 | 4,771 | 10,779 |
| | CANNEO PINEAPPLE | 28,231 | 20,896 | 103,522 | 93,602 | 298,079 | 13,834 | 14,318 | 49,925 | 56,322 | 151,203 |
| | MIXED FRUIT | 5,709 | 5,905 | 15,748 | 17,733 | 37,535 | 3,824 | 5,808 | 11,476 | 16,298 | 30,492 |
| | PREP/PRES FRUIT | 4,992 | 4,224 | 22,677 | 19,471 | 71,493 | 6,168 | 5,105 | 28,707 | 27,342 | 91,482 |
| | OTHER CANNEO FRUIT | 4,971 | 6,184 | 18,287 | 22,217 | 59,280 | 6,899 | 7,684 | 24,340 | 28,079 | 77,086 |
| | Subtotal:----- | 54,569 | 50,987 | 202,407 | 195,995 | 599,628 | 47,944 | 55,452 | 180,135 | 210,218 | 572,725 |
| FRT&VEG JUICE (SSE) | KL | | | | | | | | | | |
| | APPLE JUICE | 58,734 | 46,461 | 294,958 | 227,281 | 929,629 | 15,103 | 20,929 | 65,605 | 94,239 | 256,927 |
| | FCOJ | 98,101 | 82,062 | 472,969 | 259,482 | 885,508 | 20,549 | 19,857 | 86,571 | 61,640 | 182,626 |
| | GRAPE JU | 5,543 | 18,067 | 20,327 | 58,869 | 62,747 | 1,960 | 4,548 | 7,230 | 15,511 | 20,428 |
| | PINAP JU | 32,712 | 27,083 | 93,057 | 109,722 | 299,527 | 6,124 | 7,022 | 17,788 | 24,648 | 63,778 |
| | OTHER FRUIT JUICES | 17,175 | 11,097 | 71,528 | 43,550 | 247,661 | 6,244 | 6,629 | 39,318 | 29,545 | 111,080 |
| | Subtotal:----- | 212,267 | 184,772 | 952,841 | 698,906 | 2,425,074 | 49,981 | 58,987 | 216,513 | 225,584 | 634,840 |
| FRESH VEGETABLES | MT | | | | | | | | | | |
| | GARLIC | 1,890 | 967 | 3,429 | 2,610 | 22,685 | 2,623 | 1,251 | 4,677 | 3,056 | 29,250 |
| | ASPARAGUS | 4,214 | 2,329 | 12,837 | 12,211 | 34,631 | 8,317 | 5,369 | 20,664 | 21,895 | 55,663 |
| | BELL PEPPER | 23,280 | 29,295 | 43,767 | 61,163 | 131,363 | 29,224 | 16,568 | 62,606 | 46,361 | 177,121 |
| | CARROTS | 13,054 | 11,026 | 51,883 | 49,455 | 101,168 | 4,076 | 2,799 | 14,105 | 12,363 | 27,064 |
| | CHILLI PEPPER | 7,725 | 9,087 | 19,026 | 29,478 | 79,553 | 9,934 | 6,492 | 22,852 | 20,093 | 67,491 |
| | CUCUMBER | 42,774 | 50,818 | 100,131 | 130,168 | 237,483 | 29,371 | 14,398 | 59,073 | 32,412 | 127,518 |
| | ONIONS | 22,425 | 26,945 | 53,415 | 58,948 | 216,043 | 18,005 | 19,904 | 47,466 | 53,266 | 129,063 |
| | POTATO, INCL SO | 20,100 | 50,638 | 74,141 | 168,849 | 246,481 | 3,900 | 9,802 | 14,893 | 32,936 | 44,505 |
| | SQUASH | 18,996 | 26,151 | 48,957 | 63,414 | 111,486 | 16,821 | 14,089 | 38,675 | 25,847 | 83,567 |
| | TOMATOES | 66,359 | 87,166 | 123,953 | 205,915 | 559,771 | 55,416 | 60,685 | 108,964 | 158,683 | 406,067 |
| | OTHER FRESH VEGETA | 42,293 | 48,804 | 129,088 | 147,597 | 396,143 | 32,375 | 26,244 | 85,869 | 80,729 | 240,702 |
| | Subtotal:----- | 263,115 | 343,231 | 660,633 | 929,818 | 2,136,811 | 210,068 | 177,606 | 479,849 | 487,647 | 1,388,016 |
| CANNEO/DEHYO VEGET | MT | | | | | | | | | | |
| | CNO ARTICHOKE | 956 | 1,854 | 3,669 | 7,258 | 20,901 | 1,676 | 3,145 | 6,917 | 13,355 | 37,731 |
| | CANNEO BAMBOO | 3,054 | 2,370 | 11,369 | 13,116 | 27,340 | 2,369 | 2,284 | 8,696 | 12,875 | 23,198 |
| | CNO MSHROOMS | 5,468 | 3,844 | 17,737 | 15,858 | 71,765 | 13,077 | 8,509 | 44,853 | 36,641 | 167,112 |
| | CNO PIMENTO | 714 | 799 | 3,379 | 2,774 | 8,580 | 1,059 | 994 | 4,822 | 3,772 | 11,639 |
| | CNO TOM | 7,185 | 7,328 | 17,539 | 20,506 | 56,988 | 2,649 | 3,387 | 6,265 | 9,127 | 23,520 |
| | CANNEO WATERCHESTNU | 1,227 | 1,788 | 6,817 | 4,917 | 33,353 | 919 | 1,443 | 5,542 | 3,715 | 23,904 |
| | TOMATO PASTE & SAUC | 3,639 | 2,465 | 13,128 | 10,795 | 50,443 | 3,038 | 3,095 | 10,008 | 10,723 | 42,627 |
| | ORIOLE MUSHROOMS | 231 | 169 | 748 | 475 | 2,352 | 2,387 | 1,778 | 7,923 | 6,256 | 22,432 |
| | ORIOLE TOMATOES | 425 | 428 | 1,821 | 1,893 | 5,587 | 1,466 | 1,474 | 6,775 | 6,878 | 21,544 |
| | OTHER DEHYO VEGETA | 12,263 | 8,923 | 39,276 | 37,670 | 107,049 | 9,106 | 9,524 | 34,967 | 37,518 | 102,290 |
| | OTHER CANNEO VEGETA | 18,234 | 16,585 | 68,618 | 68,705 | 210,382 | 17,482 | 16,248 | 68,019 | 67,665 | 197,277 |
| | Subtotal:----- | 53,401 | 46,558 | 184,103 | 183,972 | 594,746 | 55,232 | 51,886 | 204,792 | 208,530 | 673,278 |
| FROZEN VEGETABLES | MT | | | | | | | | | | |
| | BROCCOLI F2N | 15,511 | 20,357 | 54,520 | 66,904 | 169,617 | 9,854 | 11,228 | 34,372 | 38,196 | 101,122 |
| | CAULIFLOWER F2N | 3,750 | 2,921 | 17,854 | 11,943 | 24,473 | 2,563 | 1,607 | 11,008 | 7,065 | 15,663 |
| | POTATO F2N | 11,935 | 15,331 | 53,470 | 58,835 | 159,056 | 6,999 | 9,179 | 30,836 | 35,330 | 96,764 |
| | OTHER VEG F2N | 10,957 | 11,124 | 54,972 | 65,602 | 219,639 | 9,755 | 9,280 | 34,538 | 34,719 | 98,674 |
| | Subtotal:----- | 42,154 | 49,735 | 180,816 | 203,286 | 572,785 | 29,172 | 31,295 | 110,755 | 115,311 | 312,224 |
| TREE NUTS | MT | | | | | | | | | | |
| | BRAZILS TOT | 427 | 0 | 2,672 | 1,295 | 10,643 | 1,039 | 0 | 6,496 | 3,386 | 19,939 |
| | CASHEWS TOT | 4,761 | 0 | 19,081 | 13,192 | 55,278 | 20,925 | 0 | 83,590 | 65,821 | 243,521 |
| | COCONUT | 4,114 | 1,089 | 18,779 | 17,457 | 58,370 | 3,325 | 1,358 | 15,055 | 14,196 | 47,599 |
| | PECANS | 4,286 | 4,200 | 18,912 | 20,045 | 25,275 | 10,383 | 6,731 | 43,400 | 33,972 | 72,806 |
| | OTHER NUTS | 1,335 | 9,168 | 9,805 | 16,074 | 22,594 | 5,676 | 33,402 | 36,718 | 58,335 | 88,436 |
| | Subtotal:----- | 14,925 | 14,458 | 69,251 | 68,065 | 172,163 | 41,350 | 41,493 | 185,260 | 175,713 | 472,303 |
| NURSERY PRODUCTS | M | | | | | | | | | | |
| | CARNATIONS | 109,114 | 135,445 | 396,705 | 455,757 | 1,149,989 | 9,358 | 13,995 | 33,924 | 44,221 | 107,806 |
| | CHRISTMAS TREES | 0 | 5 | 2,012 | 2,087 | 2,013 | 0 | 2 | 17,250 | 18,049 | 17,268 |
| | CHRYSANTHEMUMS | 55,248 | 58,373 | 206,561 | 236,209 | 616,201 | 5,655 | 7,088 | 22,435 | 27,131 | 71,869 |
| | ROSES | 69,887 | 76,842 | 208,442 | 241,878 | 750,511 | 12,531 | 15,483 | 36,139 | 47,718 | 143,513 |
| | TULIP BULBS | 18 | 50 | 77,694 | 86,618 | 321,236 | 2 | 4 | 9,487 | 11,555 | 40,542 |
| | OTHER CUT FLOWERS | 0 | 0 | 0 | 0 | 0 | 12,151 | 13,760 | 43,940 | 50,128 | 149,908 |
| | OTHER NURSERY PRODU | 0 | 0 | 0 | 0 | 0 | 24,282 | 27,729 | 111,591 | 276,880 | 276,880 |
| | Subtotal:----- | 234,267 | 270,717 | 891,416 | 1,022,551 | 2,839,951 | 63,982 | 78,063 | 261,060 | 310,396 | 807,789 |
| HOPS & PRODUCTS | MT | | | | | | | | | | |
| | HOPS & PELLETS | 2,178 | 1,307 | 3,255 | 2,925 | 5,190 | 14,831 | 9,784 | 21,463 | 20,331 | 34,466 |
| | OTHER HOP PRODS | 150 | 78 | 276 | 78 | 555 | 885 | 543 | 1,679 | 581 | 3,403 |
| | Subtotal:----- | 2,328 | 1,385 | 3,532 | 3,004 | 5,746 | 15,717 | 10,327 | 23,142 | 20,912 | 37,870 |
| WINE | KL | | | | | | | | | | |
| | RED WINE | 8,522 | 11,406 | 43,059 | 48,672 | 125,483 | 29,592 | 37,878 | 155,569 | 190,362 | 453,968 |
| | SPARKLING WINE | 1,243 | 1,325 | 14,867 | 15,778 | 29,393 | 9,830 | 13,310 | 123,483 | 150,619 | 265,227 |
| | WHITE WINE | 6,406 | 8,354 | 34,039 | 38,114 | 94,579 | 19,069 | 23,721 | 109,015 | 124,071 | 303,476 |
| | OTHER WINE PRODUCTS | 0 | 0 | 0 | 0 | 0 | 5,306 | 5,682 | 28,024 | 27,790 | 75,048 |
| | Subtotal:----- | 16,172 | 21,087 | 91,966 | 102,565 | 249,456 | 63,798 | 80,593 | 416,092 | 492,844 | 1,098,720 |
| MISCELLANEOUS | KL | | | | | | | | | | |
| | BEER & BEVERAGES | 80,134 | 97,880 | 385,766 | 454,291 | 1,379,486 | 64,438 | 82,366 | 323,398 | 396,003 | 1,161,364 |
| | OTHER MISC. | 0 | 0 | 0 | 0 | 0 | 64,984 | 80,215 | 270,371 | 312,916 | 857,539 |

EXPORT NEWS AND OPPORTUNITIES

GSM-102 Credit Guarantee Program: Credit lines to the Andean Region amended to include raisins and freeze - dried apples

Table 1 (below) lists registrations in FY 1996 through April 14 for various horticultural commodities and products. On March 26 the Department amended the allocation to the Andean Region to include raisins and freeze-dried apples. The authorization of sales to that region remained unchanged. Under the GSM-102 credit guarantee program, repayment terms are usually three years. For example, through this program, the U.S. exporter can be paid by the U.S. bank immediately upon export if an irrevocable letter of credit is opened by the importer's bank and financed by the U.S. bank. The importer's bank then has up to three years to repay the U.S. bank. The following table presents FY 1996 allocations by country by commodity and product. A distinctive feature of the FY 1996 GSM-102 is the move toward more "commodity basket" programs, i.e., one country allocation under which are listed several commodities and products that may be registered on a first-come, first-served basis. This structure provides more flexibility to exporters in registering different sizes of shipments under the program. Repayment terms vary under the program, from the standard 3-year to 90-day terms. *Cautionary information for use of the FY 96 GSM table on page 7. The table reflects only exporter applications for guarantees which have been entered into the GSM 102 computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the System. Moreover, all applications are initially entered into the System on a provisional basis until price reviews has been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the System may in the future be removed, and the commodity balances correspondingly increased. For details on terms and authorizations see the footnotes to the Table. Note: applications to include other horticultural commodities and products in GSM-102 programs*

will be considered by FAS. (For further information on the GSM-102 program for horticultural commodities, contact Robert Knapp, 202-720-6877.)

New Zealand kiwifruit production forecast to increase

According to the Agricultural Attache, ideal weather conditions will provide growers a bumper crop for the 1995/96 season (harvest: April 1996). Revised production estimates place the crop at 60 million trays or 216,000 tons. This is a 9 percent increase over the previous projection of 198,000 tons. The Kiwifruit Marketing Board has re-employed three Japanese fruit distributors. (Preferential arrangements have been made with Kyoto based Royal Co. and the Tokyo based Nishimoto Co. and Union Co.) These companies were among nine that the Board released in 1994 in favor of a preferential arrangement with Dole. Since then the Board's shipments of kiwifruit to Japan have declined from 13 to 8.3 million trays.

The final forecast for returns to growers for the 1995/96 season is placed at N.Z.\$243 (US\$152.4) or N.Z. \$4.40 (US\$2.76) per tray. According to the Ministry of Agriculture, only 30 percent of Kiwifruit growers are expected to break even in the current year.

WORLD TRADE SITUATION AND POLICY UPDATES

Switzerland announces initial weekly tariff rate quota for asparagus

At the April 3 meeting, Swiss authorities indicated that they would establish minimum weekly access quotas for fresh asparagus ranging between 10 and 150 metric tons for the month of May, based on historical trade numbers. These access quantities can be increased, depending on the findings of the management committee weekly review of the supply and demand situation. The Swiss have

FY 1996 GSM-102 Credit Guarantee Coverage 1/

Announced Allocations

| Country/Commodity | FY 1996 (\$1,000) | Approved FY 1996 (\$1,000) | Balance (\$1,000) |
|----------------------------------|----------------------|-------------------------------|----------------------|
| China | 100,000 | 0 | 100,000 |
| Potatoes 2/ | 0 | 0 | 0 |
| Hops and Products | 0 | 0 | 0 |
| India | 15,000 | 0 | 15,000 |
| Treenuts 3/ | 0 | 0 | 0 |
| Indonesia | 160,000 | 52,500 | 107,500 |
| Potatoes 2/ | 0 | 0 | 0 |
| Tree nuts 4/ | 0 | 0 | 0 |
| Fresh fruit 19/ | 0 | 0 | 0 |
| Raisins and dates | 0 | 0 | 0 |
| Papua New Guinea 5/ | 1,000 | 0 | 1,000 |
| Canned Vegetables | 0 | 0 | 0 |
| Czech Republic | 10,000 | 0 | 10,000 |
| Potatoes 6/ | 0 | 0 | 0 |
| Apples | 0 | 0 | 0 |
| Slovakia | 10,000 | 0 | 10,000 |
| Frozen Concentrated Orange Juice | 0 | 0 | 0 |
| Poland 5/ | 25,000 | 0 | 25,000 |
| Potatoes 2/ | 0 | 0 | 0 |
| Russia 5/ | 50,000 | 28,100 | 21,900 |
| Canned or Frozen Vegetables 7/ | 0 | 0 | 0 |
| Fresh Fruits 8/ | 0 | 0 | 0 |
| Frozen Concentrated Orange Juice | 0 | 300 | 0 |
| Almonds | 0 | 0 | 0 |
| Potatoes | 0 | 0 | 0 |
| Potato Flakes | 0 | 0 | 0 |
| Egypt 9/ | 160,000 | 94,600 | 65,400 |
| Potatoes 6/ | 0 | 0 | 0 |
| Tunisia | 75,000 | 15,800 | 59,200 |
| Almonds/Walnuts | 0 | 0 | 0 |
| Raisins | 0 | 0 | 0 |
| Southern Africa Region 10/ | 50,000 | 4,200 | 45,800 |
| Tree nuts 4/ | 0 | 0 | 0 |
| Potatoes 2/ | 0 | 0 | 0 |
| East Caribbean Region 11/ | 70,000 | 30,800 | 32,200 |
| Fresh fruit 12/ | 0 | 0 | 0 |
| Mexico 13/ | 1,150,000 | 1,094,800 | 55,200 |
| Almonds | 0 | 0 | 0 |
| Fresh Fruits 14/ | 0 | 0 | 0 |
| Hops and Products | 0 | 2,300 | 0 |
| Potatoes 6/ | 0 | 0 | 0 |
| Andean Region 15/ | 200,000 | 155,400 | 44,600 |
| Tree Nuts and | 0 | 0 | 0 |
| Raisins & Freeze-dried Apples | 0 | 0 | 0 |
| Fresh Fruits 16/ | 0 | 0 | 0 |
| Central America Region 17/ | 60,000 | 44,700 | 15,300 |
| Potatoes 6/ | 0 | 0 | 0 |
| Argentina | 20,000 | 0 | 0 |
| Potatoes | 0 | 0 | 0 |
| Brazil | 150,000 | 38,100 | 111,900 |
| Fresh Fruit 18/ | 0 | 0 | 0 |
| Potatoes 6/ | 0 | 0 | 0 |

1/ Coverage announced for FY 1996 as of April 14, 1996 as detailed in FAS Program Announcements (tel: 202-690-1621 for information); unless otherwise noted, terms are FOB, 90-days to 3 years. 2/Cut and frozen for french fries, and potato flakes. 3/ Walnuts, pistachios, almonds. 4/ Almonds, walnuts. 5/ Terms are 90 days to one year; for 1-yr terms for Russia, principal repayments plus accrued interest are due at 6-month intervals; C&F coverage also available to point of first ocean discharge for non-Russian flag carriers (see Program Announcement for details). 6/ Cut and frozen for french fries. 7/ Canned or frozen (corn, peas, mixed vegetables, tomatoes, green beans, and spinach). 8/ Apples, oranges, tangerines, lemons, and pears. 9/ Egypt program (90-day to one year terms) authorized at \$160-million level for FY96, details for remaining \$60 million will be issued later. 10/ Angola, Botswana, Burundi, Kenya, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Seychelles, South Africa, Swaziland, Tanzania, Uganda, Zaire, Zambia, Zimbabwe. 11/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent and the Grenadines, Suriname, and Trinidad and Tobago; \$70 million authorized for FY96, details of remaining \$20 million will be issued later. 12/ Apples, grapes, pears, plums, and peaches. 13/ Mexico's terms are 90 days to 2 years; \$1.25 billion authorized for FY96, details for remaining \$550 million will be issued later. 14/ Apples, pears, plums, peaches, nectarines, kiwifruit, and strawberries. 15/ Includes Bolivia, Colombia, Ecuador, Chile, Peru, and Venezuela; \$350 million authorized for FY96, details for remaining \$150 million will be issued later. 16/ Almonds, walnuts, pistachios, pecans, and hazelnuts; apples, pears, plums, peaches, nectarines, and strawberries. 17/ Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama; \$60 million authorized for FY96, details for remaining \$20 million will be issued later. 18/ Apples; Brazil coverage is for one-year terms; the FY96 authorization is for \$255 million, details of the remaining \$105 million will be issued later. 19/ Fresh fruit including apples, grapes, oranges, pears, plums, prunes, cherries, and lemons.

not yet specified the levels for the first two weeks of June. Under the Uruguay Round agreement, Switzerland can apply restrictive weekly tariff rate quotas during the period May 1 - June 15, in order to protect domestic producers and ensure that the country's small quantities of domestic production are fully utilized. In CY1995, Switzerland was the third largest export market for U.S. fresh asparagus after Japan and Canada, with shipments valued at nearly \$4 million.

EU to impose new import licensing requirement on apples, pears, and lemons

The EU Commission introduced in late April a new import licensing system for apples, pears, and lemons which has raised concerns in both the United States and Europe about new trade restrictions. Under the new system, import licenses are supposedly to be issued automatically and immediately upon request and will be valid for a period of 40 days. While importers will be free to change the origin of the fruit covered by the licenses, a security deposit of 1.5 ECU per 100 kilograms of product will have to be lodged to obtain the licenses. The EU has justified the licensing measure as a means to monitor import volumes. However, the new regulation applies to commodities that are already covered under the EU's protective entry price system.

U.S. exports to apples, pears, and lemons to the EU in CY1995 were valued at \$22.6 million, \$5.1 million, and \$2.4 million, respectively. The Oregon-Washington-California Pear Bureau reports that 1995/96 marketing year pear shipments to the EU through the first half of March topped \$9 million, putting exports at a pace 27 percent above the same period in the previous year.

U.S. TRADE OF HORTICULTURAL PRODUCTS WITH CARIBBEAN BASIN INITIATIVE COUNTRIES REACHED RECORD LEVELS IN 1995

U.S. horticultural trade with Caribbean and Central American countries included in the Caribbean Basin Initiative (CBI) set a record in 1995. Total 1995 import value reached \$1.05 billion, while exports were \$273 million, both records. Besides bananas, which normally account for about 60 percent of total U.S. horticultural imports from the region, fresh melons (mostly cantaloupes), pineapples, and nursery products (mainly live plants and cut flowers) are the major import items. The top five suppliers remained Costa Rica, Guatemala, Dominican Republic, Honduras, and Jamaica. These CBI countries supplied 90 percent of total U.S. imports of horticultural products from the region in 1995. On the other hand, U.S. shipments of fresh fruits and vegetables, processed fruit and vegetables (canned, frozen, and dried), juices, and wine also continued strong in 1995. As policies toward economic growth and trade liberalization continue in CBI countries, U.S. horticultural product trade in the region will also keep its upward trend.

Summary

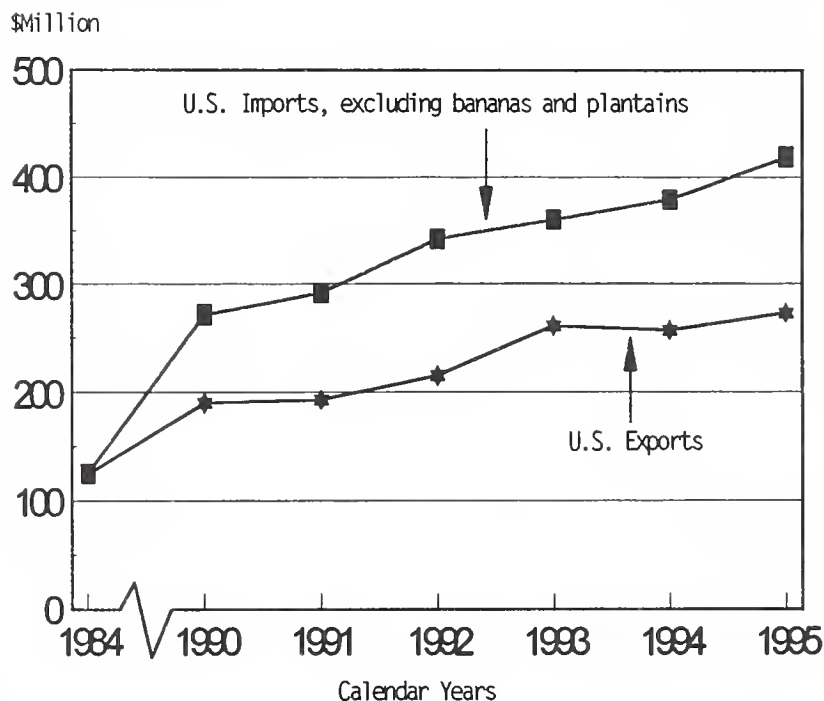
The fruit and vegetable industries in many Caribbean Basin Initiative (CBI) countries have continued to expand and have become far more organized and accustomed to U.S. regulations and market requirements. As a result, U.S. *trade* in horticultural products with Caribbean Basin Countries (CBI) continued to increase in 1995. Total 1995 *import* value reached a record \$1.05 billion, up 14 percent from 1994 and more than twice the value (\$495 million) imported in 1984, when the CBI program came into effect. Besides bananas, which normally account for about 60 percent of total U.S. horticultural imports from the region, fresh melons (mostly cantaloupes), pineapples, and nursery products (mainly live plants and cut flowers) continue to be the major import items. The top five suppliers were again Costa Rica, Guatemala, Dominican Republic, Honduras, and Jamaica. These CBI countries supplied 90 percent of total U.S. imports of horticultural products from the region in 1995,

excluding bananas and plantains, which enjoyed duty-free access into the United States before the CBI program was implemented. Strong emphasis on production and exports of fruits and vegetables combined with their close proximity, will likely continue to boost CBI exports to the United States.

U.S. horticultural product *exports* to Caribbean and Central American countries increased 6 percent in 1995 to a record \$273 million. U.S. shipments of fresh fruits and vegetables, processed fruit and vegetables (canned, frozen, and dried), juices, and wine continued strong in 1995. On the other hand, exports of nursery products, hops, and miscellaneous preparations of fruit and vegetables decreased. Relatively higher U.S. product prices, mainly because of continued strong U.S. dollar vis-a-vis some CBI country currencies, hampered U.S. exports of these horticultural items to CBI countries in 1995. U.S. major CBI markets in 1995 were again the Bahamas, Netherlands

Antilles, Panama, Dominican Republic, and Guatemala. These five countries accounted for 65 percent of the total value of U.S. horticultural products exported to Caribbean and Central American region in 1995. Other main destinations included Costa Rica, Leeward-Windward Islands, and Honduras. Moreover, U.S. shipments of horticultural products to Haiti increased more than 400 fold in 1995 due to the lifting of U.S. trade sanctions in October 1994.

U.S. Horticultural Trade with Caribbean Basin Initiative Countries Reached Record Levels in 1995



Source: U.S. Bureau of the Census

The CBI program, which started in January 1, 1984, and was signed into law in August 20, 1990, grants duty-free treatment to imports of many products from 24 countries in the Caribbean and Central America. Prior to the program, many products from CBI countries already had duty-free treatment under the Generalized System of Preferences (GSP) or zero Most Favored Nation (MFN) tariffs. In this article, these products are referred to as "Not Dutiable". Products with duties prior to the CBI program are called "Dutiable." Dutiable items are divided into two categories; "Fast Track" and "Non-Fast Track." Fast Track

products are certain perishable items that are given duty-free treatment by CBI, but can have duty-free treatment removed if increased imports are proven to have a substantial negative impact on the U.S. domestic industry. Non-Fast Track commodities are all other products that were previously dutiable and for these items, duty-free status cannot be removed. To date, the Fast Track procedure has never been used to remove duty-free treatment.

U.S. Imports

Major Commodities

U.S. imports of Fast Track products from CBI countries in 1995 increased 10 percent to \$86 million. Pineapple, frozen concentrate orange juice (FCOJ), and roses continued to lead this category, accounting for almost 80 percent of the total. However, the value of pineapple imports decreased again in 1995 as continued ample world supplies put downward pressure on international prices. Other important items in this category included avocados, grapefruit, and oranges. Costa Rica (pineapple and FCOJ), the Dominican Republic (avocados and fresh citrus), and Honduras (pineapples) provided most of the U.S. imports of Fast Track commodities in 1995.

Imports of Non-Fast Track items in 1995 reached \$40 million, almost 20 percent more than the 1994 import value. Increased imports of frozen broccoli, macadamias, and processed peas more than offset lower imports of chief products like pineapple juice and canned pineapple. Guatemala, the Dominican Republic, and Costa Rica supplied almost all of U.S. imports of Non-Fast Track products in 1995. Not-Dutiable product imports increased in 1995 to \$930 million, compared to \$816 million the previous year. Fresh bananas, which accounted for almost 70 percent of items imported under this category, increased 16 percent in 1995 to \$629 million. Costa Rica and Guatemala are the main CBI banana suppliers to the United States. Other dominant Not-Dutiable products showing increases included fresh melons (cantaloupes and winter melons), live plants, yams, cassava, mangoes, and guavas. U.S. imports of Not-Dutiable products have been boosted by continued expansion in the fruit and vegetable industries of many CBI countries. Many horticultural products, such as

yams and cassava, are directed to the Latin, Asian, and African population in the United States.

Major Suppliers

Costa Rica

Costa Rica continues to be the dominant CBI supplier of horticultural products to the United States. In 1995, U.S. imports of horticultural products from Costa Rica, excluding bananas and plantains, increased 10 percent to \$169 million. The production and export of fruits and vegetables have continued to grow, becoming more important to Costa Rica's economy. Bananas, cantaloupes, pineapples, ornamental products, cassava, FCOJ, and pineapple juice are among the most important horticultural products exported to the United States.

Bananas are the number one agricultural export product in Costa Rica and almost all of the production is directed to the export market. The banana industry is an important generator of foreign currency and it employs about 150,000 workers (directly and indirectly). Costa Rica exports about 50 percent of its bananas to the United States, about 45 percent to Europe and the rest to Asia. In 1995, U.S. imports of Costa Rican bananas were valued at \$306 million, up almost 25 percent from 1994. After the United States, Belgium and Germany are the largest individual importers of Costa Rican Bananas. Marketing of Costa Rica's bananas are done primarily by four companies: Standard Fruit Company, 25.5 percent; Banana Development Company, 19.5 percent; Compania Bananera Atlantica Ltd., 17 percent; BACORY, 6; and the remaining 32 percent by Difrusa, Geest Caribbean, Sunisa and others.

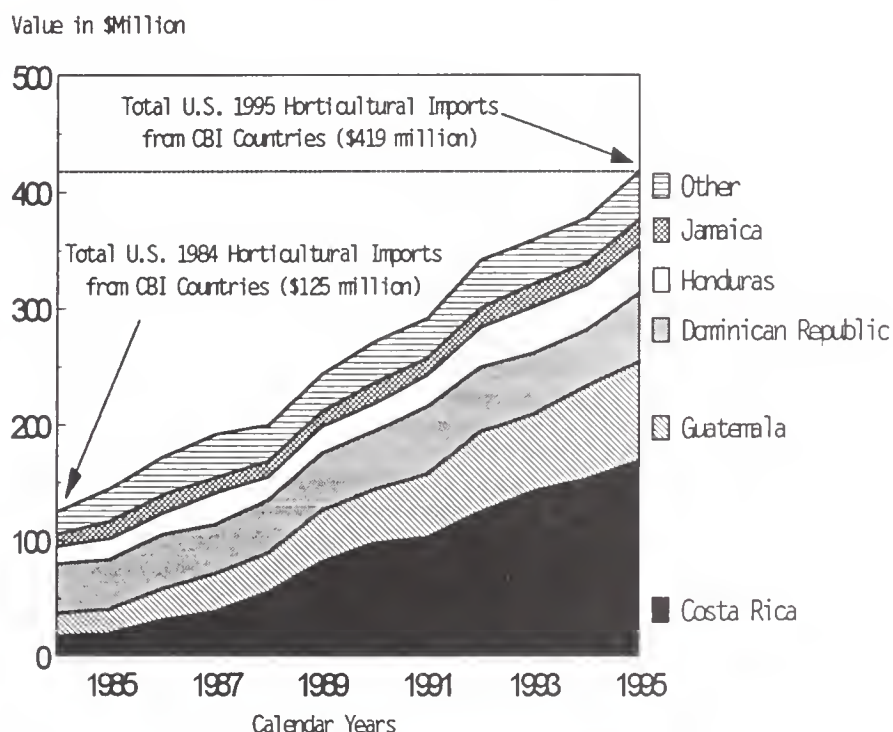
Most of Costa Rica's pineapple production is also destined to the export market. In 1995, U.S. imports of pineapple from Costa Rica were valued at \$28 million, down 4 percent from 1994. The United States (60 percent), Germany (25 percent), and Italy (5 percent) are the main outlets for Costa Rica's pineapples.

U.S. imports of melons (Cantaloupes and winter melons) from Costa Rica increased 8 percent in 1995 to \$22 million. The production of Costa

Rican melons has grown steadily in the last few years because of high international demand and favorable export prices. Melon producers use a high level of technology, including the use of new hybrid seeds. As a result, yields and quality have improved, especially in varieties such as Cantaloupe.

Roots and tubers (such as cassava, yams, and ginger) have grown in importance within Costa Rica's exports since the mid 1980's. Cassava, as well as other roots and tubers, are mainly consumed by the Latin, Asian, and African population in the United States.

U.S. Horticultural Imports^{1/} from CBI Countries Have Increased Sharply Since the Program Started in 1984



1/ All U.S. horticultural products imports other than bananas and plantains.
Source: U.S. Bureau of the Census

Commercial production of oranges in Costa Rica started about 12 years ago, when several foreign investors became involved in this activity. Today, the orange juice industry is one of the most dynamic sectors in Costa Rican agriculture. Exports of orange juice concentrates are directed primarily to the United States, Germany, Colombia, and Central America.

Guatemala

U.S. imports of horticultural products from Guatemala increased 7 percent in 1995 to \$86 million. Other than bananas and plantains, leading Guatemalan horticultural exports included cantaloupe, fresh peas, frozen broccoli, and ornamental products. As well as in many other CBI countries, Guatemala has continued expanding its fruit and vegetable industries and has become more organized and accustomed to U.S. regulations and market requirements. Moreover, the Guatemalan fruit and vegetable sectors have benefited from a government program that calls for rebates on import taxes paid on materials used in the production of further processing export products. This includes rebates on import duties on fertilizers, seeds, processing equipment, and packing materials. This program combined with the benefits provided under the CBI program has resulted in a significant increase in the level of Guatemala's exports over the past 10 years.

The Guatemalan horticultural export sector is the second largest in Central America, after Costa Rica. Guatemala exports a variety of fruits and vegetables in fresh and frozen form. Principal fruit and vegetable exports are bananas, broccoli, melons, plantains, and okra. Exports of horticultural products are normally made by large independent producers and by cooperatives comprised of smaller producers. Banana exports, which primarily go to the United States, are the third largest source of foreign earnings in Guatemala.

Dominican Republic

Shipments of horticultural products from the Dominican Republic to the United States reached a record \$59 million in 1995. Avocados, fresh and canned peas, and pineapple were the leading horticultural products exported to the United States in 1995. After Chile, the Dominican Republic is the United States' largest avocado supplier. The United States is also the Dominican Republic's principal market, followed by the European Union. Although some other horticultural products have shown export promise, increased international competition have constrained Dominican horticultural shipments to foreign

markets.

Agricultural production and exports are very important to the health of the Dominican economy. The agricultural sector accounts for about 15 percent of GNP, approximately 60 percent of total commercial exports, and directly employs 11 percent of the labor force. The agricultural sector, however, continues to have problems as production is limited by inadequate distribution system, with too many middlemen, and increased foreign competition in international markets.

Honduras

U.S. imports of horticultural products from Honduras, the fourth largest CBI supplier, increased 6 percent in 1995 to \$42 million. Other than bananas and plantains, cantaloupe, pineapple, ornamental products, and FCOJ were the largest items imported. Banana production and exports are of chief importance to the Honduran economy, representing about 30 percent of Honduras's total export earnings. This industry generates 23,000 permanent jobs and demands over \$100 million annually in goods and services from the rest of the economy.

Production of fruits and vegetables, both fresh and processed, represent the bulk of the horticultural sector in Honduras and its proximity to the U.S. market enhances export opportunities. However, Honduras still lacks adequate infrastructure for handling, processing, and shipping its products. While exports of processed products are expanding, most products are still exported fresh. Agricultural activities are carried out primarily by small producers with only limited technology who are predominantly engaged in subsistence farming. Despite these shortcomings, however, production and exports of horticultural products are expected to continue to grow at a healthy pace as Honduras improves its marketing capabilities.

Jamaica

Jamaican exports of horticultural products to the United States in 1995 increased 11 percent to a record \$22 million. Yams, papayas, FCOJ, and fresh citrus were the major items supplied to the U.S. market last year. The agricultural sector is

one of the few growth areas in the Jamaican economy. Crops such as yams, papayas, dasheens, and peppers are major contributors to the country's foreign earnings. Favorable export market prices for these items have served as a stimulus to increased production levels. However, inadequate infrastructure (shortage of irrigation system and inadequate roads), high production costs, shortage of production inputs, and less than satisfactory marketing and distribution systems continue to be constraints faced by the agricultural sector in Jamaica.

U.S. Exports

In 1995, U.S. exports of horticultural products to CBI countries increased 6 percent to a record \$273 million. This figure is 50 percent higher than exports 6 years ago when total U.S. horticultural product shipments to the region totaled \$182 million. U.S. shipments of fresh fruits and vegetables, processed fruit and vegetables (canned, frozen, and dried), juices, and wine continued strong in 1995. On the other hand, exports of nursery products, hops, and miscellaneous preparations of fruit and vegetables decreased. A continued stronger U.S. dollar, vis-a-vis some CBI countries' currencies, resulted in higher import prices for U.S. products. The Bahamas, with a 25 percent share, was again the U.S.'s major customer in the CBI region. Other principal destinations were Netherlands Antilles, Panama, Dominican Republic, and Guatemala, in that order.

Over the past few years, some CBI countries have taken significant steps in stabilizing and promoting economic growth as well as liberalizing trade. These policies have created a framework which has encouraged greater investment in agriculture and other economic sectors. As a result, domestic supermarket chains, U.S. fast-food restaurants, and gasoline company-sponsored convenience stores are all investing more in many Central America and Caribbean countries. Rapidly developing fast-food and convenience stores among CBI countries are contributing to the region's increased demand for imported U.S. horticultural products, principally consumer-ready products, such as processed fruit and vegetables

and juices. Consumers in major CBI markets are very familiar with U.S. products and believe that U.S. products are of superior quality, generally willing to pay a premium price.

In addition to their quality and advantages of proximity, U.S. exports of horticultural products to CBI countries have been also boosted by more trade liberalization in the region. CBI countries like Costa Rica, Panama, Guatemala, and Honduras are taking important measures to reduce barriers to trade. In some CBI countries, however, there are still heavy import duties on fruits and vegetables, which are intended to protect local producers. Also, complex customs procedures, such as those from the Dominican Republic, still exist. As CBI countries make progress on their trade liberalization programs and economic expansion continues, future growth in U.S. horticultural product sales to CBI countries can be expected.

However, U.S. suppliers continue to face heavy competition from Mexican and European products. More horticultural products from other neighboring Central American countries are entering duty free under agreements such as the Central American Common Market (CACM), which is comprised of Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua. Freight rates from the United States to the region are high, which could also constrain U.S. competitiveness in the region. While quality is still a factor in purchasing decisions between CBI consumers, the ability of the United States to maintain its market share in the region will depend also on the price competitiveness of U.S. products. Another major constraint to further expansion of U.S. exports of horticultural products to the CBI region is the lack of effective promotion among distributors and supermarkets. U.S. suppliers usually provide little, if any, sales and merchandising support because of relatively low sales in the region.

Prospects for U.S. horticultural product exports to Caribbean and Central American countries, however, are bright. Improved living standards, commitment toward trade liberalization, and strong business and social ties with the United States will continue to make the CBI region an excellent market for U.S. exporters of horticultural products.

**TABLE 1. U.S. IMPORTS OF HORTICULTURAL PRODUCTS FROM
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1993 to 1995**
(Quantity in Metric Tons and Value in \$1,000)

| Product | 1993 | | 1994 | | 1995 | | Top Ranking Suppliers 1995 |
|---------------------------------------|-----------|---------|-----------|---------|-----------|-----------|--------------------------------|
| | Quantity | Value | Quantity | Value | Quantity | Value | |
| <u>Dutiable Fast Track</u> | | | | | | | |
| Pineapple | 116,165 | 42,911 | 122,028 | 38,480 | 115,040 | 38,281 | Costa Rica, Honduras |
| FCOJ 1/ | 16,238 | 11,827 | 17,548 | 14,504 | 21,275 | 19,095 | Belize, Costa Rica |
| Roses | N/A | 5,750 | N/A | 7,676 | N/A | 8,128 | Guatemala, Costa Rica |
| Avocados | 5,958 | 2,584 | 4,944 | 1,931 | 6,318 | 2,903 | DominicanRepublic,TheBahamas |
| Grapefruit | 11,750 | 1,140 | 13,860 | 1,122 | 14,727 | 1,269 | TheBahamas, Dominican Republic |
| Oranges | 2,982 | 827 | 3,467 | 903 | 3,613 | 1,038 | Dominican Republic, Jamaica |
| Lemons | 903 | 89 | 5,812 | 405 | 4,746 | 385 | TheBahamas, Dominican Republic |
| Grapefruit Juice 1/ 2/ | 977 | 1,244 | 508 | 609 | 8 | 32 | Belize, Trinidad & Tobago |
| Other | N/A | 10,226 | N/A | 10,383 | N/A | 12,445 | |
| Subtotal | N/A | 76,598 | N/A | 76,014 | N/A | 83,576 | |
| <u>Dutiable Non-Fast Track</u> | | | | | | | |
| Frozen Broccoli | 17,117 | 11,030 | 15,178 | 10,544 | 21,350 | 16,250 | Guatemala |
| Macadamia Nuts | 397 | 3,031 | 486 | 3,986 | 587 | 5,308 | Guatemala, Costa Rica |
| Pineapple Juice 1/ | 5,286 | 6,365 | 2,727 | 3,531 | 1,970 | 2,746 | Dominican Republic, Costa Rica |
| Processed Pineapple | 1,729 | 887 | 2,664 | 2,202 | 2,142 | 2,118 | Costa Rica, Honduras |
| Frozen Cauliflower | 1,362 | 884 | 1,883 | 1,297 | 1,669 | 1,214 | Guatemala |
| Prepared Papaya | 732 | 530 | 567 | 457 | 423 | 363 | Dominican Republic, Costa Rica |
| Peas Prep/Frozen 2/ | 42 | 74 | 45 | 68 | 183 | 175 | Dominican Republic |
| Other | N/A | 10,356 | N/A | 11,619 | NA/ | 11,891 | |
| Subtotal | N/A | 33,157 | N/A | 33,703 | N/A | 40,065 | |
| <u>Not Dutiable 3/</u> | | | | | | | |
| Fresh Bananas | 1,804,371 | 517,049 | 2,069,689 | 542,389 | 2,131,852 | 629,019 | Costa Rica, Guatemala |
| Cantaloupe | 135,000 | 47,572 | 162,611 | 49,140 | 169,288 | 52,275 | Costa Rica, Honduras |
| Live Plants | N/A | 15,018 | N/A | 16,032 | N/A | 17,679 | Costa Rica, Guatemala |
| Cut Flowers | N/A | 13,325 | N/A | 16,085 | N/A | 16,056 | Costa Rica, Dominican Republic |
| Yams | 17,433 | 10,566 | 15,971 | 12,026 | 18,827 | 14,828 | Jamaica, Costa Rica |
| Cassava 2/ | 21,263 | 8,379 | 22,051 | 10,430 | 23,585 | 11,073 | Costa Rica, Dominican Republic |
| Guavas, Mangoes | 5,036 | 2,803 | 4,892 | 2,737 | 11,877 | 6,861 | Haiti, Guatemala |
| Fresh Peas | 9,081 | 6,451 | 8,572 | 5,851 | 8,812 | 5,809 | Guatemala, Costa Rica |
| Fresh Plantains | 7,892 | 3,085 | 11,940 | 4,448 | 13,970 | 5,487 | Costa Rica, Guatemala |
| Frozen Banana/Plantain | 5,318 | 3,593 | 3,416 | 2,221 | 6,562 | 4,660 | Costa Rica, Honduras |
| Frozen Peas | 899 | 1,245 | 2,228 | 3,123 | 3,961 | 4,289 | Guatemala, El Salvador |
| Frozen Okra | 4,758 | 2,534 | 13,106 | 7,640 | 5,640 | 3,539 | Guatemala, El Salvador |
| Winter Melon | 10,519 | 2,819 | 12,202 | 3,181 | 13,115 | 3,300 | Panama, Costa Rica |
| Fresh Papayas | 4,422 | 3,487 | 3,695 | 2,887 | 2,822 | 3,032 | Jamaica, Belize |
| Coconut | 11,299 | 2,332 | 10,984 | 2,408 | 11,353 | 2,511 | Dominican Republic, Costa Rica |
| Foliage | N/A | 2,842 | N/A | 2,344 | N/A | 1,716 | Costa Rica, Guatemala |
| Fresh Okra | 42 | 15 | 76 | 104 | 27 | 56 | The Bahamas, El Salvador |
| Fresh Garlic | 0 | 0 | 1 | 1 | 36 | 28 | Guatemala |
| Fresh Radishes | 13 | 6 | 44 | 18 | 42 | 17 | Guatemala |
| Other | N/A | 127,498 | N/A | 133,025 | N/A | 147,498 | |
| Subtotal | N/A | 770,709 | N/A | 816,090 | N/A | 929,733 | |
| Total | N/A | 880,462 | N/A | 925,685 | N/A | 1,053,374 | |

1/ Quantity in thousand gallons

2/ Due to the introduction of the Harmonized Tariff Schedule in 1989, and to revised data beginning in 1990, these commodities do not have accurate comparable figures for data prior to 1990.

3/ GSP items plus MFN duty-free items.

Note 1: N/A=not available

Note 2: Totals quantities are not included because of different units used.

Note 3: Totals may not add due to rounding.

**TABLE 2. U.S. IMPORTS OF HORTICULTURAL PRODUCTS EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES**
(Value in \$1,000, Calendar Year)

| Country | 1983 1/ | 1992 | 1993 | 1994 | 1995 | Major Commodities 1995 |
|------------------------------|---------|---------|---------|---------|---------|---|
| Costa Rica | 12,544 | 124,535 | 142,643 | 153,519 | 169,281 | |
| CBI Dutiable | 1,478 | 40,361 | 43,056 | 43,341 | 49,348 | Pineapple, FCOJ, Pineapple Juice |
| CBI Other | 11,066 | 64,154 | 99,587 | 110,178 | 119,914 | Centeloupes, Ornamental Products, Cassava |
| Guatemala | 14,563 | 68,676 | 66,675 | 60,307 | 66,196 | |
| CBI Dutiable | 6,229 | 23,445 | 25,909 | 27,986 | 34,435 | Frozen Broccoli, Cut Flowers, Macadamia Nuts |
| CBI Other | 6,334 | 45,433 | 40,766 | 52,341 | 51,763 | Centeloupes, Fresh Peas, Ornamental Products Frozen Vegetables |
| Dominican Republic | 33,838 | 56,266 | 51,987 | 47,765 | 59,149 | |
| CBI Dutiable | 8,938 | 18,072 | 14,597 | 10,892 | 9,807 | Avocados, Oranges, Pineapples |
| CBI Other | 28,696 | 38,194 | 37,370 | 37,073 | 49,342 | Centeloupes, Coconut, Ornamental Products |
| Honduras | 12,110 | 34,164 | 39,857 | 39,408 | 41,925 | |
| CBI Dutiable | 6,106 | 12,393 | 11,362 | 11,706 | 13,210 | Pineapple, FCOJ |
| CBI Other | 8,004 | 21,791 | 26,475 | 27,702 | 28,716 | Centeloupes, Frozen Bananas, Winter Melon |
| Jamaica | 8,089 | 18,879 | 19,785 | 19,584 | 21,718 | |
| CBI Dutiable | 231 | 1,805 | 1,736 | 1,307 | 1,260 | FCOJ, Fresh Citrus (mainly oranges) |
| CBI Other | 5,838 | 15,274 | 18,049 | 18,278 | 20,457 | Yams, Papayas, Ornamental Products |
| Belize | 448 | 18,087 | 8,989 | 10,483 | 9,025 | |
| CBI Dutiable | 138 | 17,551 | 7,903 | 9,440 | 8,439 | FCOJ |
| CBI Other | 310 | 538 | 1,086 | 1,043 | 586 | Papayas, Gueves, Mangoes |
| Haiti | 4,377 | 261 | 5,533 | 3,101 | 7,417 | |
| CBI Dutiable | 669 | 0 | 1,451 | 0 | 2,404 | Mangoes (entering June 1 through August 31) |
| CBI Other | 3,708 | 261 | 4,083 | 3,101 | 5,014 | Mangoes (entering September 1 through May 31) |
| Panama | 991 | 6,125 | 9,646 | 7,729 | 7,398 | |
| CBI Dutiable | 15 | 502 | 360 | 656 | 279 | Onions, Carrots, Frozen Corn |
| CBI Other | 976 | 7,623 | 9,486 | 7,073 | 7,117 | Melons, Canteloupes |
| El Salvador | 1,679 | 6,472 | 6,223 | 6,659 | 6,452 | |
| CBI Dutiable | 961 | 695 | 495 | 641 | 1,560 | Pineapple, Macadamia Nuts |
| CBI Other | 916 | 5,777 | 5,726 | 5,816 | 4,872 | Melons, Ornamental Products |
| Nicaragua | 92 | 1,934 | 2,736 | 4,552 | 4,615 | |
| CBI Dutiable | 43 | 152 | 263 | 673 | 430 | Limes, Onion |
| CBI Other | 49 | 1,782 | 2,473 | 3,679 | 4,166 | Melons, Fresh Dasheens |
| Bahamas, The | 1,230 | 4,674 | 2,936 | 2,624 | 2,316 | |
| CBI Dutiable | 115 | 1,507 | 1,651 | 2,153 | 2,065 | Grapefruit, Limes, Lemons |
| CBI Other | 1,115 | 3,167 | 1,265 | 671 | 251 | Melons, Papayas |
| Trinidad & Tobago | 268 | 1,460 | 1,510 | 1,763 | 1,687 | |
| CBI Dutiable | 2 | 171 | 126 | 316 | 132 | Fresh Pumpkins, Grapefruit Juice |
| CBI Other | 266 | 1,269 | 1,362 | 1,446 | 1,735 | Sauces & Preparations, Cut Flowers |
| Grenada | 0 | 165 | 119 | 143 | 216 | |
| CBI Dutiable | 0 | 36 | 40 | 69 | 69 | Plums |
| CBI Other | 0 | 149 | 79 | 54 | 129 | Peppers |
| Dominica | 1 | 166 | 124 | 176 | 192 | |
| CBI Dutiable | 0 | 0 | 17 | 63 | 0 | |
| CBI Other | 1 | 166 | 107 | 115 | 192 | Ornamental Products (mainly cut flowers) |

**TABLE 2. U.S. IMPORTS OF HORTICULTURAL PRODUCTS EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES**
(Value in \$1,000, Calendar Year)
(Continued)

| Country | 1983 2/ | 1992 | 1993 | 1994 | 1995 | Major Commodities 1995 |
|--------------------------|---------------|----------------|----------------|----------------|----------------|--|
| St. Vincent | 152 | 89 | 73 | 111 | 182 | |
| CBI Dutiable | 0 | 84 | 23 | 17 | 17 | Plums |
| CBI Other | 152 | 25 | 50 | 94 | 145 | Ornamental Products (mainly cut flowers) |
| British Virgin Islands | 0 | 5 | 0 | 14 | 73 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 0 | |
| CBI Other | 0 | 5 | 0 | 14 | 73 | Peppers |
| Barbados | 22 | 33 | 108 | 82 | 58 | |
| CBI Dutiable | 0 | 0 | 0 | 3 | 2 | Tomato Sauce |
| CBI Other | 22 | 33 | 108 | 79 | 58 | Beers, Sauces & Preparations |
| Guyana | 1 | 8 | 9 | 18 | 57 | |
| CBI Dutiable | 0 | 0 | 0 | 3 | 8 | Pineapple |
| CBI Other | 1 | 8 | 9 | 13 | 51 | Sauces & Preparations, Mix Condiments |
| St. Lucia | 25 | 142 | 293 | 15 | 40 | |
| CBI Dutiable | 0 | 109 | 212 | 2 | 18 | Plums |
| CBI Other | 25 | 33 | 81 | 13 | 22 | Peppers |
| Montserrat | 0 | 18 | 114 | 43 | 15 | |
| CBI Dutiable | 0 | 10 | 110 | 8 | 0 | |
| CBI Other | 0 | 8 | 4 | 35 | 15 | Cut Flowers |
| St. Christopher & Nevis | 0 | 15 | 17 | 41 | 5 | |
| CBI Dutiable | 0 | 9 | 8 | 0 | 0 | |
| CBI Other | 0 | 8 | 9 | 41 | 5 | Cut Flowers |
| Netherlands Antilles 2/ | 29 | 14 | 24 | 45 | 3 | |
| CBI Dutiable | 20 | 0 | 2 | 31 | 0 | |
| CBI Other | 9 | 14 | 22 | 14 | 3 | Food Preparations |
| Antigua & Barbuda | 1 | 0 | 2 | 0 | 0 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 0 | |
| CBI Other | 1 | 0 | 2 | 0 | 0 | |
| CBI Beneficiaries | 88,858 | 342,448 | 380,330 | 378,971 | 418,888 | |
| CBI Dutiable | 22,943 | 118,702 | 109,755 | 109,718 | 123,642 | |
| CBI Other | 85,715 | 225,746 | 250,575 | 289,253 | 295,228 | |

1/ Imports prior to enactment of CBERA.

2/ These figures include imports from Aruba, which are negligible.

Note 1: Totals may not add due to rounding. Also, totals may not match those in Table 1, which exclude some products other than bananas and plantains.

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BAHAMAS, THE | | | | | | | |
| FRESH CITRUS | 80 | 30 | 23 | 0 | 22 | 232 | 12 |
| FRESH DECIDUOUS FRUIT | 594 | 527 | 428 | 21 | 100 | 244 | 177 |
| OTHER FRESH FRUIT | 201 | 87 | 109 | 26 | 83 | 291 | 582 |
| FRESH MELONS | 32 | 12 | 6 | 26 | 0 | 3 | 11 |
| FROZEN FRUIT | 0 | 9 | 0 | 0 | 0 | 50 | 0 |
| PROCESSED FRUIT | 261 | 353 | 256 | 174 | 127 | 141 | 144 |
| MISC. FRUIT PREPARATIONS | 122 | 623 | 515 | 1,103 | 576 | 1,156 | 928 |
| DRIED FRUIT | 292 | 112 | 0 | 24 | 65 | 161 | 159 |
| FRUIT & VEGETABLE JUICE | 6,162 | 7,075 | 7,052 | 6,366 | 7,191 | 5,980 | 6,349 |
| FRESH VEGIES EXCEPT POTATO | 4,643 | 5,915 | 5,731 | 7,488 | 17,839 | 9,917 | 10,784 |
| FRESH POTATOES | 368 | 181 | 200 | 246 | 198 | 142 | 177 |
| VEGETABLES, PREP/PRES | 6,236 | 4,982 | 7,826 | 9,809 | 23,365 | 6,122 | 3,719 |
| FROZEN VEGETABLES | 6,955 | 7,421 | 4,312 | 6,560 | 378 | 318 | 1,031 |
| DRIED/DEHYDRATED VEGETABL | 491 | 573 | 523 | 636 | 1,075 | 592 | 347 |
| TREE NUTS | 197 | 158 | 203 | 135 | 85 | 301 | 190 |
| WINE | 1,274 | 1,593 | 1,512 | 1,763 | 2,337 | 2,228 | 1,940 |
| HOPS | 31 | 56 | 61 | 30 | 47 | 45 | 36 |
| NURSERY PRODUCTS | 1,214 | 1,742 | 847 | 888 | 1,149 | 1,130 | 518 |
| CUT FLOWERS | 5 | 14 | 5 | 10 | 14 | 10 | 15 |
| FRUIT & VEGETABLE MISC | 16,581 | 16,100 | 13,414 | 21,915 | 28,002 | 41,766 | 42,188 |
| TOTAL | 45,739 | 47,563 | 43,023 | 57,220 | 82,653 | 70,829 | 69,307 |
| BARBADOS | | | | | | | |
| FRESH CITRUS | 36 | 100 | 88 | 45 | 0 | 12 | 10 |
| FRESH DECIDUOUS FRUIT | 239 | 554 | 443 | 121 | 115 | 390 | 325 |
| OTHER FRESH FRUIT | 40 | 83 | 22 | 18 | 8 | 0 | 4 |
| FRESH MELONS | 0 | 12 | 4 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 0 | 0 | 0 | 35 | 0 | 0 | 0 |
| PROCESSED FRUIT | 53 | 17 | 38 | 24 | 24 | 35 | 62 |
| MISC. FRUIT PREPARATIONS | 222 | 564 | 276 | 208 | 80 | 88 | 125 |
| DRIED FRUIT | 198 | 32 | 47 | 9 | 7 | 50 | 74 |
| FRUIT & VEGETABLE JUICE | 837 | 490 | 979 | 329 | 845 | 559 | 857 |
| FRESH VEGIES EXCEPT POTATO | 173 | 342 | 480 | 126 | 287 | 223 | 153 |
| FRESH POTATOES | 343 | 139 | 101 | 51 | 177 | 110 | 127 |
| VEGETABLES, PREP/PRES | 1,409 | 732 | 661 | 1,024 | 569 | 338 | 265 |
| FROZEN VEGETABLES | 586 | 256 | 242 | 111 | 46 | 31 | 141 |
| DRIED/DEHYDRATED VEGETABL | 24 | 39 | 21 | 52 | 32 | 118 | 118 |
| TREE NUTS | 97 | 186 | 136 | 71 | 173 | 248 | 187 |
| WINE | 366 | 286 | 443 | 359 | 457 | 296 | 150 |
| HOPS | 8 | 9 | 21 | 0 | 27 | 14 | 0 |
| NURSERY PRODUCTS | 0 | 9 | 4 | 11 | 45 | 31 | 9 |
| CUT FLOWERS | 0 | 0 | 3 | 0 | 0 | 0 | 9 |
| FRUIT & VEGETABLE MISC | 2,074 | 2,253 | 1,727 | 765 | 1,599 | 2,370 | 1,757 |
| TOTAL | 6,705 | 6,103 | 5,736 | 3,359 | 4,491 | 4,913 | 4,373 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
| BELIZE | | | | | | | |
| FRESH CITRUS | 0 | 0 | 15 | 0 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 150 | 179 | 151 | 145 | 170 | 195 | 60 |
| OTHER FRESH FRUIT | 77 | 0 | 0 | 34 | 26 | 0 | 0 |
| FRESH MELONS | 0 | 4 | 0 | 0 | 0 | 0 | 0 |
| PROCESSED FRUIT | 58 | 34 | 15 | 27 | 43 | 22 | 0 |
| MISC. FRUIT PREPARATIONS | 30 | 4 | 36 | 90 | 22 | 19 | 4 |
| DRIED FRUIT | 67 | 7 | 0 | 10 | 21 | 43 | 12 |
| FRUIT & VEGETABLE JUICE | 43 | 29 | 67 | 74 | 51 | 53 | 157 |
| FRESH VEGIES EXCEPT POTATO | 119 | 218 | 441 | 328 | 316 | 268 | 3 |
| FRESH POTATOES | 19 | 136 | 270 | 57 | 93 | 483 | 13 |
| VEGETABLES, PREP/PRES | 1,636 | 1,347 | 1,640 | 2,607 | 2,930 | 1,837 | 818 |
| FROZEN VEGETABLES | 88 | 37 | 52 | 314 | 52 | 221 | 69 |
| DRIED/DEHYDRATED VEGETABL | 0 | 35 | 23 | 25 | 34 | 10 | 0 |
| TREE NUTS | 139 | 0 | 75 | 70 | 5 | 27 | 22 |
| WINE | 224 | 114 | 137 | 180 | 229 | 220 | 183 |
| HOPS | 0 | 0 | 0 | 48 | 42 | 33 | 6 |
| NURSERY PRODUCTS | 2 | 70 | 0 | 28 | 0 | 33 | 0 |
| CUT FLOWERS | 15 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 2,280 | 909 | 947 | 1,624 | 1,576 | 1,742 | 786 |
| TOTAL | 4,947 | 3,123 | 3,869 | 5,661 | 5,610 | 5,206 | 2,133 |
| COSTA RICA | | | | | | | |
| FRESH CITRUS | 0 | 33 | 9 | 17 | 0 | 19 | 0 |
| FRESH DECIDUOUS FRUIT | 1,945 | 3,243 | 4,280 | 4,463 | 6,535 | 6,252 | 6,903 |
| OTHER FRESH FRUIT | 11 | 0 | 16 | 8 | 62 | 56 | 10 |
| FRESH MELONS | 37 | 120 | 157 | 0 | 0 | 0 | 13 |
| FROZEN FRUIT | 0 | 23 | 0 | 44 | 21 | 8 | 0 |
| PROCESSED FRUIT | 229 | 418 | 535 | 797 | 1,370 | 1,256 | 1,296 |
| MISC. FRUIT PREPARATIONS | 464 | 534 | 467 | 541 | 802 | 390 | 365 |
| OLIVES | 21 | 0 | 0 | 7 | 0 | 0 | 4 |
| DRIED FRUIT | 147 | 72 | 81 | 114 | 297 | 248 | 191 |
| FRUIT & VEGETABLE JUICE | 523 | 633 | 974 | 1,449 | 2,899 | 2,536 | 2,195 |
| FRESH VEGIES EXCEPT POTATO | 41 | 33 | 216 | 204 | 171 | 62 | 920 |
| FRESH POTATOES | 0 | 0 | 0 | 0 | 0 | 0 | 225 |
| VEGETABLES, PREP/PRES | 688 | 189 | 293 | 798 | 1,347 | 960 | 1,051 |
| FROZEN VEGETABLES | 0 | 94 | 99 | 252 | 321 | 295 | 262 |
| DRIED/DEHYDRATED VEGETABL | 428 | 529 | 406 | 491 | 539 | 440 | 819 |
| TREE NUTS | 152 | 74 | 320 | 189 | 355 | 403 | 293 |
| WINE | 114 | 361 | 226 | 110 | 294 | 262 | 121 |
| HOPS | 119 | 0 | 69 | 356 | 183 | 210 | 376 |
| NURSERY PRODUCTS | 237 | 392 | 480 | 382 | 433 | 404 | 206 |
| CUT FLOWERS | 9 | 0 | 18 | 0 | 13 | 8 | 15 |
| FRUIT & VEGETABLE MISC | 1,763 | 938 | 1,628 | 1,211 | 1,358 | 2,717 | 3,938 |
| TOTAL | 6,928 | 7,686 | 10,274 | 11,433 | 17,000 | 16,526 | 19,203 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| DOMINICAN REPUBLIC | | | | | | | |
| FRESH CITRUS | 8 | 20 | 23 | 24 | 6 | 140 | 0 |
| FRESH DECIDUOUS FRUIT | 1,356 | 762 | 1,270 | 2,198 | 3,088 | 4,466 | 4,245 |
| OTHER FRESH FRUIT | 9 | 0 | 4 | 0 | 0 | 32 | 26 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 26 | 8 | 27 |
| PROCESSED FRUIT | 318 | 102 | 194 | 207 | 290 | 171 | 179 |
| MISC. FRUIT PREPARATIONS | 615 | 608 | 436 | 468 | 815 | 450 | 683 |
| OLIVES | 490 | 10 | 0 | 16 | 8 | 15 | 17 |
| DRIED FRUIT | 688 | 383 | 459 | 665 | 763 | 908 | 815 |
| FRUIT & VEGETABLE JUICE | 400 | 500 | 423 | 1,151 | 1,841 | 3,791 | 2,634 |
| FRESH VEGIES EXCEPT POTATO | 82 | 393 | 792 | 500 | 172 | 732 | 1,038 |
| FRESH POTATOES | 27 | 24 | 36 | 25 | 4 | 65 | 35 |
| VEGETABLES, PREP/PRES | 786 | 516 | 586 | 946 | 4,152 | 2,274 | 4,717 |
| FROZEN VEGETABLES | 72 | 201 | 3 | 103 | 40 | 171 | 616 |
| DRIED/DEHYDRATED VEGETABL | 450 | 566 | 430 | 741 | 771 | 1,412 | 1,519 |
| TREE NUTS | 316 | 191 | 223 | 168 | 1,045 | 681 | 622 |
| WINE | 165 | 150 | 197 | 226 | 318 | 446 | 1,110 |
| HOPS | 271 | 575 | 1,201 | 872 | 648 | 421 | 561 |
| NURSERY PRODUCTS | 27 | 52 | 13 | 7 | 29 | 27 | 360 |
| CUT FLOWERS | 16 | 0 | 0 | 12 | 76 | 8 | 14 |
| FRUIT & VEGETABLE MISC | 851 | 881 | 1,202 | 2,544 | 5,525 | 5,729 | 5,584 |
| TOTAL | 6,947 | 5,934 | 7,492 | 10,873 | 19,617 | 21,947 | 24,802 |
| EL SALVADOR | | | | | | | |
| FRESH CITRUS | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| FRESH DECIDUOUS FRUIT | 871 | 1,483 | 3,219 | 2,556 | 2,015 | 1,583 | 2,139 |
| OTHER FRESH FRUIT | 0 | 0 | 3 | 0 | 6 | 14 | 17 |
| FRESH MELONS | 0 | 0 | 56 | 4 | 0 | 0 | 0 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 0 | 15 | 14 |
| PROCESSED FRUIT | 116 | 50 | 70 | 161 | 340 | 441 | 670 |
| MISC. FRUIT PREPARATIONS | 55 | 13 | 334 | 65 | 17 | 95 | 201 |
| OLIVES | 0 | 0 | 4 | 5 | 3 | 0 | 46 |
| DRIED FRUIT | 5 | 76 | 54 | 51 | 67 | 95 | 40 |
| FRUIT & VEGETABLE JUICE | 229 | 17 | 42 | 131 | 66 | 438 | 844 |
| FRESH VEGIES EXCEPT POTATO | 8 | 0 | 54 | 81 | 690 | 574 | 429 |
| FRESH POTATOES | 0 | 0 | 0 | 0 | 22 | 0 | 0 |
| VEGETABLES, PREP/PRES | 1,004 | 818 | 826 | 863 | 724 | 659 | 653 |
| FROZEN VEGETABLES | 25 | 0 | 0 | 198 | 130 | 304 | 883 |
| DRIED/DEHYDRATED VEGETABL | 211 | 216 | 339 | 255 | 369 | 373 | 412 |
| TREE NUTS | 7 | 0 | 5 | 97 | 10 | 0 | 50 |
| WINE | 41 | 26 | 147 | 235 | 233 | 346 | 271 |
| HOPS | 0 | 129 | 184 | 98 | 186 | 60 | 103 |
| NURSERY PRODUCTS | 2 | 0 | 0 | 23 | 45 | 8 | 9 |
| CUT FLOWERS | 0 | 0 | 0 | 11 | 0 | 6 | 3 |
| FRUIT & VEGETABLE MISC | 527 | 951 | 763 | 1,213 | 1,573 | 1,510 | 2,188 |
| TOTAL | 3,101 | 3,779 | 6,100 | 6,047 | 6,496 | 6,521 | 8,976 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| GUATEMALA | | | | | | | |
| FRESH CITRUS | 0 | 75 | 0 | 0 | 0 | 53 | 0 |
| FRESH DECIDUOUS FRUIT | 1,021 | 969 | 2,627 | 1,850 | 4,436 | 4,254 | 6,443 |
| OTHER FRESH FRUIT | 0 | 0 | 3 | 0 | 21 | 164 | 31 |
| FRESH MELONS | 0 | 0 | 20 | 0 | 0 | 123 | 10 |
| FROZEN FRUIT | 16 | 0 | 29 | 37 | 0 | 0 | 45 |
| PROCESSED FRUIT | 297 | 168 | 358 | 819 | 610 | 316 | 350 |
| MISC. FRUIT PREPARATIONS | 154 | 70 | 240 | 688 | 430 | 649 | 754 |
| OLIVES | 0 | 0 | 0 | 0 | 8 | 7 | 3 |
| DRIED FRUIT | 55 | 128 | 245 | 371 | 545 | 75 | 126 |
| FRUIT & VEGETABLE JUICE | 193 | 128 | 421 | 625 | 517 | 869 | 773 |
| FRESH VEGIES EXCEPT POTATO | 0 | 46 | 10 | 258 | 201 | 145 | 562 |
| FRESH POTATOES | 0 | 0 | 0 | 65 | 61 | 0 | 29 |
| VEGETABLES, PREP/PRES | 125 | 220 | 441 | 329 | 757 | 1,549 | 966 |
| FROZEN VEGETABLES | 565 | 330 | 167 | 211 | 425 | 1,101 | 2,677 |
| DRIED/DEHYDRATED VEGETABL | 267 | 329 | 351 | 454 | 541 | 787 | 891 |
| TREE NUTS | 222 | 103 | 26 | 217 | 311 | 134 | 304 |
| WINE | 74 | 36 | 189 | 208 | 196 | 184 | 349 |
| HOPS | 134 | 181 | 380 | 587 | 304 | 204 | 342 |
| NURSERY PRODUCTS | 233 | 722 | 920 | 1,121 | 975 | 1,758 | 750 |
| CUT FLOWERS | 9 | 0 | 62 | 166 | 0 | 21 | 3 |
| FRUIT & VEGETABLE MISC | 755 | 1,086 | 1,711 | 2,988 | 3,415 | 5,475 | 4,668 |
| TOTAL | 4,120 | 4,591 | 8,200 | 10,994 | 13,753 | 17,868 | 20,076 |
| GUYANA | | | | | | | |
| FRESH DECIDUOUS FRUIT | 12 | 8 | 7 | 80 | 321 | 393 | 291 |
| OTHER FRESH FRUIT | 0 | 0 | 0 | 0 | 159 | 69 | 3 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| MISC. FRUIT PREPARATIONS | 0 | 3 | 7 | 135 | 28 | 19 | 0 |
| DRIED FRUIT | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| FRUIT & VEGETABLE JUICE | 0 | 0 | 0 | 13 | 28 | 0 | 141 |
| FRESH VEGIES EXCEPT POTATO | 0 | 58 | 133 | 94 | 141 | 164 | 303 |
| FRESH POTATOES | 0 | 0 | 0 | 0 | 0 | 6 | 289 |
| VEGETABLES, PREP/PRES | 7 | 14 | 126 | 28 | 74 | 65 | 67 |
| FROZEN VEGETABLES | 6 | 0 | 10 | 24 | 80 | 74 | 115 |
| DRIED/DEHYDRATED VEGETABL | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| TREE NUTS | 15 | 0 | 0 | 0 | 0 | 4 | 4 |
| WINE | 4 | 5 | 4 | 0 | 0 | 0 | 11 |
| HOPS | 9 | 5 | 0 | 0 | 5 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 246 | 108 | 214 | 383 | 317 | 282 | 410 |
| TOTAL | 299 | 201 | 501 | 757 | 1,157 | 1,076 | 1,642 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|-------|-------|-------|--------|--------|--------|--------|
| HAITI | | | | | | | |
| FRESH CITRUS | 0 | 0 | 4 | 0 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 166 | 154 | 71 | 14 | 42 | 125 | 623 |
| OTHER FRESH FRUIT | 3 | 16 | 0 | 0 | 0 | 0 | 53 |
| PROCESSED FRUIT | 19 | 13 | 12 | 0 | 13 | 22 | 22 |
| MISC. FRUIT PREPARATIONS | 125 | 339 | 391 | 224 | 100 | 7 | 1,241 |
| OLIVES | 23 | 0 | 0 | 0 | 0 | 9 | 3 |
| DRIED FRUIT | 3 | 0 | 22 | 0 | 9 | 0 | 84 |
| FRUIT & VEGETABLE JUICE | 572 | 509 | 472 | 22 | 8 | 134 | 606 |
| FRESH VEGIES EXCEPT POTATO | 176 | 157 | 78 | 62 | 5 | 123 | 440 |
| FRESH POTATOES | 0 | 0 | 0 | 0 | 0 | 0 | 13 |
| VEGETABLES, PREP/PRES | 2,209 | 2,058 | 1,000 | 469 | 451 | 662 | 3,676 |
| FROZEN VEGETABLES | 3 | 6 | 0 | 0 | 0 | 0 | 55 |
| DRIED/DEHYDRATED VEGETABL | 199 | 28 | 56 | 133 | 40 | 21 | 127 |
| TREE NUTS | 9 | 0 | 0 | 0 | 0 | 0 | 0 |
| WINE | 228 | 267 | 198 | 0 | 61 | 141 | 129 |
| HOPS | 81 | 47 | 73 | 0 | 0 | 0 | 54 |
| NURSERY PRODUCTS | 65 | 7 | 18 | 0 | 0 | 0 | 8 |
| CUT FLOWERS | 20 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 803 | 1,046 | 640 | 517 | 219 | 567 | 2,259 |
| TOTAL | 4,704 | 4,647 | 3,035 | 1,441 | 948 | 1,808 | 9,393 |
| HONDURAS | | | | | | | |
| FRESH CITRUS | 2 | 0 | 4 | 0 | 0 | 18 | 0 |
| FRESH DECIDUOUS FRUIT | 902 | 916 | 924 | 1,508 | 2,527 | 1,632 | 1,849 |
| OTHER FRESH FRUIT | 0 | 0 | 0 | 0 | 0 | 11 | 13 |
| FRESH MELONS | 0 | 0 | 0 | 0 | 0 | 31 | 24 |
| FROZEN FRUIT | 0 | 8 | 0 | 0 | 8 | 37 | 0 |
| PROCESSED FRUIT | 84 | 121 | 110 | 1,013 | 789 | 85 | 70 |
| MISC. FRUIT PREPARATIONS | 98 | 0 | 32 | 492 | 840 | 192 | 76 |
| OLIVES | 4 | 0 | 55 | 0 | 3 | 0 | 6 |
| DRIED FRUIT | 57 | 138 | 219 | 332 | 483 | 90 | 69 |
| FRUIT & VEGETABLE JUICE | 1,558 | 703 | 678 | 2,104 | 3,589 | 3,641 | 3,758 |
| FRESH VEGIES EXCEPT POTATO | 72 | 13 | 121 | 187 | 578 | 102 | 822 |
| FRESH POTATOES | 13 | 0 | 3 | 7 | 27 | 18 | 26 |
| VEGETABLES, PREP/PRES | 986 | 580 | 1,927 | 1,903 | 1,346 | 712 | 1,325 |
| FROZEN VEGETABLES | 3 | 18 | 126 | 172 | 313 | 408 | 362 |
| DRIED/DEHYDRATED VEGETABL | 362 | 433 | 306 | 223 | 176 | 199 | 146 |
| TREE NUTS | 0 | 15 | 24 | 31 | 58 | 0 | 100 |
| WINE | 31 | 70 | 93 | 131 | 105 | 160 | 294 |
| HOPS | 0 | 173 | 4 | 294 | 153 | 1,432 | 189 |
| NURSERY PRODUCTS | 34 | 0 | 36 | 0 | 7 | 0 | 19 |
| CUT FLOWERS | 0 | 3 | 0 | 0 | 0 | 3 | 0 |
| FRUIT & VEGETABLE MISC | 910 | 348 | 938 | 2,480 | 1,683 | 2,929 | 4,018 |
| TOTAL | 5,116 | 3,539 | 5,600 | 10,877 | 12,685 | 11,700 | 13,166 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| JAMAICA | | | | | | | |
| FRESH CITRUS | 46 | 0 | 0 | 0 | 0 | 0 | 5 |
| FRESH DECIDUOUS FRUIT | 0 | 3 | 0 | 0 | 3 | 19 | 214 |
| OTHER FRESH FRUIT | 0 | 10 | 0 | 0 | 13 | 0 | 3 |
| FROZEN FRUIT | 10 | 0 | 0 | 0 | 0 | 3 | 19 |
| PROCESSED FRUIT | 59 | 12 | 15 | 0 | 22 | 78 | 60 |
| MISC. FRUIT PREPARATIONS | 126 | 14 | 84 | 67 | 71 | 170 | 146 |
| DRIED FRUIT | 112 | 121 | 142 | 88 | 53 | 72 | 194 |
| FRUIT & VEGETABLE JUICE | 550 | 592 | 846 | 403 | 880 | 836 | 1,581 |
| FRESH VEGIES EXCEPT POTATO | 386 | 228 | 861 | 1,078 | 1,134 | 1,132 | 1,009 |
| FRESH POTATOES | 102 | 29 | 55 | 35 | 71 | 52 | 129 |
| VEGETABLES, PREP/PRES | 250 | 193 | 262 | 307 | 659 | 239 | 734 |
| FROZEN VEGETABLES | 592 | 573 | 428 | 605 | 439 | 433 | 545 |
| DRIED/DEHYDRATED VEGETABL | 487 | 349 | 276 | 262 | 321 | 427 | 848 |
| TREE NUTS | 131 | 164 | 193 | 192 | 186 | 206 | 190 |
| WINE | 344 | 327 | 286 | 172 | 336 | 206 | 337 |
| HOPS | 158 | 393 | 253 | 287 | 467 | 412 | 447 |
| NURSERY PRODUCTS | 199 | 12 | 53 | 0 | 31 | 23 | 6 |
| CUT FLOWERS | 58 | 0 | 0 | 0 | 0 | 19 | 5 |
| FRUIT & VEGETABLE MISC | 1,636 | 1,819 | 1,306 | 943 | 1,870 | 1,351 | 1,895 |
| TOTAL | 5,246 | 4,839 | 5,060 | 4,439 | 6,556 | 5,678 | 8,367 |
| LEEWARD-WINDWARD ISLANDS 1/ | | | | | | | |
| FRESH CITRUS | 176 | 106 | 43 | 11 | 0 | 0 | 51 |
| FRESH DECIDUOUS FRUIT | 218 | 200 | 173 | 103 | 44 | 65 | 50 |
| OTHER FRESH FRUIT | 647 | 182 | 82 | 0 | 155 | 24 | 27 |
| FRESH MELONS | 0 | 0 | 8 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 12 | 0 | 3 | 0 | 0 | 3 | 0 |
| PROCESSED FRUIT | 163 | 166 | 73 | 60 | 81 | 51 | 67 |
| MISC. FRUIT PREPARATIONS | 528 | 881 | 1,178 | 729 | 528 | 265 | 201 |
| OLIVES | 40 | 3 | 0 | 0 | 3 | 0 | 0 |
| DRIED FRUIT | 288 | 133 | 118 | 18 | 73 | 20 | 47 |
| FRUIT & VEGETABLE JUICE | 3,961 | 3,505 | 3,152 | 3,015 | 2,605 | 2,594 | 3,441 |
| FRESH VEGIES EXCEPT POTATO | 1,659 | 1,995 | 1,660 | 2,316 | 1,765 | 2,330 | 2,135 |
| FRESH POTATOES | 110 | 210 | 111 | 22 | 94 | 126 | 71 |
| VEGETABLES, PREP/PRES | 7,660 | 6,130 | 5,531 | 3,669 | 3,410 | 724 | 725 |
| FROZEN VEGETABLES | 558 | 1,036 | 1,676 | 299 | 162 | 119 | 183 |
| DRIED/DEHYDRATED VEGETABL | 90 | 45 | 62 | 47 | 128 | 71 | 88 |
| TREE NUTS | 95 | 211 | 182 | 113 | 187 | 49 | 151 |
| WINE | 1,440 | 1,488 | 2,096 | 1,470 | 1,504 | 1,435 | 1,284 |
| HOPS | 25 | 90 | 97 | 65 | 37 | 25 | 115 |
| NURSERY PRODUCTS | 130 | 266 | 189 | 236 | 127 | 189 | 379 |
| CUT FLOWERS | 0 | 0 | 0 | 23 | 4 | 0 | 7 |
| FRUIT & VEGETABLE MISC | 6,941 | 7,825 | 4,477 | 4,866 | 7,298 | 9,310 | 7,862 |
| TOTAL | 24,741 | 24,472 | 20,911 | 17,062 | 18,205 | 17,400 | 16,884 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|
| NETHERLANDS ANTILLES 2/ | | | | | | | |
| FRESH CITRUS | 105 | 56 | 139 | 71 | 93 | 125 | 453 |
| FRESH DECIDUOUS FRUIT | 834 | 724 | 636 | 773 | 581 | 265 | 153 |
| OTHER FRESH FRUIT | 851 | 505 | 101 | 28 | 140 | 169 | 988 |
| FRESH MELONS | 4 | 0 | 0 | 0 | 0 | 3 | 0 |
| FROZEN FRUIT | 0 | 27 | 17 | 36 | 21 | 0 | 35 |
| PROCESSED FRUIT | 373 | 267 | 360 | 439 | 329 | 161 | 244 |
| MISC. FRUIT PREPARATIONS | 1,199 | 1,724 | 1,825 | 1,058 | 1,199 | 752 | 895 |
| OLIVES | 90 | 27 | 0 | 0 | 0 | 30 | 3 |
| DRIED FRUIT | 827 | 621 | 466 | 693 | 372 | 184 | 649 |
| FRUIT & VEGETABLE JUICE | 3,873 | 4,499 | 4,602 | 5,579 | 4,893 | 5,208 | 5,348 |
| FRESH VEGIES EXCEPT POTATO | 1,492 | 1,366 | 1,459 | 2,569 | 2,201 | 2,587 | 2,986 |
| FRESH POTATOES | 144 | 243 | 3 | 6 | 12 | 25 | 62 |
| VEGETABLES, PREP/PRES | 7,505 | 7,990 | 5,824 | 4,437 | 5,079 | 3,367 | 2,490 |
| FROZEN VEGETABLES | 2,561 | 3,098 | 1,630 | 492 | 709 | 802 | 1,141 |
| DRIED/DEHYDRATED VEGETABL | 541 | 792 | 538 | 595 | 118 | 198 | 345 |
| TREE NUTS | 380 | 612 | 616 | 739 | 700 | 704 | 586 |
| WINE | 1,537 | 2,386 | 2,681 | 3,865 | 2,410 | 2,369 | 2,774 |
| HOPS | 24 | 33 | 31 | 35 | 99 | 10 | 14 |
| NURSERY PRODUCTS | 915 | 763 | 751 | 772 | 378 | 348 | 811 |
| CUT FLOWERS | 89 | 14 | 50 | 83 | 18 | 7 | 6 |
| FRUIT & VEGETABLE MISC | 10,003 | 11,165 | 12,765 | 10,630 | 10,980 | 13,757 | 11,866 |
| TOTAL | 33,349 | 36,912 | 34,494 | 32,900 | 30,332 | 31,071 | 31,849 |
| NICARAGUA | | | | | | | |
| FRESH DECIDUOUS FRUIT | 0 | 153 | 371 | 755 | 360 | 246 | 223 |
| FROZEN FRUIT | 0 | 0 | 10 | 0 | 0 | 0 | 0 |
| PROCESSED FRUIT | 0 | 201 | 33 | 5 | 3 | 21 | 72 |
| MISC. FRUIT PREPARATIONS | 0 | 0 | 26 | 13 | 0 | 0 | 853 |
| OLIVES | 0 | 3 | 0 | 10 | 0 | 0 | 32 |
| DRIED FRUIT | 0 | 0 | 93 | 65 | 32 | 82 | 137 |
| FRUIT & VEGETABLE JUICE | 0 | 29 | 77 | 0 | 0 | 0 | 77 |
| FRESH VEGIES EXCEPT POTATO | 0 | 0 | 75 | 35 | 5 | 30 | 153 |
| VEGETABLES, PREP/PRES | 271 | 157 | 1,493 | 118 | 94 | 130 | 280 |
| FROZEN VEGETABLES | 0 | 10 | 0 | 6 | 0 | 57 | 0 |
| DRIED/DEHYDRATED VEGETABL | 0 | 0 | 16 | 7 | 4 | 0 | 0 |
| TREE NUTS | 0 | 3 | 7 | 18 | 0 | 6 | 11 |
| WINE | 0 | 9 | 78 | 27 | 0 | 0 | 67 |
| HOPS | 0 | 239 | 208 | 195 | 228 | 96 | 72 |
| NURSERY PRODUCTS | 0 | 0 | 0 | 8 | 0 | 0 | 30 |
| FRUIT & VEGETABLE MISC | 0 | 164 | 3,551 | 5,809 | 2,296 | 1,828 | 805 |
| TOTAL | 271 | 968 | 6,038 | 7,071 | 3,022 | 2,495 | 2,811 |

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CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|
| PANAMA | | | | | | | |
| FRESH CITRUS | 5 | 0 | 8 | 11 | 0 | 43 | 0 |
| FRESH DECIDUOUS FRUIT | 3,794 | 4,721 | 4,132 | 3,685 | 3,895 | 4,205 | 4,065 |
| OTHER FRESH FRUIT | 164 | 5 | 0 | 31 | 86 | 3 | 0 |
| FRESH MELONS | 7 | 0 | 0 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 0 | 23 | 5 | 3 | 16 | 7 | 0 |
| PROCESSED FRUIT | 1,519 | 1,762 | 1,346 | 1,472 | 1,571 | 1,547 | 1,173 |
| MISC. FRUIT PREPARATIONS | 499 | 607 | 200 | 197 | 259 | 300 | 414 |
| OLIVES | 26 | 27 | 14 | 0 | 16 | 13 | 42 |
| DRIED FRUIT | 1,133 | 1,151 | 1,000 | 1,044 | 1,109 | 1,204 | 1,160 |
| FRUIT & VEGETABLE JUICE | 3,575 | 5,225 | 6,493 | 5,962 | 3,693 | 3,805 | 6,040 |
| FRESH VEGIES EXCEPT POTATO | 906 | 1,350 | 522 | 260 | 224 | 123 | 537 |
| FRESH POTATOES | 8 | 10 | 11 | 7 | 14 | 30 | 32 |
| VEGETABLES, PREP/PRES | 4,211 | 2,626 | 3,199 | 2,944 | 4,395 | 3,965 | 3,290 |
| FROZEN VEGETABLES | 269 | 225 | 314 | 159 | 296 | 447 | 379 |
| DRIED/DEHYDRATED VEGETABL | 1,978 | 4,236 | 1,594 | 1,503 | 904 | 1,746 | 1,583 |
| TREE NUTS | 816 | 635 | 506 | 828 | 989 | 951 | 983 |
| WINE | 406 | 259 | 264 | 492 | 890 | 704 | 796 |
| HOPS | 189 | 45 | 0 | 0 | 0 | 191 | 123 |
| NURSERY PRODUCTS | 52 | 205 | 80 | 3 | 5 | 285 | 105 |
| CUT FLOWERS | 17 | 46 | 4 | 15 | 4 | 0 | 10 |
| FRUIT & VEGETABLE MISC | 6,465 | 4,837 | 6,119 | 8,938 | 14,339 | 15,675 | 10,982 |
| TOTAL | 26,039 | 27,995 | 25,811 | 27,554 | 32,705 | 35,244 | 31,714 |
| TRINIDAD AND TOBAGO | | | | | | | |
| FRESH CITRUS | 0 | 4 | 48 | 0 | 0 | 0 | 25 |
| FRESH DECIDUOUS FRUIT | 7 | 1,664 | 600 | 670 | 693 | 793 | 1,115 |
| OTHER FRESH FRUIT | 0 | 47 | 25 | 56 | 69 | 0 | 54 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| PROCESSED FRUIT | 0 | 108 | 61 | 134 | 18 | 30 | 47 |
| MISC. FRUIT PREPARATIONS | 59 | 113 | 337 | 84 | 172 | 25 | 22 |
| OLIVES | 7 | 25 | 31 | 0 | 0 | 0 | 14 |
| DRIED FRUIT | 166 | 421 | 441 | 564 | 179 | 137 | 202 |
| FRUIT & VEGETABLE JUICE | 200 | 296 | 219 | 539 | 241 | 466 | 690 |
| FRESH VEGIES EXCEPT POTATO | 1,239 | 2,122 | 2,066 | 1,866 | 947 | 1,447 | 1,099 |
| FRESH POTATOES | 0 | 23 | 0 | 100 | 0 | 0 | 113 |
| VEGETABLES, PREP/PRES | 704 | 774 | 969 | 946 | 508 | 192 | 530 |
| FROZEN VEGETABLES | 39 | 246 | 16 | 110 | 59 | 191 | 169 |
| DRIED/DEHYDRATED VEGETABL | 135 | 222 | 292 | 110 | 216 | 59 | 210 |
| TREE NUTS | 742 | 591 | 455 | 710 | 594 | 404 | 507 |
| WINE | 32 | 23 | 83 | 88 | 109 | 65 | 86 |
| HOPS | 49 | 19 | 37 | 44 | 99 | 99 | 112 |
| NURSERY PRODUCTS | 53 | 3 | 93 | 11 | 0 | 0 | 8 |
| CUT FLOWERS | 0 | 4 | 0 | 0 | 4 | 0 | 4 |
| FRUIT & VEGETABLE MISC | 381 | 540 | 913 | 1,479 | 1,809 | 2,926 | 2,947 |
| TOTAL | 3,813 | 7,245 | 6,686 | 7,511 | 5,717 | 6,834 | 7,969 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1989-1995 (VALUE IN 1,000)**

| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| TOTAL CBI COUNTRIES | | | | | | | |
| FRESH CITRUS | 458 | 424 | 404 | 179 | 121 | 640 | 559 |
| FRESH DECIDUOUS FRUIT | 12,108 | 16,259 | 19,333 | 18,943 | 24,924 | 25,127 | 28,875 |
| OTHER FRESH FRUIT | 2,003 | 934 | 364 | 202 | 827 | 834 | 1,811 |
| FRESH MELONS | 80 | 144 | 251 | 29 | 0 | 159 | 59 |
| FROZEN FRUIT | 38 | 94 | 64 | 154 | 97 | 131 | 156 |
| PROCESSED FRUIT | 3,548 | 3,792 | 3,476 | 5,332 | 5,629 | 4,378 | 4,456 |
| MISC. FRUIT PREPARATIONS | 4,265 | 6,096 | 6,383 | 6,162 | 5,940 | 4,576 | 6,908 |
| OLIVES | 700 | 94 | 104 | 39 | 40 | 74 | 170 |
| DRIED FRUIT | 4,039 | 3,395 | 3,386 | 4,047 | 4,075 | 3,371 | 3,961 |
| FRUIT & VEGETABLE JUICE | 22,676 | 24,230 | 26,497 | 27,762 | 29,349 | 30,908 | 35,492 |
| FRESH VEGIES EXCEPT POTATO | 10,997 | 14,238 | 14,699 | 17,452 | 26,676 | 19,959 | 23,372 |
| FRESH POTATOES | 1,136 | 996 | 790 | 621 | 774 | 1,057 | 1,341 |
| VEGETABLES, PREP/PRES | 35,687 | 29,326 | 32,604 | 31,195 | 49,860 | 23,793 | 25,307 |
| FROZEN VEGETABLES | 12,322 | 13,550 | 9,076 | 9,617 | 3,449 | 4,972 | 8,629 |
| DRIED/DEHYDRATED VEGETABL | 5,663 | 8,393 | 5,234 | 5,534 | 5,267 | 6,452 | 7,457 |
| TREE NUTS | 3,318 | 2,944 | 2,971 | 3,578 | 4,698 | 4,117 | 4,201 |
| WINE | 6,280 | 7,402 | 8,633 | 9,326 | 9,480 | 9,062 | 9,900 |
| HOPS | 1,100 | 1,993 | 2,621 | 2,911 | 2,523 | 3,252 | 2,550 |
| NURSERY PRODUCTS | 3,163 | 4,242 | 3,483 | 3,489 | 3,225 | 4,235 | 3,218 |
| CUT FLOWERS | 238 | 81 | 142 | 319 | 131 | 82 | 89 |
| FRUIT & VEGETABLE MISC | 52,218 | 50,970 | 52,315 | 68,305 | 83,858 | 109,936 | 104,154 |
| GRAND TOTAL: | 182,037 | 189,597 | 192,830 | 215,196 | 260,943 | 257,115 | 272,665 |

1/ Includes Anguilla, Antigua and Barbuda, British Virgin Islands, Dominica, Grenada, Montserrat, Saint Christopher and Nevis, Saint Lucia, and Saint Vincent and the Grenadines.

2/ Includes Aruba

Strawberry Trade Situation in Selected Countries

Selected foreign country fresh strawberry exports in 1995/96 are forecast to decrease by 14 percent to 251,000 metric tons, due to reduced harvests in Spain and Mexico. Spain is expected to account for most of the decrease in fresh strawberry exports. U.S. fresh strawberry exports were down in calendar year 1995, due to a smaller harvest. U.S. fresh strawberry exports are expected to recover in 1996, due to the expected reduced output from other major exporters and larger supplies in the United States. Selected foreign country frozen strawberry exports in 1995/96, on the other hand, are forecast to increase 1 percent to a record 151,000 tons. Increased Polish frozen strawberry exports are expected to more than offset likely lower shipments from Mexico. Poland's frozen strawberry exports in 1995/96 are forecast to increase 14 percent to a record 100,000 tons, as processors try to reduce stocks which were built up sharply in 1994/95. The United States is the world's second largest exporter of frozen strawberries. U.S. frozen strawberry exports in calendar year 1995 were down due to lower supplies. Some recovery in U.S. exports of frozen strawberries is possible in 1996, although competition for frozen strawberry import markets is expected to be keen due to Poland's large stocks.

Selected Country Strawberry Outlook

Fresh strawberry production in selected foreign countries in 1995/96 is forecast at 894,000 metric tons, down 8 percent from 1994/95. Production decreases in Japan, Mexico, Poland, and Spain are expected to more than offset larger crops in other countries. The 1995/96 official estimate for the total U.S. strawberry crop will not be released by the National Agricultural Statistics Service until January 1997. However, for the 1995/96 season, California's spring strawberry crop is forecast at 657,260 tons, up 22 percent from last year due to increased planted area and improved growing conditions. Florida's winter strawberry crop is estimated at 70,760 tons, down 7 percent from 1994/95 because cold, wet weather reduced yields and lowered quality.

Frozen strawberry production in selected countries in 1995/96 is forecast at 180,080 tons, 18 percent below the previous season's output.

Decreases in Poland, Mexico, Spain and Japan are expected to more than offset increases in Canada, Chile and Italy. Foreign supplies of frozen strawberries in 1995/96 are forecast to decrease 7 percent below the 1994/95 level.

Selected foreign country fresh strawberry exports in 1995/96 are forecast to decrease significantly by 14 percent below the previous year's volume. Spain is expected to account for the bulk of the decrease in fresh exports followed by Mexico. However, foreign frozen strawberry exports in 1995/96 are forecast at a record 151,190 tons, 1 percent above the previous year's volume. Poland is expected to account for most of the increase as processors try to reduce large stocks.

Canada - Fresh Strawberries

Strawberry production in Canada has remained

relatively static for the past decade. However, cultivated area has increased sharply since 1990, providing increased production potential under good weather conditions.

The 1995/96 strawberry crop (harvested March through August 1996) is forecast at 33,500 tons, up 6 percent from last season's weather-reduced harvest. Additionally, bearing area has been trending upward since 1990; a 2-percent increase is cited for 1995/96. Although strawberries are cultivated throughout Canada, the provinces of Ontario, Quebec, and British Columbia account for nearly 85 percent of Canada's annual output.

Due to increased demand for fresh strawberries, imports are forecast to rise five percent to 42,700 tons in 1995/96.

Canadian consumption of fresh strawberries has showed steady growth over the last decade averaging about a 3 percent increase per year. However, consumption is forecast to increase in 1995/96 to 67,675 tons, up nearly 6 percent.

Canada - Frozen Strawberries

Production of strawberries for processing is forecast at 8,500 tons in 1995/96, 4 percent above 1994/95, reflecting strong demand for frozen strawberries. Canada's small freezing operations are expected to face increasing competition from imported frozen strawberries from Mexico and the United States given the declining tariff rates under the North American Free Trade Agreement (NAFTA). However, by 1998, Canada's freezing operations will have access to tariff-free supplies of fresh strawberries for processing for both United States and Mexican markets. Combined with projections of modest annual gains in domestic supplies, the industry is expected to prosper over the few years.

The United States is top supplier to Canada

The United States became the leading supplier of frozen strawberries to Canada in 1994, displacing Mexico for the first time. California strawberries capture nearly 85 percent of Canada's import demand for fresh strawberries with sales across all

of Canada. The California Strawberry Advisory Board participates in the USDA's Market Promotion Program to promote the export of fresh strawberries to selected markets, including Canada. Florida supplies about 10 percent of Canada's fresh strawberry imports through sales to Central and Eastern Canada. As a result of this trend, the import share of estimated fresh market consumption rose from 46 percent of consumption in 1985 to an estimated 62 percent during 1995.

In 1994/95 frozen strawberry imports were estimated at 10,990 tons, up 11 percent from the previous year's level. In 1995/96 imports are forecast to increase by about 4 percent.

Mexico - Fresh Strawberries

Strawberry production is forecast down 34 percent in 1995/96 (harvested November 1995 through June 1996), to a more normal level of 79,000 tons. Strong international prices in 1993/94 led to over-production in 1994/95 and a subsequent drop in prices. This situation was aggravated by a severe shortage of credit from commercial banks and the poor financial situation of most producers. Additionally, the December 1994 peso devaluation increased the cost of imported inputs--such as strawberry plants, fertilizers, and fungicides--which resulted in planting cutbacks.

The major market for Mexican fresh strawberry exports is the United States, with smaller amounts being shipped by air to Europe. Fresh strawberry exports in 1995/96 are forecast to decrease about 27 percent to 19,000 tons.

Peso devaluation expected to decrease imports

Mexico's fresh strawberry imports are estimated down slightly in marketing year 1994/95 (August-July) to 4,610 tons. Mexico imports most of its fresh strawberries from the United States from July through November. Because of the economic downturn caused by the peso devaluation and resulting higher prices, strawberry imports are expected to decrease in 1995/96 to about 2,800 tons.

Under the NAFTA, strawberry imports from the

United States are no longer subject to a duty. Imports to Mexico from non-NAFTA countries are charged a 20 percent import tax. Mexican strawberry exports to the United States are also not subject to a duty.

Mexico - Processed Strawberries

Delivery of strawberries for processing is forecast down 28 percent in 1995/96, to 31,000 tons, because of the reduced production.

There are 25 strawberry processing plants in Mexico, eight of which are closed or processing other fruits or vegetables. The rest of the plants are operating at low capacity. A majority of plants are equipped to make all types of processed strawberries including: frozen with sugar, frozen without sugar, whole and sliced, and individual quick frozen (IQF). Most of the processed strawberries are packed either whole or sliced with sugar. However, reportedly as of now the IQF strawberry is in high demand.

Exports expected to decrease in 1995/96

Exports of frozen strawberries in 1995/96 are forecast to decrease 35 percent to 20,000 tons, due to reduced production and more attractive fresh market prices. The farmgate price in Michoacan, the largest producing state for strawberries destined for processing is about \$2.20 pesos/kg (USD\$.28/kg). The farmgate price for strawberries for the fresh market is about \$4.00 pesos/kg (USD\$.052/kg).

The United States is the major destination for Mexican frozen strawberry exports, accounting for 90 percent of the total market. Small amounts of frozen strawberries are exported to France, North Korea and Brazil. Mexico imports only small amounts of frozen strawberries, all of which are from the United States.

Under the NAFTA, Mexico and the United States will reduce the import duty on frozen strawberries to zero in equal installments over 10 years. Imports from non-NAFTA countries into Mexico are charged a 20 percent import tax. For 1996, the import tax for frozen strawberries for either NAFTA member is 11.2 percent.

Poland - Fresh Strawberries

Strawberries are the second most valuable fruit produced in Poland.

Production and exports expected to decrease in 1995/96

Strawberry production in 1995/96 (primary harvest is May through July 1996) is forecast at 200,000 tons, down 5 percent from 1994/95. Weather-reduced production in 1993/94 led to higher prices and an expansion in planted area in 1994/95. Planted area for 1995/96 is expected to remain stable at last year's level of 61,000 hectares. The largest concentration of plantings are in the northern and central regions of the country. Senga Sengata is the most popular variety accounting for 80 percent of the plantings.

Fresh strawberry exports in 1994/95 increased more than 36 percent to 19,000 tons due to a larger harvest. Exports in 1995/96 are forecast to approximate last year's level. The European Union is the largest importer of Polish strawberries with most going to Germany. Other significant importers include Belgium, Austria, The Netherlands, and Switzerland.

Consumption rose in 1994/95 and is expected to increase again in 1995/96

Per capita consumption of fresh strawberries in Poland is estimated at 2 kilograms per year. Domestic sales of fresh strawberries are conducted mainly by the farmers themselves. During the peak harvest season, Polish streets and markets are filled with farmers selling strawberries from the back of their trucks or temporary fruit stands. Open market and truck sales are very popular with consumers because of lower prices charged compared with prices at the regular fruit and vegetable stores. Consumers preserve a large percentage of their produce at home.

Poland - Frozen Strawberries

Poland is the world's largest exporter of frozen strawberries. Exports are forecast up in 1995/96

as processors will try to reduce large stocks

Approximately 80 percent of Poland's strawberry production is processed, mostly into frozen strawberries. Processing utilization in 1995/96 is forecast at 90,000 tons, down 23 percent from last year, because of reduced supplies and higher-than-normal carry-in stocks.

Exports of frozen strawberries are expected to increase by 13 percent in 1995/96 to 100,000 tons. A sharp increase in exports is expected due to the larger carry-in which likely be reduced in 1996. Low export prices encouraged Polish suppliers to hold stocks longer than usual in 1994/95. Germany is the primary export market for processed strawberries. Other important markets include, The Netherlands, the United Kingdom, Denmark, and Switzerland.

Consumption of frozen strawberries in 1995/96 is expected to increase by 18 percent due to the increased overall supply, including stocks.

Japan - Fresh Strawberries

Strawberry production on long-term steady decline

Production of strawberries in 1995/96 (harvested November 1995 through May 1996) is estimated at 196,000 tons, down slightly from last season. Planted and harvested area are off 1 percent in 1995/96 in line with the long-term contraction in Japan's agriculture sector.

Approximately 93 percent of the crop is cultivated in hot houses, another 2 percent is grown under plastic tunnel covering, and the remaining 5 percent is open-air production. Over 90 percent of Japan's strawberries are the Toyonoka and Nyoho varieties produced in the Kyushu and Kanto regions, respectively.

Fresh strawberry imports to increase again in 1995/96

Although Japanese imports of fresh strawberries are only about 2 percent of total domestic consumption, the United States is by far the largest foreign supplier of fresh strawberries to

Japan, with about 96 percent of imports. Fresh strawberry imports are expected to increase by more than 10 percent in 1995/96 (October-September) due largely to the shortfall in domestic production and expanding market promotion for imports by both Japan's major national supermarkets and medium sized regional markets. There is a steady year-round demand for fresh strawberries and the United States can supply strawberries during Japan's off-season (July - September).

Fresh strawberries are a favorite fruit in Japan

Fresh strawberries have been one of Japan's favorite fruits. Japan's younger age group (20's) selected fresh strawberries as the favorite fruit overall, according to a recent industry survey. Fresh strawberries are mainly consumed at retail outlets, confectionary stores, commercial bakeries (especially in the form of cakes), hotels and restaurants, and are most heavily marketed in December through May to coincide with the peak domestic harvest time. Strawberries are heavily consumed during the Christmas and New Year's holiday season, and also on springtime family occasions such as Girl's Day (March 3), as well as during the Japanese school graduation and new school season (March-April).

Japan - Frozen Strawberries

Japan's frozen strawberry production is very minor, averaging 800 tons per year, or less than 3 percent of the nation's total frozen strawberry consumption. Frozen strawberries are generally imported on a just-in-time basis. The United States supplies more than half of Japan's total import needs. Other suppliers include China, Korea, and Thailand. Japan's imports increased in 1994/95 and are expected to increase in 1995/96 to 30,000 tons. The appreciation of the yen, and the continued decrease in domestic fresh strawberry production have contributed to the expected import increase.

California Strawberry Commission helps to promote new strawberry uses in Japan

In 1994/95 Japanese traders promoted U.S. fresh strawberries at the retail level with major

supermarkets like Daiei and Ito Yokado. Following on this lead, a significant number of Japan's medium-sized supermarkets are expected to start marketing U.S. fresh strawberries in regional chains around the country.

Japan's frozen strawberries are mainly consumed in the food processing sector, primarily for the production of jam, but also in the bakery, confectionary, ice cream, yogurt, and frozen desert industries. The food service industry is exploring the use of frozen strawberries, especially, with the prompting of the California Strawberry Commission, in the preparation of beverages.

Demand for frozen strawberries has been increasing, due to the product's versatility in cooking applications and the high quality of IQF processing. Recently, the California Strawberry Commission has been promoting frozen strawberries in the food service sector, (including hotels, restaurants, bars and snack bars), and particularly, in Japan's fast growing fast food chains and family restaurant chains.

Spain - Fresh Strawberries

Strawberry production in 1995/96 (harvested mainly January through July 1996) is estimated at 210,000 tons, down 16 percent from 1994/95 because of rain damage during December 1995 and January 1996. However, the berries harvested to date are reportedly of good quality. With the exception of this year's weather-reduced crop, production has been trending upward as improved cultural practices generated higher yields.

Strawberry production in Spain is concentrated in Andalucia, which accounts for about 86 percent of the total area planted. The balance is produced in Catalonia, Galicia, Valencia, and other regions. During the past decade, area has been shifting out of strawberries and into other crops in the traditional growing regions of the Levant. Increasingly, strawberry producers in the Levant are unable to compete with the strawberry industry in Andalucia. The primary varieties produced in Spain are Oso Grande, Tudla, Camarrosa and Chandler.

Spain is the world's largest exporter

The bulk (95 percent) of Spain's strawberry exports go to traditional markets in the EU, mainly France and Germany. Fresh strawberries are also exported to Switzerland. Spanish strawberry exporters reportedly do not have plans to expand into markets other than traditional ones, mainly because of competition, high transportation costs and high product perishability.

Spanish fresh strawberry exports totaled 174,000 tons in 1994/95 (calendar year 1995), 15 percent above the previous year's level. This increase is due to a larger strawberry crop and a depreciated Spanish peseta. Exports in 1995/96 (calendar year 1996) are forecast to fall to 137,000 tons from the previous year's level due to the smaller harvest. The Spanish fresh strawberry export season begins in January, reaching its peak during the months of February through April, when strawberries from other EU countries begin to be marketed.

Spain - Frozen Strawberries

Strawberries in Spain are not specifically planted for processing or freezing purposes. About 10 to 15 percent of the strawberries produced, are delivered to processors. Frozen strawberries are generally marketed for industrial, confectionary, and baking uses.

Frozen strawberry exports in 1995/96 are expected to decrease by about 10 percent to 23,000 tons due to the expected smaller output. The bulk of Spanish frozen strawberry exports take place during the months of May and June, and the remainder are shipped until Fall. The destination of most of these exports are other EU countries. Spain competes with Poland for the EU frozen strawberry market. Spain imports frozen strawberries primarily from Morocco. Spanish consumption of frozen strawberries is expected to be slightly below last year's level in 1995/96 or about 4,000 tons.

Italy

Strawberry production in 1995/96 (harvested from

late-March through June 1996) is forecast at 160,000 tons, up 5 percent from 1994/95. The upturn reflects favorable weather thus far this season, generating higher yields despite a 4-percent decline in area. In Campania, the leading strawberry-producing region, the total area (mainly under cover) devoted to strawberry cultivation is down approximately 8 percent from last season as rising labor costs precipitated changes in preliminary planting decisions.

The strawberry area has been gradually declining, due to very high labor costs for the picking operations, as well as increasing competition from Spain in the major European markets. This crop is grown mostly on small farms and is often the only income source for the farmer.

Weak lira boosts Italian exports again in 1994/95

Italian fresh strawberry exports in 1994/95 (calendar year 1995) reached 74,000 tons, 16 percent above the previous year's volume. The weak lira, like last year, was one of the major reasons for the increased exports. Exports in 1995/96 (calendar year 1996) are expected to rise slightly to 75,000 tons, due to the continued drop in the Italian lira versus the other European currencies. Spain continues to compete with Italy for the fresh European strawberry market. Germany imported over two thirds of Italian fresh strawberry exports, followed by Switzerland and Austria.

Domestic strawberries are mainly consumed fresh, with only about 15,000 tons being processed. Fresh consumption is generally favored by the lack of alternative fresh fruits in the spring. Frozen consumption and exports have been relatively constant.

Chile

Strawberry production is estimated up 7 percent in 1995/96 (harvested October 1995 through May 1996) to 15,500 tons. Plantings and production are higher because of favorable export prices last season and continued strong demand from domestic and export markets. Additionally, lower-than-normal temperatures during late-spring and early-summer proved ideal for the crop, thereby

boosting yields. As a result of the larger outturn, the volume of strawberries available for processing is estimated up 6 percent in 1995/96, to 6,030 tons.

While exports of fresh strawberries are small, exports of processed strawberries jumped 64 percent in 1994/95 as a result of strong demand from Latin American countries. Exports are expected to grow another 8 percent in 1995/96. It is reported that some export companies are planting strawberries to ensure a fruit supply as a part of a longer-term strategy to expand fresh and frozen fruit markets.

United States

The United States remains the world's largest producer of fresh and frozen strawberries despite reductions in the overall growing area

Although the 1994/95 strawberry crop of 679,300 tons was the second largest U.S. crop on record, it was 9 percent less than the all-time high of 748,150 tons harvested in 1993/94. The downturn was due to heavy rains and flooding which reduced yields in California.

Approximately 206,340 tons of strawberries were processed in 1994/95, off 9 percent from 1993/94 because of reduced fresh supplies, large carryover stocks, and competition from less expensive imported product from Mexico. For the 1995/96 season, California's spring strawberry crop is forecast at 657,260 tons, up 22 percent from last year due to increased planted area and improved growing conditions. Florida's winter strawberry crop is estimated at 70,760 tons, down 7 percent from 1994/95 because cold, wet weather reduced yields and lowered quality. An official estimate of the total U.S. strawberry crop for 1995/96 will be released by the National Agricultural Statistics Service in January 1997.

The United States is the world's second largest exporter of frozen strawberries and the third largest exporter of fresh strawberries

The United States is the world's second largest exporter of frozen strawberries, preceded by Poland, and the third largest exporter of fresh

strawberries, preceded by Spain and Italy. The United States faces strong competition from a number of producing countries. The primary competitors in the European market are Spain, Italy, France, and Poland. Other competitors are countries in Africa and Central America, and Israel which supply European markets in the off-season.

MPP funds instrumental in boosting U.S. exports

The California Strawberry Commission (CSC) has received Market Promotion Program (MPP) funds since 1990. These funds have been instrumental in expanding markets in Japan, Mexico, and Canada. For example, while frozen strawberries are traditionally sold to jam, ice cream, and yogurt manufacturers, the CSC has encouraged the use of U.S. frozen strawberries in restaurants, bars, coffee shops, and other food service sectors, with the introduction of new beverage and dessert products. In Canada, Japan, and Mexico, retail promotions for fresh strawberries focus on the fact that California strawberries are available in the off-season.

U.S. strawberry exports fall in 1995

U.S. fresh strawberry exports in 1994/95 (calendar year 1995) decreased by nearly 12 percent due to the smaller harvest. U.S. fresh strawberry exports in 1995 totaled 50,518 tons. U.S. frozen strawberry exports in 1995 totaled 24,098 tons, 16 percent below the 1994 volume. Demand decreased slightly in Canada. Fresh strawberry exports to Japan however, increased significantly, by 53 percent, aided by a favorable exchange rate. Shipments fell off sharply to the European Union due to higher prices and increased competition from Poland due to a recovery in fresh strawberry production. Fresh shipments to Mexico also fell by 56 percent precipitated by the devaluation of the Mexican peso.

U.S. fresh strawberry imports increased by more than 34 percent in 1994/95. Virtually all of the increase in imports came from Mexico aided by a devaluated peso. Small amounts of fresh strawberries were imported from New Zealand, Guatemala and Colombia. Frozen strawberry imports also increased by 34 percent and were shipped mostly by Mexico and smaller amounts

from Ecuador.

The United States is the world's largest consumer of fresh and frozen strawberries.

Fresh use accounts for about 70 percent of total production with the rest processed. Most processed strawberries are frozen whole (individually quick frozen, IQF) or sliced, with less than 10 percent of recent U.S. strawberry crops used for juice or puree. Frozen strawberries are packaged for retail sales and sold in bulk as ingredients to makers of jam and jelly, syrup, juice drinks, ice cream, yogurt, as well as bakery and confectionary products.

(For further information on supply, distribution, and trade, Stephanie Riddick, 202-720-9792. For information on marketing opportunities, contact Ted Goldammer, 202--720-8498. For information on production, contact Kelly Strzelecki at 202-720-6791.)

**FRESH STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1993/94-1995/96
IN METRIC TONS**

| Country | 1993/94 | 1994/95 | 1995/96 F |
|------------------|----------------|----------------|------------------|
| Canada 1/ | | | |
| Production | 32,804 | 31,500 | 33,500 |
| Imports | 38,139 | 40,700 | 42,750 |
| Exports | 56 | 68 | 75 |
| Processing | 7,500 | 8,200 | 8,500 |
| Consumption | 63,387 | 63,932 | 67,675 |
| Chile 2/ | | | |
| Production | 16,000 | 14,500 | 15,500 |
| Imports | 0 | 0 | 0 |
| Exports | 24 | 33 | 70 |
| Processing | 3,976 | 5,667 | 6,030 |
| Consumption | 12,000 | 8,800 | 9,400 |
| Italy 1/ | | | |
| Production | 155,000 | 153,000 | 160,000 |
| Imports | 10,642 | 14,000 | 10,000 |
| Exports | 63,723 | 74,000 | 75,000 |
| Processing | 15,000 | 12,000 | 15,000 |
| Consumption | 86,919 | 81,000 | 80,000 |
| Japan 2/ | | | |
| Production | 207,400 | 197,800 | 196,000 |
| Imports | 4,127 | 4,790 | 5,300 |
| Exports | 3 | 2 | 2 |
| Processing | 5,300 | 4,700 | 4,000 |
| Consumption | 206,224 | 197,888 | 197,298 |
| Mexico 3/ | | | |
| Production | 80,000 | 120,000 | 79,000 |
| Imports 4/ | 5,214 | 4,610 | 2,800 |
| Exports | 19,000 | 26,000 | 19,000 |
| Processing | 32,000 | 43,000 | 31,000 |
| Consumption | 34,214 | 55,610 | 31,800 |
| Poland 1/ | | | |
| Production | 142,000 | 211,000 | 200,000 |
| Imports | 0 | 0 | 0 |
| Exports | 13,900 | 19,000 | 20,000 |
| Processing | 83,000 | 117,000 | 90,000 |
| Consumption | 45,100 | 75,000 | 90,000 |
| Spain 1/ | | | |
| Production | 219,400 | 248,800 | 210,000 |
| Imports | 0 | 0 | 0 |
| Exports | 151,000 | 174,000 | 137,000 |
| Processing | 29,000 | 30,000 | 28,000 |
| Consumption | 39,400 | 44,800 | 45,000 |

Fresh Strawberries Continued

| Country | 1993/94 | 1994/95 | 1995/96 F |
|-------------------------|-----------|-----------|-----------|
| Total Foreign | | | |
| Production | 852,604 | 976,600 | 894,000 |
| Imports | 58,122 | 64,100 | 60,850 |
| Exports | 247,706 | 293,103 | 251,147 |
| Processing | 175,776 | 220,567 | 182,530 |
| Consumption | 487,244 | 527,030 | 521,173 |
| United States 1/ | | | |
| Production | 737,632 | 679,300 | NA |
| Imports | 19,843 | 26,682 | NA |
| Exports | 57,335 | 50,518 | NA |
| Processing | 226,752 | 206,340 | NA |
| Consumption | 473,388 | 449,124 | NA |
| Grand Total | | | |
| Production | 1,590,236 | 1,655,900 | NA |
| Imports | 77,965 | 90,782 | NA |
| Exports | 305,041 | 343,621 | NA |
| Processing | 402,528 | 426,907 | NA |
| Consumption | 960,632 | 976,154 | NA |

1/ Marketing season begins in January of second year shown.

2/ Marketing season begins in October of first year shown.

3/ Marketing season begins in August of first year shown.

4/ Bureau of Census data.

FROZEN STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1993/94-1995/96
IN METRIC TONS

| Country | 1993/94 | 1994/95 | 1995/96 F |
|------------------|----------------|----------------|------------------|
| Canada 1/ | | | |
| Beg. Stocks | 2,032 | 2,650 | 1,500 |
| Production | 3,620 | 4,157 | 4,300 |
| Imports | 9,896 | 10,990 | 11,400 |
| Exports | 147 | 198 | 200 |
| Consumption | 12,751 | 16,099 | 15,700 |
| End. Stocks | 2,650 | 1,500 | 1,300 |
| Chile 2/ | | | |
| Beg. Stocks | 73 | 71 | 85 |
| Production | 3,976 | 5,667 | 6,030 |
| Imports | 0 | 0 | 0 |
| Exports | 2,528 | 4,153 | 4,490 |
| Consumption | 1,450 | 1,500 | 1,600 |
| End. Stocks | 71 | 85 | 25 |
| Italy 1/ | | | |
| Beg. Stocks | 0 | 0 | 0 |
| Production | 15,000 | 12,000 | 15,000 |
| Imports | 5,000 | 5,300 | 5,000 |
| Exports | 3,059 | 1,000 | 3,500 |
| Consumption | 16,599 | 16,300 | 16,500 |
| End. Stocks | 342 | 0 | 0 |
| Japan 2/ | | | |
| Beg. Stocks | 0 | 0 | 0 |
| Production | 800 | 900 | 750 |
| Imports | 28,027 | 29,381 | 30,000 |
| Exports | 0 | 0 | 0 |
| Consumption | 28,827 | 30,281 | 30,750 |
| End. Stocks | 0 | 0 | 0 |
| Mexico 3/ | | | |
| Beg. Stocks | 0 | 0 | 0 |
| Production | 32,000 | 43,000 | 31,000 |
| Imports | 220 | 323 | 230 |
| Exports | 19,000 | 30,900 | 20,000 |
| Consumption | 13,220 | 12,423 | 11,230 |
| End. Stocks | 0 | 0 | 0 |

Frozen Strawberries Continued

| Country | 1993/94 | 1994/95 | 1995/96 F |
|-------------------------|---------|---------|-----------|
| Poland 1/ | | | |
| Beg. Stocks | 12,000 | 4,050 | 27,203 |
| Production | 92,800 | 130,000 | 100,000 |
| Imports | 250 | 153 | 150 |
| Exports | 82,000 | 88,000 | 100,000 |
| Consumption | 19,000 | 19,000 | 22,353 |
| End. Stocks | 4,050 | 27,203 | 5,000 |
| Spain 1/ | | | |
| Beg. Stocks | 0 | 0 | 0 |
| Production | 26,000 | 26,400 | 23,000 |
| Imports | 3,500 | 3,500 | 4,000 |
| Exports | 25,800 | 25,500 | 23,000 |
| Consumption | 3,700 | 4,400 | 4,000 |
| End. Stocks | 0 | 0 | 0 |
| Total Foreign | | | |
| Beg. Stocks | 14,105 | 6,771 | 28,788 |
| Production | 174,196 | 222,124 | 180,080 |
| Imports | 46,893 | 49,647 | 50,780 |
| Exports | 132,534 | 149,751 | 151,190 |
| Consumption | 95,547 | 100,003 | 102,133 |
| End. Stocks | 7,113 | 28,788 | 6,325 |
| United States 1/ | | | |
| Beg. Stocks | 97,114 | 109,835 | NA |
| Production | 166,469 | 190,000 | NA |
| Imports | 19,219 | 26,313 | NA |
| Exports | 28,639 | 24,098 | NA |
| Consumption | 144,328 | 186,502 | NA |
| End. Stocks | 109,835 | 115,548 | NA |
| Grand Total | | | |
| Beg. Stocks | 111,219 | 116,606 | NA |
| Production | 340,665 | 412,124 | NA |
| Imports | 66,112 | 75,960 | NA |
| Exports | 161,173 | 173,849 | NA |
| Consumption | 239,875 | 286,505 | NA |
| End. Stocks | 116,948 | 144,336 | NA |

1/ Marketing season begins January 1 of second year shown.

2/ Marketing season begins October 1 of first year shown.

3/ Marketing season begins in August of first year shown.

U.S. EXPORTS OF FRESH STRAWBERRIES
CALENDAR YEARS 1990-1995
IN METRIC TONS

| Destination | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| North America | | | | | | |
| Canada | 33,209 | 36,185 | 35,539 | 35,611 | 38,873 | 37,075 |
| Mexico | 211 | 351 | 2,221 | 3,583 | 6,816 | 3,002 |
| Subtotal | 33,420 | 36,536 | 37,760 | 39,194 | 45,689 | 40,077 |
| The European Union | | | | | | |
| United Kingdom | 604 | 822 | 2,499 | 1,668 | 3,700 | 2,154 |
| Germany | 525 | 556 | 746 | 416 | 958 | 367 |
| France | 53 | 97 | 380 | 199 | 457 | 95 |
| Italy | 37 | 272 | 261 | 9 | 277 | 1 |
| Other | 115 | 62 | 142 | 36 | 346 | 79 |
| Subtotal | 1,334 | 1,809 | 4,028 | 2,328 | 5,738 | 2,617 |
| Asia | | | | | | |
| Japan | 3,520 | 3,808 | 3,578 | 3,967 | 4,338 | 6,653 |
| Other | 106 | 189 | 156 | 70 | 293 | 150 |
| Subtotal | 3,626 | 3,997 | 3,734 | 4,037 | 4,631 | 6,803 |
| Oceania | | | | | | |
| Australia | 320 | 651 | 491 | 177 | 143 | 68 |
| Other | 36 | 16 | 18 | 17 | 31 | 20 |
| Subtotal | 356 | 667 | 509 | 194 | 174 | 88 |
| Other Countries | 151 | 180 | 355 | 540 | 1,103 | 933 |
| Grand Total | 38,887 | 43,189 | 46,386 | 46,293 | 57,335 | 50,518 |

Source: U.S. Bureau of Census

U.S. EXPORTS OF FROZEN STRAWBERRIES
CALENDAR YEARS 1990-1995
IN METRIC TONS

| Destination | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| North America | | | | | | |
| Canada | 2,241 | 2,836 | 2,776 | 3,915 | 5,268 | 4,696 |
| Mexico | 0 | 349 | 328 | 226 | 153 | 211 |
| Subtotal | 2,241 | 3,185 | 3,104 | 4,141 | 5,421 | 4,907 |
| European Union | | | | | | |
| France | 0 | 40 | 13 | 268 | 2,016 | 87 |
| Germany | 11 | 12 | 3 | 19 | 1,012 | 59 |
| The Netherlands | 0 | 0 | 20 | 0 | 1,869 | 139 |
| United Kingdom | 94 | 88 | 133 | 3 | 1,051 | 114 |
| Other | 0 | 3 | 8 | 0 | 583 | 18 |
| Subtotal | 105 | 143 | 177 | 290 | 6,531 | 417 |
| Form. Soviet Union | | | | | | |
| Russian Federatio | 0 | 0 | 0 | 8 | 184 | 125 |
| Subtotal | 0 | 0 | 0 | 8 | 184 | 125 |
| Asia | | | | | | |
| Japan | 11,770 | 7,398 | 8,277 | 11,955 | 13,982 | 16,067 |
| Korea | 0 | 115 | 290 | 296 | 919 | 557 |
| Malaysia | 0 | 0 | 0 | 0 | 0 | 608 |
| Other | 35 | 182 | 135 | 5 | 55 | 290 |
| Subtotal | 11,805 | 7,695 | 8,702 | 12,256 | 14,956 | 17,522 |
| Oceania | | | | | | |
| Australia | 482 | 790 | 1,556 | 1,409 | 1,223 | 969 |
| Other | 120 | 13 | 16 | 0 | 0 | 13 |
| Subtotal | 602 | 803 | 1,572 | 1,409 | 1,223 | 982 |
| Other Countries | 115 | 13 | 59 | 230 | 324 | 145 |
| Grand Total | 14,868 | 11,839 | 13,614 | 18,334 | 28,639 | 24,098 |

Source: U.S. Bureau of Census

U.S. IMPORTS OF FRESH STRAWBERRIES
CALENDAR YEARS 1990-1995
IN METRIC TONS

| Origin | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| North America | | | | | | |
| Canada | 93 | 35 | 4 | 22 | 55 | 68 |
| Mexico | 12,601 | 13,041 | 9,238 | 12,747 | 18,950 | 25,894 |
| Subtotal | 12,694 | 13,076 | 9,242 | 12,769 | 19,005 | 25,962 |
| Central America | | | | | | |
| Guatemala | 547 | 365 | 561 | 280 | 208 | 162 |
| Costa Rica | 366 | 268 | 3 | 0 | 1 | 2 |
| Subtotal | 913 | 633 | 564 | 280 | 209 | 164 |
| South America | | | | | | |
| Colombia | 801 | 381 | 514 | 651 | 125 | 100 |
| Other | 3 | 1 | 25 | 55 | 4 | 2 |
| Subtotal | 804 | 382 | 539 | 706 | 129 | 102 |
| Oceania | | | | | | |
| Australia | 0 | 2 | 39 | 45 | 9 | 2 |
| New Zealand | 185 | 172 | 407 | 428 | 486 | 447 |
| Subtotal | 185 | 174 | 446 | 473 | 495 | 449 |
| Other Countries | 2 | 1 | 6 | 0 | 5 | 5 |
| Grand Total | 14,598 | 14,266 | 10,797 | 14,227 | 19,843 | 26,682 |

Source: U.S. Bureau of Census

U.S. IMPORTS OF FROZEN STRAWBERRIES
CALENDAR YEARS 1990-1995
IN METRIC TONS

| Origin | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| North America | | | | | | |
| Canada | 253 | 0 | 22 | 0 | 0 | 96 |
| Mexico | 18,550 | 21,053 | 18,258 | 18,359 | 18,392 | 25,622 |
| Subtotal | 18,803 | 21,053 | 18,280 | 18,359 | 18,392 | 25,718 |
| Central America | | | | | | |
| Guatemala | 1,438 | 33 | 42 | 21 | 98 | 70 |
| Other | | | | | | |
| Subtotal | 1,481 | 93 | 42 | 21 | 98 | 70 |
| South America | | | | | | |
| Ecuador | 391 | 692 | 628 | 828 | 694 | 492 |
| Other | 221 | 58 | 108 | 39 | 18 | 33 |
| Subtotal | 612 | 750 | 736 | 867 | 712 | 525 |
| Eastern Europe | | | | | | |
| Poland | 853 | 244 | 696 | 243 | 0 | 0 |
| Other | 220 | 136 | 17 | 4 | 0 | 0 |
| Subtotal | 1,073 | 380 | 713 | 247 | 0 | 26,313 |
| Other Countries | 5 | 68 | 0 | 13 | 17 | 0 |
| Grand Total | 21,974 | 22,344 | 19,771 | 19,507 | 19,219 | 26,313 |

Source: U.S. Bureau of Census

CANNED DECIDUOUS FRUIT SITUATION FOR SELECTED COUNTRIES

Canned deciduous fruit production in selected foreign countries 1995/96 is expected to remain virtually unchanged from the previous season's level of 1.2 million tons. The lower packs in Greece, Italy, and the United States have helped buoy international prices. Nevertheless, worldwide demand for canned deciduous fruit appears strong; contributing to forecasted larger world exports and continuing the three year trend of drawing down stocks. Although canned peach production in Greece, the world's largest producer/exporter of canned deciduous fruits, reached an all time high, production of canned apricots and fruit mixtures declined sharply. Consequently, Greek exports are forecasted to be just slightly lower from last year's record level. Steady production and plentiful stocks should enable South Africa, the world's second largest exporter, to increase exports modestly from the previous year's level. Italian production and export of canned fruit was down, due to declines in production of canned pears and mixed fruit and low stocks of canned peaches. U.S. exports of canned deciduous fruit in 1995/96 are forecast to decline by 2 percent from last year's level.

CANNED DECIDUOUS FRUIT

Production of canned deciduous fruit in the selected countries in 1995/96 is forecast to approximate the previous year's level of 1.2 million tons. Selected-country exports of canned deciduous fruit in 1995/96 are forecast to decline by 1 percent to 890,685 tons. Italy and France are expected to account for most of the decrease in canned deciduous fruit exports. Expected record Greek canned peach exports in 1995/96 are offset by likely lower apricot and mixed fruit shipments. Total aggregate ending stocks for canned deciduous fruit reached an all time record high of 466,522 tons in 1992/93. Since that season, stocks have declined by 11 percent each year and are forecast to decline again, in 1995/96, by 10 percent.

CANNED PEACHES`

Greece and Spanish packs rebound

Total canned peach output in selected countries in

1995/96 is estimated at 803,325 tons, up about 2 percent from the previous season. Record production in Greece, and Spain, accounted for 78 percent of the increase in peach production among countries surveyed. Canned peach exports for 1995/96 are forecast at 580,705 tons, up about 3,500 tons from the previous year's high level. Forecast gains in export volume are expected to result in the lowest level of carry-out stocks in seven years.

GREECE

Greece seeks export markets, shipping 100 percent of production in 1995/96

Greece dominates the EU canned peach industry. Production in 1995/96 is up 4 percent and forecast at a record 390,000 tons accounting for about two-thirds of total EU output. Exports for 1995/96 are likewise forecast at a record 390,000 tons; due to lower world stocks, brisk demand from third-country markets in Eastern Europe and Latin America, and lower outturn in other supplying countries.

Exports of canned peaches to set new record in 1995/96

Despite assorted problems plaguing the industry, Greek canned peach exports forecast for 1995/96 are expected to reach a record 390,000 tons. As of January about 80 percent of the 1995 canned peach production was sold and 70 percent shipped. Ending stocks for this season are expected to be low.

The quality of packed product is considered good this year but both the early varieties and late varieties, which normally provide the large portion of the choice product, were in very short supply. This year's crop was characterized by larger sized fruit.

SPAIN

Spain's canned peach production for 1995/96 is estimated at 118,700 tons, up 5 percent from last season's pack but well below the record 1992/93 out turn of 131,500 tons.

Spain is primarily a fresh fruit market

Domestic consumption of canned product appears to have stagnated in recent years after rising steadily over the past decade. Spain ranks third among EU member states behind Greece and Italy in terms of canned peach exports. Prospects for the current year are constrained by lower exportable supplies. Exports in 1994/95 were strong registering 28,600 tons. As a result stocks for the beginning of the 1995/96 season are set at 4,000 tons, the lowest in recent history. Exports in 1995/96 are estimated at 25,000 tons. Shipment for the first half of the season are estimated at 12,208 tons compared with 17,196 tons shipped during the same time period last year.

ITALY

The situation for Italy's canned deciduous fruit

production remains critical. Italian canned peach production in 1995/96 is estimated at 45,000 tons, the same as last year's and only about half the level of the average 1990-1993 pack. Competition from the fresh fruit market, declining domestic consumption and low-cost Greek imports have contributed to this situation. Lower availabilities have helped to reduce stocks in the current climate of sluggish EU demand and steadily declining domestic consumption.

Despite the gloom in the industry, exports in 1994/95 reached 42,000 tons, unchanged from the previous year. However, exports in 1995/96 are forecast to decline 24 percent to 31,700 tons, due to reduced production and beginning stocks of only 4,700 tons.

FRANCE

Peaches are the leading canned fruit in France, with production in 1994/95 estimated at 22,350 tons, the lowest level in a decade. Production in 1995/96 is forecast slightly higher at 23,080 tons based on increased deliveries to canners.

France is a net importer on canned peaches

The EU's duty structure means that France procures most of its imported supplies from neighboring member states. Greece, Spain, and Italy account for 90 percent of France's estimated 26,393 tons of canned peach imports in 1995/96. Imports for 1995/96 are estimated at 26,000 tons.

SOUTH AFRICA

South Africa's production of canned peaches for the 1995/96 season is estimated at 87,445 tons, down 2 percent from last year's large outturn of 89,610 tons in 1994/95. Between 85 and 90 percent of South Africa's production is exported. Most of the export market is served by two canners, Langeberg and Del Monte. About 64 percent of the exports go Europe, 22 percent to the Far East, 5 percent to North and South America and the remainder is spread throughout the world.

In accordance to the Uruguay Round agreement South Africa is scheduled to phase out the General Export Incentive Scheme (GEIS) by the end of 1997. With EU duty rates at 24 percent and without a WTO friendly system to replace the GEIS, the canning industry will be challenged to remain competitive in world markets.

AUSTRALIA

Australia's canned peach production for 1995/96 is estimated at 32,600 tons, a slight increase from the previous year. This reflects a poor start to the season in many growing areas which was compensated for by good mid and late season crops. The peach canning industry is hopeful that the increase in high-density plantings will lead to cheaper fruit to canners and thereby improve Australia's competitiveness in export markets.

Canned peaches account for about 35 percent of Australian's canned fruit market which is valued at A\$122 million. Production is dominated by two canners, Ardmona and SPC, which account for about 85 percent of the market.

Exports in 1994/95 totaled 11,371 tons, and for 1995/96 are estimated at 12,000 tons. Exports continued a long term decline compared with 28,000 tons shipped in 1988. Tough competition from Greece, in important markets such as Japan and Canada continues to plague Australia's efforts to reestablish a vibrant export market.

The Australian canned peach industry remains concerned about the threat of losing its share of the Canadian market as a result of the North American Free Trade Agreement (NAFTA). The Australian Government continues to press for similar tariff treatment from the Canadian Government to honor the Canada-Australia Trade Agreement (CANATA), which states that tariffs on Australian products entering Canada should not exceed those imposed on third countries. The Canadian market is especially important to Australia because one third of Australia's exports go to Canada.

Australia's Anti-dumping Authority imposed

sanctions on imports from China and Greece. The Authority concluded that imports of canned peaches from Spain and Greece had been sold at prices below the normal value in their respective markets. Countervailing duties of A\$2.38 and A\$4.54 per basic carton (24 kg gross) were imposed on shipments of canned peaches from Greece and Spain. Anti-dumping duties were placed on product from Greece and China. The anti-dumping levies applied are not available due to commercial confidentiality. The antidumping duties were originally imposed in January of 1992 for a three year period. However they were extended to five years at which time there will be a review of the situation.

Most imports are destined for the lower-priced generic end of the market. However, the realization, by Australian canners, that market share was being eroded by lower cost imports led to the introduction of some locally packed generic lines. Imports of canned peaches decreased from Greece and Italy during 1995 and are expected to remain low during 1996. This reflects the Anti-dumping actions taken by Australia, and the Australian canners agreeing to the production of product for the generic market.

AUSTRALIA: Canned Peach Imports by Origin (Calendar Years; Metric Tons, net wt.)

| Supplier | 1991 | 1992 | 1993 | 1994 | 1995 |
|---------------|--------------|--------------|------------|--------------|------------|
| China | 1,308 | 1,347 | 16 | 27 | 30 |
| Greece | 1,922 | 980 | 0 | 1,382 | 62 |
| Italy | 0 | 0 | 235 | 1,191 | 3 |
| United States | 2 | 44 | 0 | 817 | 0 |
| New Zealand | 0 | 0 | 66 | 124 | 126 |
| Others | 351 | 174 | 2 | 219 | 24 |
| TOTAL | 3,583 | 2,545 | 319 | 3,760 | 245 |

Source: Australia Customs data, reported by FAS/Canberra

CHILE

Canned peach production in 1995 is forecast at a record 46,000 tons. This new record is predicted despite cold weather in the Los Andes - San Felipe area during part of the bloom period which affected quality and yields and delayed the harvesting by about a week. The quality of peaches for canning from all other regions is excellent and is anticipated to raise output over

last year's record level. Replanting of aging trees with improved higher yielding varieties continues to take place and is expected to increase production to 65,000 tons over the next 3-5 years.

Because of stagnant domestic demand, due to increased competition from alternative products, and declining profit margins, canned peaches are produced mainly for the more lucrative export market. There are now only 7 main canneries of which 5 account for over 90 percent of production. Exports totaled 33,750 tons for 1994/95 and are forecast at a record 35,000 tons for the 1995/96 season. This increase reflects, in part, reduced supplies in Argentina. The export outlook depends to a large extent on economic developments in Latin American markets, which now take the bulk of Chilean canned peaches. Argentina's peach production tends to suffer large yearly fluctuations due to highly variable weather conditions. Consequently, Argentina is both Chile's largest competitor for canned peaches, and, when there is a short crop, Argentina is a large import market.

CANNED PEARS

The 1995/96 canned pear situation is characterized by higher production, higher exports, and lower stocks. Total canned pear production in the six selected countries in 1995/96 is estimated at 155,330 tons, up 11 percent from last year. A substantial increase in Spanish production accounts for 88 percent of the increase in total selected country production. Despite larger supplies, prices have been firm or higher than last year. Aggressive pricing reflects lower stock levels in European supplier countries and continued competition in world markets. Total exports by the selected suppliers in 1995/96 are forecast at 110,500 tons, 15 percent above the previous year's level.

EUROPEAN UNION

The EU dominates the global canned pear industry. Collectively, the EU is both the world's largest

producer and consumer of canned pears. Italy leads the EU in exports, primarily to other Community markets, especially Germany.

ITALY

Italy's canned pear industry is export driven

Italy's canned deciduous fruit industry is in a crisis situation, with exports its only positive aspect. Production of canned pears for 1994/95 totaled only 33,000 tons, a decrease of 44 percent from the previous year. This year production is forecast at 30,000 tons. Canned pear shippers benefited from a devalued lira, which helped push exports to an estimated 36,000 tons in 1994/95. However, exports in 1995/96 are in line with the production level of 34,000 tons.

SPAIN

Spain's canned pear production for 1994/95 surged to 23,100 tons, a 55 percent rise from the 1993 pack based on a larger pear crop. Production in 1995/96 is expected to rise by 62 percent to total 37,400 tons. Spain's exports in 1995/96 are forecast at 16,000 tons, or 74 percent above the previous year's shipments. The rise is attributed to a devaluation of the Spanish peseta. Spain ranks a distant second after Italy in terms of EU canned pear exports.

AUSTRALIA

Production of canned pears for 1995/96 is estimated at 39,000 tons, up 8 percent from the previous year.

The Australian canned pear industry is focused on exports, primarily to the EU and Japan. Total exports in 1995/96 are expected to reach 33,000 tons, up 23 percent from the previous year.

Australia shipped 536 tons of canned pears to the United States in calendar year (CY) 1995, the third season following the U.S. government's

reevaluation of dumping margin on imports of Australian canned Bartlett pears. Australian canned Bartlett pears have faced an anti-dumping order in the United States since 1973. However, currently there is no cash deposit required on Australian product as the dumping margin was determined to be zero, a factor that has encouraged imports.

Australia's canned pear imports were only 6 tons in CY 1995, due in part to anti-dumping action on product from China and greater availability of locally packed generic fruit. Local consumer preference in canned product has shifted somewhat to lower-priced generic labels as a result of the economic downturn in Australia. The establishment of local generic brands, a recovery in the Australian economy and buyer resistance to imported product will limit future imports.

SOUTH AFRICA

South Africa is also an export-oriented producer of canned pears. Canned production in 1995/96 is forecast at 28,820 tons, about 9 percent above last year's pack. This year's pack and ending stocks are largest since 1987/88 when respectively they totaled 30,234 and 9,938 tons. Producer prices are 45 percent above the previous year. These price increases have carried through to the export market where prices early in the year were quoted at 30 percent above last year. Many importers feel that the South African canners may be pricing themselves out of the market.

CANNED FRUIT MIXTURES

The canned fruit mixtures situation is characterized by a moderate decline in production, exports, and stocks. Output of canned fruit mixtures in selected markets for 1995/96 is estimated at 201,430 tons, a decline of 5 percent from the previous year. Production in the EU totaled only 96,760 tons, down 10 percent. Production in all major processing countries, France, Italy and Greece was down from the previous year. Greek output declined by 51 percent to total 6,100 tons.

Greek canners reportedly are unable to compete with Italian canners who are offering their product at lower prices. Only three plants in Greece processed mixtures this season.

Total selected country exports of canned fruit mixtures in 1995/96 are forecast at 152,310 tons, down 9 percent from the previous year. EU exports are forecast to decline by 19 percent and the ending stock figure is set at a remarkably low figure of 2,957 tons.

CANNED APRICOTS

Total canned apricot production for 1995/96 in the four selected countries is estimated at 58,405 tons, down 24 percent from the previous year. The Australian pack declined 57 percent from last year's level due to a decrease in the number of bearing trees and widespread frosts following an early flowering and bud growth. Production in Greece is off 62 percent from the 1994/95 level of 23,657 tons. Greek production is expected to shrink even further in coming years due to the "Sharka" virus. South African production is up 13 percent to total 32,655 tons.

Selected country exports in 1995/96 are forecast at 47,300 tons, in line with smaller exportable supplies. Exports are forecast to decline from all surveyed countries except South Africa which is expected to increase slightly.

UNITED STATES

OUTLOOK FOR U.S. EXPORTS OF CANNED FRUIT

U.S. exports of canned deciduous fruit are forecast to decline by 2 percent from last year's level of nearly 54,000 tons. (The table on the next page represents aggregate U.S. exports of canned fruit by type.) The cause for this decline is a marked drop of seventeen percent in forecasted exports of canned mixed fruit. Thus far most of this decline is accounted for in shipments to the Far East. At

this time last year shipments to Asia accounted for 68 percent of total U.S. mixed fruit exports. This year Asia accounts for 60 percent of exports. Most of this decline is has occurred in shipments to Japan, down 32 percent, Singapore, down 30 percent and Hong Kong, down 32 percent. Canned peach exports for marketing year 1995/96 are on line to repeat last year's performance. This reflects a strong demand in Western Hemisphere markets. Forecast exports of canned pears are expected to increase in volume, value and unit value. Most of this increase is due to a startling increase in shipments to Canada, which at this time last year accepted 1,691 tons of canned pears and this year to date accounts for 3,833 tons. The trade pattern for canned apricots has shifted from last year. Shipments to Canada and the EU are up considerably while exports to Mexico, Asia and the Middle East show marked declines.

U.S. Canned Fruit Exports
(Jun/May Year; Metric Tons, Net Wt.)
1991/92 1992/93 1993/94 1994/95 1995/96 1/

| | | | | | |
|----------|--------|--------|--------|--------|--------|
| Mixtures | 31,080 | 34,895 | 27,974 | 29,277 | 24,400 |
| Peach | 20,054 | 19,815 | 19,309 | 18,769 | 19,000 |
| Pear | 5,758 | 3,905 | 2,890 | 4,720 | 6,000 |
| Apricots | 1,224 | 1,712 | 757 | 1,163 | 1,300 |

TOTAL 55,116 60,328 60,930 63,929 62,700

Source: U.S. Census Bureau data

1/Forecast: FAS/H&TP

CANNED FRUIT MIXTURES

Fruit mixtures are the dominant element of U.S. trade in canned deciduous fruit. Exports for 1995/96 are forecast to decline about seventeen percent from last year's level. Leading U.S. export markets include Canada and various Asian countries. The following table shows a continuing strengthening of shipments to Singapore and the Philippines. High-cost producer Japan continued to take advantage of comparatively lower-priced imported canned fruit this past year. Increased competition from Australia and South Africa, and exchange rate movements in Canada and Japan, account for some of the fluctuation in these markets.

CANNED PEACHES

Attractive pricing, a short crop and strong international demand are contributing to bring down the large carryover from 1994/95 season. International prices appear to be strong in relation to U.S. domestic prices. Thus, while U.S. consumption is forecast to decline by 10 percent, imports into the U.S. are expected to be below last year's level and exports appear to be on line with the previous year's level.

The 1995 canned peach pack in California is set at 261,774 tons, a decline of 35 percent from the previous year. Deliveries for the 1995 pack were dramatically lower due to a weather-affected crop in California.

Canned Peaches face stiff subsidized competition in important export markets

Canned peach exports are forecast to be about even with the 1995/96 season due to strong international demand. Among the major markets for U.S. canned peaches are Japan, Canada, Singapore, Hong Kong, and Taiwan. To date these markets have shown some strengthening from the previous year. South American markets showed some strength this past year, but will likely remain erratic until their economies firm and import policies are reformed. Competition from increasing production in Chile is expected to dampen growth in this region. Although shipments to Mexico during the first year of NAFTA implementation were at record levels, the 1995 economic downturn lowered demand for U.S. canned peaches. This is reflected in the data for 1994/95 and 1995/96.

CANNED PEARS

Canada, and Japan, are major markets for U.S. canned pears. Exports for 1995/96 season are set at 6,000 tons representing an increase of 27 percent, based solely on larger shipments to Canada. Of future concern on the supply side is the growth potential for pear production in both Chile and Argentina. Limited expansion in the

fresh market could result in diversion of pears to the canning industry. This is a development that will bear on future prospects for U.S. canned pears in export markets.

(For further information, contact Robert Knapp, 202-720-6877; or FAX: 202-720-3799.)

**U.S. Cling Peach Situation and Outlook 1/
(Metric Tons)**

| | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 6/ |
|-------------------------|---------|---------|---------|---------|------------|
| Deliveries to | | | | | |
| Canners | 452,082 | 517,123 | 479,909 | 485,809 | 377,754 |
| Paid tons Packed | 424,361 | 487,156 | 452,394 | 464,582 | 358,595 |
| Peach Pack 2/ | 345,132 | 406,654 | 369,014 | 400,082 | 261,774 |
| Beginning Stocks | 46,356 | 30,618 | 71,444 | 77,569 | 112,268 |
| Imports | 19,261 | 21,921 | 21,211 | 20,739 | 15,000 |
| Total Supply 3/ | 410,749 | 459,193 | 461,670 | 498,390 | 389,042 |
| Apparent Consumption 4/ | 360,077 | 367,934 | 364,792 | 367,353 | 328,815 |
| Exports | 20,054 | 19,815 | 19,309 | 18,769 | 19,000 |
| Ending Stocks 5/ | 30,618 | 71,444 | 77,569 | 112,268 | 41,227 |

Source: California Cling Peach Advisory Board, 1996, and U.S. Census data

1/ Data show trends in the U.S. situation; 1995/96 data are estimates.

2/ Pack estimates are for crop year in California, net weight basis.

3/ Accounts only for California production, which is about 98 percent of total U.S. pack.

4/ Total supply less exports and stocks held by canners.

5/ Ending stocks are supplies held by canners at end of season.

6/ Forecast FAS\H&TP

**UNITED STATES: Canned Peach Exports
(1988/89-1995/96; Metric Tons, Net weight) 1/**

| Country | 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1994/95 June-Jan | 1995/96 June-Jan |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------------|---------------------|
| Canada | 1,857 | 2,427 | 2,691 | 2,809 | 3,908 | 2,219 | 3,558 |
| Mexico | 653 | 1,581 | 1,775 | 1,400 | 454 | 331 | 158 |
| Japan | 7,420 | 7,593 | 5,812 | 5,674 | 4,595 | 2,361 | 2,881 |
| Taiwan | 2,654 | 2,702 | 2,460 | 1,719 | 1,259 | 976 | 1,410 |
| Hong Kong | 1,347 | 1,812 | 1,467 | 1,768 | 943 | 615 | 557 |
| Singapore | 597 | 640 | 754 | 1,194 | 1,164 | 691 | 673 |
| Philippines | 412 | 552 | 744 | 382 | 1,018 | 734 | 417 |
| Panama | 358 | 410 | 266 | 325 | 202 | 156 | 124 |
| Colombia | 73 | 267 | 58 | 98 | 85 | 49 | 40 |
| Saudi Arabia | 267 | 266 | 532 | 460 | 137 | 75 | 125 |
| Others | 3,009 | 1,804 | 3,256 | 3,480 | 5,004 | 3,062 | 4,230 |
| TOTAL | 18,647 | 20,054 | 19,815 | 19,309 | 18,769 | 11,201 | 14,173 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

Others category includes Korea, Costa Rica, Ecuador.

UNITED STATES: Canned Peach Imports
(1988/89-1995/96; Metric Tons, Net weight) 1/

| Country | 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1994/95 June-Jan | 1995/96 June-Jan |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------------|---------------------|
| Greece | 9,074 | 17,608 | 19,021 | 15,515 | 16,743 | 12,112 | 7,714 |
| Chile | 4,527 | 879 | 879 | 1,076 | 1,637 | 1,156 | 1,405 |
| Argentina | 107 | 349 | 373 | 44 | 58 | 18 | 20 |
| Spain | 91 | 142 | 986 | 829 | 233 | 233 | 31 |
| Italy | 0 | 0 | 18 | 316 | 4 | 2 | 3 |
| Mexico | 990 | 1 | 0 | 0 | 0 | 0 | 0 |
| South Africa | 0 | 116 | 382 | 3,319 | 1,693 | 1,438 | 1,281 |
| Others | 229 | 166 | 262 | 112 | 371 | 218 | 233 |
| TOTAL | 15,018 | 19,261 | 21,921 | 21,211 | 20,739 | 15,177 | 10,687 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

UNITED STATES: Canned Fruit Mixtures Exports
(1988/89-1995/96; Metric Tons, Net weight) 1/

| Country | 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1994/95 June-Jan | 1995/96 June-Jan |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------------|---------------------|
| Canada | 7,809 | 7,770 | 6,542 | 5,677 | 5,635 | 3,131 | 3,260 |
| Mexico | 538 | 724 | 501 | 547 | 668 | 561 | 84 |
| Japan | 4,786 | 6,398 | 4,708 | 6,205 | 5,612 | 3,835 | 2,546 |
| Hong Kong | 2,782 | 3,593 | 3,753 | 3,999 | 3,915 | 2,661 | 1,997 |
| Taiwan | 649 | 984 | 1,709 | 1,106 | 971 | 684 | 512 |
| Philippines | 2,636 | 2,164 | 3,337 | 1,289 | 2,801 | 1,933 | 3,597 |
| Singapore | 2,105 | 2,089 | 2,662 | 2,575 | 4,476 | 3,812 | 2,741 |
| Saudi Arabia | 1,977 | 1,514 | 3,096 | 1,387 | 458 | 165 | 604 |
| Panama | 1,119 | 1,100 | 1,138 | 863 | 744 | 520 | 424 |
| Sweden | 753 | 709 | 898 | 289 | 241 | 156 | 104 |
| Others | 2,920 | 4,035 | 6,552 | 4,037 | 3,756 | 2,548 | 2,681 |
| TOTAL | 28,074 | 31,080 | 34,896 | 27,974 | 29,277 | 20,006 | 18,549 |

Source: U.S. Census Bureau data

1/ Marketing year is June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

UNITED STATES: Canned Pear Exports
(1988/89-1995/96; Metric Tons, net weight) 1/

| Country | 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1994/95 June-January | 1995/96 June-January |
|--------------|--------------|--------------|--------------|--------------|--------------|-------------------------|-------------------------|
| Canada | 552 | 1,288 | 1,508 | 1,554 | 2,795 | 1,495 | 3,321 |
| Mexico | 239 | 381 | 321 | 164 | 25 | 18 | 0 |
| France | 0 | 1,801 | 76 | 5 | 0 | 0 | 15 |
| Italy | 6 | 118 | 0 | 0 | 9 | 9 | 0 |
| Denmark | 195 | 245 | 71 | 0 | 0 | 0 | 13 |
| Sweden | 325 | 291 | 140 | 4 | 0 | 0 | 0 |
| Japan | 916 | 845 | 506 | 402 | 485 | 236 | 418 |
| Singapore | 147 | 109 | 76 | 88 | 113 | 57 | 4 |
| Costa Rica | 106 | 188 | 111 | 137 | 0 | 0 | 22 |
| UAE 2/ | 0 | 0 | 0 | 5 | 555 | 533 | 69 |
| Others 3/ | 1,035 | 492 | 1,096 | 531 | 747 | 397 | 517 |
| TOTAL | 3,521 | 5,758 | 3,905 | 2,890 | 4,720 | 2,745 | 4,379 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

2/ United Arab Emirates. 3/ Others category includes Russian Federation in marketing years 1993/94 and 1994/95.

Canned Peaches: Production, Supply, and Distribution
(Metric Tons, Net weight)/1

| Country/ Year 2/ | Begin Stocks | Production | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|---------------------|-----------------|------------|---------|---------------------|---------|----------------------|------------------|
| France | | | | | | | |
| 1993/94 | 4,400 | 27,520 | 23,610 | 55,530 | 5,110 | 47,420 | 3,000 |
| 1994/95 | 3,000 | 22,350 | 26,393 | 51,743 | 7,768 | 42,975 | 1,000 |
| 1995/96 | 1,000 | 23,080 | 26,000 | 50,080 | 6,000 | 43,080 | 1,000 |
| Greece | | | | | | | |
| 1993/94 | 56,000 | 288,597 | 2,665 | 347,262 | 292,824 | 15,000 | 39,438 |
| 1994/95 | 39,438 | 375,354 | 500 | 415,292 | 370,000 | 13,000 | 32,292 |
| 1995/96 | 32,292 | 390,000 | 500 | 422,792 | 390,000 | 10,000 | 22,792 |
| Italy | | | | | | | |
| 1993/94 | 54,100 | 55,000 | 8,600 | 117,700 | 42,000 | 45,000 | 30,700 |
| 1994/95 | 30,700 | 45,000 | 13,000 | 88,700 | 42,000 | 42,000 | 4,700 |
| 1995/96 | 4,700 | 45,000 | 18,000 | 67,700 | 31,700 | 36,000 | 0 |

Canned Peaches: Production, Supply, and Distribution
(Metric Tons, Net weight)/1

| Country/ Year 2/ | Begin Stocks | Production | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|-------------------------|-------------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| Spain | | | | | | | |
| 1993/94 | 35,000 | 105,700 | 1,200 | 141,900 | 36,500 | 94,500 | 10,900 |
| 1994/95 | 10,900 | 113,200 | 3,500 | 127,600 | 28,600 | 95,000 | 4,000 |
| 1995/96 | 4,000 | 118,700 | 5,500 | 128,200 | 25,000 | 96,000 | 7,200 |
| Total EU | | | | | | | |
| 1993/94 | 149,500 | 476,817 | 36,075 | 662,392 | 376,434 | 201,920 | 84,038 |
| 1994/95 | 84,038 | 555,904 | 43,393 | 683,335 | 448,368 | 192,975 | 41,992 |
| 1995/96 | 41,992 | 576,780 | 50,000 | 668,772 | 452,700 | 185,080 | 30,992 |
| Argentina | | | | | | | |
| 1993/94 | 5,000 | 48,000 | 13,254 | 66,254 | 5,541 | 55,000 | 5,713 |
| 1994/95 | 5,713 | 50,000 | 13,000 | 68,713 | 5,000 | 55,000 | 8,713 |
| 1995/96 | 8,713 | 45,000 | 12,000 | 65,713 | 5,000 | 56,000 | 4,713 |
| Australia | | | | | | | |
| 1993/94 | 9,750 | 32,900 | 3,760 | 46,410 | 10,348 | 19,000 | 17,062 |
| 1994/95 | 17,062 | 32,500 | 245 | 49,807 | 11,371 | 20,200 | 18,236 |
| 1995/96 | 18,236 | 32,600 | 500 | 51,336 | 12,000 | 22,000 | 17,336 |
| Chile | | | | | | | |
| 1993/94 | 307 | 41,000 | 0 | 41,307 | 27,438 | 13,500 | 369 |
| 1994/95 | 369 | 45,000 | 0 | 45,369 | 33,740 | 11,000 | 629 |
| 1995/96 | 629 | 46,000 | 0 | 46,629 | 35,000 | 11,000 | 629 |
| Japan | | | | | | | |
| 1993/94 | 10,000 | 18,147 | 65,551 | 93,698 | 8 | 64,573 | 4,000 |
| 1994/95 | 4,000 | 13,501 | 77,400 | 94,901 | 2 | 93,399 | 1,500 |
| 1995/96 | 1,500 | 10,500 | 84,000 | 96,000 | 5 | 94,995 | 1,000 |
| South Africa | | | | | | | |
| 1993/94 | 40,148 | 65,397 | 0 | 105,545 | 51,903 | 12,042 | 41,600 |
| 1994/95 | 41,600 | 89,610 | 0 | 131,220 | 78,000 | 12,770 | 40,450 |
| 1995/96 | 40,450 | 87,445 | 0 | 127,895 | 76,000 | 13,300 | 38,595 |
| TOTAL | | | | | | | |
| 1993/94 | 211,345 | 665,261 | 136,921 | 1,013,527 | 467,052 | 369,289 | 152,069 |
| 1994/95 | 152,069 | 784,515 | 134,292 | 1,070,886 | 577,022 | 385,344 | 108,520 |
| 1995/96 | 108,520 | 803,325 | 147,500 | 1,059,345 | 580,705 | 381,375 | 97,265 |

1/ One metric ton = 48.99 standard 45-lb. net cases of 24 x 2 ½ cans.

2/ MY 1995/96 includes 1995 packs in Northern Hemisphere and late 1995 and early 1996 packs in Southern Hemisphere.

Canned Pears: Production, Supply, and Distribution
(Metric Tons, Net weight) 1/

| Country/ Year 2/ | Begin Stocks | Production | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|-------------------------|-------------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| France | | | | | | | |
| 1993/94 | 7,100 | 27,440 | 19,390 | 53,930 | 1,990 | 42,000 | 9,940 |
| 1994/95 | 9,940 | 20,256 | 21,116 | 51,312 | 2,827 | 42,000 | 6,485 |
| 1995/96 | 7,485 | 19,660 | 21,000 | 48,145 | 3,000 | 40,000 | 5,145 |
| Italy | | | | | | | |
| 1993/94 | 35,350 | 59,000 | 0 | 94,350 | 33,000 | 15,000 | 46,350 |
| 1994/95 | 46,350 | 33,000 | 1,000 | 81,350 | 36,000 | 15,350 | 29,000 |
| 1995/96 | 29,000 | 30,000 | 1,000 | 60,000 | 34,000 | 15,000 | 11,000 |
| Spain | | | | | | | |
| 1993/94 | 4,600 | 14,900 | 200 | 19,700 | 6,800 | 6,400 | 6,500 |
| 1994/95 | 6,500 | 23,100 | 200 | 29,800 | 9,200 | 6,900 | 13,700 |
| 1995/96 | 13,700 | 37,400 | 100 | 51,200 | 16,000 | 7,600 | 27,600 |
| TOTAL EU | | | | | | | |
| 1993/94 | 47,050 | 101,340 | 19,590 | 167,980 | 41,790 | 63,400 | 62,790 |
| 1994/95 | 62,790 | 76,356 | 22,316 | 162,462 | 48,027 | 64,250 | 49,185 |
| 1995/96 | 50,185 | 87,060 | 22,100 | 159,345 | 53,000 | 62,600 | 43,745 |
| Australia | | | | | | | |
| 1993/94 | 22,981 | 36,700 | 72 | 59,753 | 32,291 | 10,000 | 17,462 |
| 1994/95 | 17,462 | 36,000 | 6 | 53,468 | 26,783 | 10,200 | 16,485 |
| 1995/96 | 16,485 | 39,000 | 50 | 55,535 | 33,000 | 10,500 | 12,035 |
| Japan | | | | | | | |
| 1993/94 | 500 | 490 | 7,423 | 8,413 | 5 | 8,108 | 300 |
| 1994/95 | 300 | 465 | 9,980 | 10,745 | 0 | 10,545 | 200 |
| 1995/96 | 200 | 450 | 10,000 | 10,650 | 0 | 10,450 | 200 |
| South Africa | | | | | | | |
| 1993/94 | 4,813 | 27,574 | 0 | 32,387 | 22,500 | 2,987 | 6,900 |
| 1994/95 | 6,900 | 26,402 | 0 | 33,302 | 21,650 | 3,302 | 8,350 |
| 1995/96 | 8,350 | 28,820 | 0 | 37,170 | 24,500 | 3,320 | 9,350 |
| TOTAL | | | | | | | |
| 1993/94 | 75,344 | 166,104 | 27,085 | 268,533 | 96,586 | 84,495 | 87,452 |
| 1994/95 | 87,452 | 139,223 | 32,302 | 259,977 | 96,460 | 88,297 | 74,220 |
| 1995/96 | 75,220 | 155,330 | 32,150 | 262,700 | 110,500 | 86,870 | 65,330 |

1/ One metric ton= 48.99 standard 45-lb. net cases of 24 x 2 ½ cans

2/ The 1995/96 marketing year includes 1995 packs in the Northern Hemisphere and late 1995 and early 1996 packs in the Southern Hemisphere. Note Data for the United States are no longer available

Canned Fruit Mixtures: Production, Supply, and Distribution
(Metric Tons, Net weight) 1/

| Country/ Year 2/ | Begin. Stocks | Product. | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|--------------------------|-----------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| France | | | | | | | |
| 1993/94 | 12,200 | 24,790 | 32,940 | 69,930 | 11,740 | 45,000 | 13,190 |
| 1994/95 | 13,190 | 16,667 | 31,565 | 61,422 | 15,272 | 44,000 | 2,150 |
| 1995/96 | 2,150 | 19,660 | 33,000 | 54,810 | 10,000 | 42,000 | 2,810 |
| Greece | | | | | | | |
| 1993/94 | 2,952 | 16,500 | 602 | 20,054 | 18,607 | 1,000 | 447 |
| 1994/95 | 447 | 12,500 | 300 | 13,247 | 12,000 | 900 | 347 |
| 1995/96 | 347 | 6,100 | 500 | 6,947 | 5,900 | 900 | 147 |
| Italy | | | | | | | |
| 1993/94 | 0 | 73,000 | 1,900 | 74,900 | 64,000 | 10,900 | 0 |
| 1994/95 | 0 | 78,000 | 2,500 | 80,500 | 71,000 | 9,500 | 0 |
| 1995/96 | 0 | 71,000 | 3,000 | 74,000 | 64,000 | 10,000 | 0 |
| TOTAL EU | | | | | | | |
| 1993/94 | 15,152 | 114,290 | 35,442 | 164,884 | 94,347 | 56,900 | 13,637 |
| 1994/95 | 13,637 | 107,167 | 34,365 | 155,169 | 98,272 | 54,400 | 2,497 |
| 1995/96 | 2,497 | 96,760 | 36,500 | 135,757 | 79,900 | 52,900 | 2,957 |
| Argentina | | | | | | | |
| 1993/94 | 300 | 11,000 | 500 | 11,800 | 300 | 11,000 | 500 |
| 1994/95 | 500 | 11,000 | 1,808 | 13,308 | 311 | 12,697 | 300 |
| 1995/96 | 300 | 11,000 | 1,500 | 12,800 | 310 | 12,190 | 300 |
| Australia | | | | | | | |
| 1993/94 | 1,718 | 28,700 | 0 | 30,418 | 16,363 | 12,000 | 2,055 |
| 1994/95 | 1,055 | 28,500 | 0 | 30,555 | 15,386 | 13,200 | 969 |
| 1995/96 | 969 | 29,000 | 0 | 29,969 | 16,000 | 13,300 | 669 |
| Chile | | | | | | | |
| 1993/94 | 15 | 5,600 | 0 | 5,615 | 5,291 | 310 | 14 |
| 1994/95 | 14 | 6,150 | 0 | 6,464 | 6,124 | 310 | 30 |
| 1995/96 | 30 | 6,350 | 0 | 6,380 | 6,000 | 320 | 60 |
| Japan | | | | | | | |
| 1993/94 | 1,000 | 2,511 | 12,068 | 15,579 | 12 | 15,067 | 500 |
| 1994/95 | 500 | 3,721 | 15,951 | 20,172 | 7 | 19,665 | 500 |
| 1995/96 | 500 | 3,500 | 16,500 | 20,500 | 10 | 19,990 | 500 |

May 1996

Canned Fruit Mixtures: Production, Supply, and Distribution
(Metric Tons, Net weight) 1/

| Country/ Year 2/ | Begin. Stocks | Product. | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|--------------------------|-----------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| South Africa | | | | | | | |
| 1993/94 | 19,212 | 43,188 | 0 | 62,400 | 39,149 | 5,750 | 17,501 |
| 1994/95 | 17,501 | 55,740 | 0 | 73,241 | 47,000 | 6,741 | 19,500 |
| 1995/96 | 19,500 | 54,820 | 0 | 74,320 | 50,000 | 7,850 | 16,470 |
| TOTAL | | | | | | | |
| 1993/94 | 37,397 | 205,289 | 48,010 | 290,696 | 155,462 | 101,027 | 34,207 |
| 1994/95 | 33,207 | 212,278 | 52,124 | 298,909 | 167,100 | 107,013 | 23,796 |
| 1995/96 | 23,796 | 201,430 | 54,500 | 279,726 | 152,220 | 106,550 | 20,956 |

1/ One metric ton = 48.99 standard 45-lb. net cases of 24 x 2 ½ cans.

2/ The 1995/96 marketing year includes 1995 packs in the Northern Hemisphere and late 1995 and early 1996 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

Canned Apricots: Production, Supply, and Distribution
(Metric Tons, net weight) 1/

| Country/ Year 2/ | Begin. Stocks | Product. | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|--------------------------|-----------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| Australia | | | | | | | |
| 1993/94 | 8,134 | 2,900 | 1,633 | 12,667 | 651 | 9,000 | 3,016 |
| 1994/95 | 3,016 | 9,600 | 937 | 13,553 | 1,842 | 9,000 | 2,711 |
| 1995/96 | 2,711 | 4,050 | 2,000 | 8,761 | 700 | 7,200 | 861 |
| Greece | | | | | | | |
| 1993/94 | 7,684 | 27,353 | 136 | 35,173 | 30,888 | 1,200 | 3,085 |
| 1994/95 | 3,085 | 23,657 | 150 | 29,892 | 24,000 | 1,200 | 1,842 |
| 1995/96 | 1,692 | 9,000 | 200 | 10,892 | 9,500 | 1,000 | 392 |

Canned Apricots: Production, Supply, and Distribution
(Metric Tons, net weight) 1/

| Country/ Year 2/ | Begin. Stocks | Product. | Imports | Supply/ Distrib. | Exports | Domestic Consump. | Ending Stocks |
|-----------------------------|--------------------------|-----------------|----------------|-----------------------------|----------------|------------------------------|--------------------------|
| South Africa | | | | | | | |
| 1993/94 | 11,727 | 25,702 | 0 | 37,429 | 22,011 | 1,775 | 13,643 |
| 1994/95 | 14,643 | 28,931 | 0 | 42,574 | 25,000 | 1,795 | 15,779 |
| 1995/96 | 15,779 | 32,655 | 0 | 48,434 | 28,000 | 1,834 | 18,600 |
| Spain | | | | | | | |
| 1993/94 | 1,200 | 13,800 | 100 | 15,100 | 10,700 | 4,400 | 0 |
| 1994/95 | 0 | 15,150 | 40 | 15,190 | 10,500 | 4,490 | 200 |
| 1995/96 | 200 | 12,700 | 500 | 13,400 | 9,100 | 4,200 | 100 |
| Total | | | | | | | |
| 1993/94 | 28,745 | 69,755 | 1,869 | 100,369 | 64,250 | 16,375 | 19,744 |
| 1994/95 | 20,744 | 77,338 | 1,127 | 101,209 | 61,342 | 16,485 | 20,532 |
| 1995/96 | 20,382 | 58,405 | 2,700 | 81,487 | 47,300 | 14,234 | 19,953 |

1/ One metric ton = 48.99 standard 45-lb. net cases of 24 x 2 ½ cans.

2/ The 1995/96 marketing year includes 1995 packs in the Northern Hemisphere and late 1995 and early 1996 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

TREE NUT SITUATION UPDATES

This report updates the tree nut situation for selected countries published in the October and November, 1995 issues of the World Horticultural Trade & U.S. Export Opportunities circular.

ALMONDS

Almond production in selected countries in 1995/96 is estimated at 262,454 metric tons, 7 percent above the previous estimate but 42 percent below the revised 1994/95 output. An upward revision in the 1995/96 U.S. almond crop more than offset a smaller Spanish harvest. The 1995/96 weather reduced U.S. almond crop is estimated at 167,829 tons, 50 percent below the 1994/95 output. The Spanish almond crop suffered from poor yields caused by an extended drought.

Almond exports from selected countries in 1995/96 are forecast at 167,350 tons, 6 percent above the previous forecast based on expected higher shipments from the United States. However, U.S. almond exports in 1995/96 are forecast 30 percent below 1994/95 exports due to the smaller U.S. harvest.

A recent EU regulation increased the amount of California almonds allowed to be imported under a tariff-rate quota (TRQ) of zero percent from 50,000 to 63,000 tons. The new rule also established a TRQ of 20,000 tons with a duty rate of 2 percent. Spanish almond farmers oppose this agreement because it would make it difficult for them to compete with California almonds. Spanish farmers argue that production costs in Spain are higher than in California. This regulation should create additional opportunities for U.S. almonds in Europe this marketing year.

WALNUTS

Walnut production in selected countries in 1995/96 is estimated at 570,783 metric tons, 3 percent above the previous estimate and 2 percent above the revised 1994/95 output. Revised production estimates for the United States and France more than offset a reduction in Chilean output. The 1995/96 U.S. walnut crop is

estimated at 212,283 tons, 6 percent above the previous estimate but 10 percent below the record 1993/94 harvest.

Walnut exports from selected countries in 1995/96 are forecast at a record 190,700 tons, 3 percent above the previous forecast and the previous year's volume. U.S. exports are forecast to rise 6 percent over the previous forecast.

HAZELNUTS

The hazelnut export forecast for 1995/96 has been revised slightly upward to 421,000 tons. Turkey accounts for all of the increase in the export forecast. Turkish hazelnut exports in 1995/96 are forecast at 340,000 tons, 3 percent above the previous forecast based on larger supplies than earlier expected. Turkish exports in 1994/95 totaled 356,114 tons, compared with the previous forecast of 400,000 tons. Weak export prices caused producers to hold more stocks in 1994/95. Price weaknesses continue to characterize the export market in 1995/96 due to large early season grower sales, export demand, and continued uncertainty over the Turkish government's financing of FISKOBIRLIK's (the Union of Hazelnut Sales Cooperatives) procurement activities. Nevertheless, the pace of Turkish exports thus far in 1995/96 nearly equals that of 1994/95 (118,500 tons shipped from September 1 to January 12 of this marketing year compared with 122,500 tons shipped during the same time period a year ago).

(For further information on supply, distribution, and trade contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Stacey Peckins at 202-720-5330. For information on production, contact Kelly Kirby Strzelecki at 202-720-6791.)

ALMONDS: PRODUCTION, SUPPLY AND DISTRIBUTION
(Metric Tons, Shelled Basis)
Marketing Years 1993/94-1995/96 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Total Supply | Exports | Domestic Consumption | Ending Stocks | Total Distribution |
|--|---------------------|------------|---------|-----------------|---------|-------------------------|------------------|-----------------------|
| Greece | | | | | | | | |
| 1993/94 | 1,093 | 20,000 | 1,500 | 22,593 | 3,000 | 15,790 | 3,803 | 22,593 |
| 1994/95 | 3,803 | 16,000 | 1,000 | 20,803 | 1,800 | 15,600 | 3,403 | 20,803 |
| 1995/96 ^f | 3,403 | 13,000 | 1,000 | 17,403 | 850 | 15,400 | 1,153 | 17,403 |
| Italy | | | | | | | | |
| 1993/94 | 4,000 | 15,000 | 7,801 | 26,801 | 2,486 | 23,315 | 1,000 | 26,801 |
| 1994/95 | 1,000 | 14,000 | 10,500 | 25,500 | 1,300 | 23,700 | 500 | 25,500 |
| 1995/96 ^f | 500 | 15,000 | 9,500 | 25,000 | 1,500 | 23,000 | 500 | 25,000 |
| Morocco | | | | | | | | |
| 1993/94 | 1,323 | 8,891 | 9 | 10,223 | 123 | 8,500 | 1,600 | 10,223 |
| 1994/95 | 1,600 | 5,743 | 30 | 7,373 | 20 | 6,700 | 653 | 7,373 |
| 1995/96 ^f | 653 | 5,625 | 150 | 6,428 | 0 | 6,300 | 128 | 6,428 |
| Spain | | | | | | | | |
| 1993/94 | 6,500 | 84,000 | 4,900 | 95,400 | 37,200 | 49,500 | 8,700 | 95,400 |
| 1994/95 | 8,700 | 70,260 | 16,000 | 94,960 | 32,800 | 49,560 | 12,600 | 94,960 |
| 1995/96 ^f | 12,600 | 45,300 | 10,000 | 67,900 | 24,800 | 42,500 | 600 | 67,900 |
| Turkey | | | | | | | | |
| 1993/94 | 3,000 | 16,000 | 217 | 19,217 | 467 | 15,850 | 2,900 | 19,217 |
| 1994/95 | 2,900 | 15,700 | 300 | 18,900 | 200 | 15,800 | 2,900 | 18,900 |
| 1995/96 ^f | 2,900 | 15,700 | 300 | 18,900 | 200 | 15,800 | 2,900 | 18,900 |
| United States ^{2/ 3/ 4/} | | | | | | | | |
| 1993/94 | 60,627 | 222,260 | 150 | 283,037 | 158,691 | 65,665 | 46,553 | 270,909 |
| 1994/95 | 46,553 | 333,390 | 179 | 380,122 | 203,262 | 72,585 | 99,895 | 375,742 |
| 1995/96 ^f | 99,895 | 167,829 | 200 | 267,924 | 140,000 | 51,318 | 52,924 | 269,285 |
| TOTAL | | | | | | | | |
| 1993/94 | 76,543 | 366,151 | 14,577 | 457,271 | 201,967 | 178,620 | 64,556 | 445,143 |
| 1994/95 | 64,556 | 455,093 | 28,009 | 547,658 | 239,382 | 183,945 | 119,951 | 543,278 |
| 1995/96 ^f | 119,951 | 262,454 | 21,150 | 403,555 | 167,350 | 154,318 | 58,205 | 404,916 |

^{1/} Marketing Years: July-June for the United States, Morocco; August-July for Tunisia; September-August for Spain, Italy, Turkey; October-September for Greece.

^{2/} U.S. export data are from the Almond Board of California with a 1995/96 export forecast by the Foreign Agricultural Service. The shelling ratio for imports is a constant 0.35 as estimated by USDA/Economic Research Service.

^{3/} U.S. stock data for come from the Almond Board of California.

^{4/} U.S. production forecast is from Noncitrus Fruit and Nuts: 1995 Preliminary Summary by USDA/National Agricultural Statistics Service.

WALNUTS: PRODUCTION, SUPPLY & DISTRIBUTION
(Metric Tons, Inshell Basis)
Marketing Years 1993/94-1995/96 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Total Supply | Exports | Domestic Consumption | Ending Stocks | Total Distribution |
|--------------------------------------|---------------------|------------|---------|-----------------|---------|-------------------------|------------------|-----------------------|
| Chile | | | | | | | | |
| 1993/94 | 247 | 9,800 | 0 | 10,047 | 8,665 | 1,202 | 180 | 10,047 |
| 1994/95 | 180 | 8,800 | 71 | 9,051 | 7,800 | 1,101 | 150 | 9,051 |
| 1995/96 ^{F 2/} | 150 | 9,500 | 0 | 9,650 | 8,400 | 1,090 | 160 | 9,650 |
| China | | | | | | | | |
| 1993/94 | 0 | 192,159 | 85 | 192,244 | 52,000 | 140,244 | 0 | 192,244 |
| 1994/95 | 0 | 209,997 | 108 | 210,105 | 38,867 | 171,238 | 0 | 210,105 |
| 1995/96 ^F | 0 | 219,000 | 95 | 219,095 | 45,000 | 174,095 | 0 | 219,095 |
| France | | | | | | | | |
| 1993/94 | 0 | 18,900 | 11,150 | 30,050 | 11,850 | 18,200 | 0 | 30,050 |
| 1994/95 | 0 | 29,000 | 8,100 | 37,100 | 13,300 | 23,800 | 0 | 37,100 |
| 1995/96 ^F | 0 | 25,000 | 9,000 | 34,000 | 14,000 | 20,000 | 0 | 34,000 |
| India | | | | | | | | |
| 1993/94 | 4,940 | 22,000 | 0 | 26,940 | 14,550 | 9,000 | 3,390 | 26,940 |
| 1994/95 | 3,390 | 28,000 | 0 | 31,390 | 17,000 | 9,600 | 4,790 | 31,390 |
| 1995/96 ^F | 4,790 | 24,000 | 0 | 28,790 | 17,500 | 9,800 | 1,490 | 28,790 |
| Italy | | | | | | | | |
| 1993/94 | 2,500 | 16,000 | 10,654 | 29,154 | 1,123 | 27,031 | 1,000 | 29,154 |
| 1994/95 | 1,000 | 9,000 | 18,000 | 28,000 | 800 | 26,700 | 500 | 28,000 |
| 1995/96 ^F | 500 | 15,000 | 13,000 | 28,500 | 1,000 | 27,000 | 500 | 28,500 |
| Turkey | | | | | | | | |
| 1993/94 | 3,500 | 65,000 | 168 | 68,668 | 783 | 65,085 | 2,800 | 68,668 |
| 1994/95 | 2,800 | 66,000 | 400 | 69,200 | 800 | 65,100 | 3,300 | 69,200 |
| 1995/96 ^F | 3,300 | 66,000 | 200 | 69,500 | 800 | 65,300 | 3,400 | 69,500 |
| United States ^{3/4/} | | | | | | | | |
| 1993/94 | 40,563 | 235,870 | 372 | 276,805 | 90,614 | 109,264 | 76,927 | 276,805 |
| 1994/95 | 76,927 | 210,469 | 397 | 287,793 | 104,433 | 123,838 | 59,522 | 287,793 |
| 1995/96 ^F | 59,522 | 212,283 | 900 | 272,705 | 104,000 | 126,005 | 42,700 | 272,705 |
| TOTAL | | | | | | | | |
| 1993/94 | 51,750 | 559,729 | 22,429 | 633,908 | 179,585 | 370,026 | 84,297 | 633,908 |
| 1994/95 | 84,297 | 561,266 | 27,076 | 672,639 | 183,000 | 421,377 | 68,262 | 672,639 |
| 1995/96 ^F | 68,262 | 570,783 | 23,195 | 662,240 | 190,700 | 423,290 | 48,250 | 662,240 |

^{1/} Marketing Years: March-February for Chile; August-July for the United States; September-August for Italy and Turkey; October-September for China, France, and India.

^{2/} Forecasts by USDA/Foreign Agricultural Service.

^{3/} U.S. export and import data come from the Bureau of Census with forecasts by USDA/Foreign Agricultural Service.

^{4/} For conversion of shelled exports, U.S. domestic shelling ratios of .4170 and .4327 for 1993/94 and 1994/95 originate from calculations of data from Noncitrus Fruit and Tree Nuts: 1995 Preliminary Summary by the National Agricultural Statistics Service. FAS converted imports to an inshell basis using a constant recovery rate of 0.35.

HAZELNUTS: PRODUCTION, SUPPLY & DISTRIBUTION
(Metric Tons, Inshell Basis)
Marketing Years 1993/94-1995/96 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Total Supply | Exports | Domestic Consumption | Ending Stocks | Total Distribution |
|---|---------------------|------------|---------|-----------------|---------|-------------------------|------------------|-----------------------|
| Italy | | | | | | | | |
| 1993/94 | 30,000 | 70,000 | 45,106 | 145,106 | 40,708 | 89,398 | 15,000 | 145,106 |
| 1994/95 | 15,000 | 130,000 | 50,000 | 195,000 | 40,000 | 90,000 | 65,000 | 195,000 |
| 1995/96 ^F | 65,000 | 100,000 | 25,000 | 190,000 | 60,000 | 100,000 | 30,000 | 190,000 |
| Spain | | | | | | | | |
| 1993/94 | 10,000 | 12,100 | 8,300 | 30,400 | 9,000 | 21,300 | 100 | 30,400 |
| 1994/95 | 100 | 23,700 | 8,000 | 31,800 | 7,000 | 21,300 | 3,500 | 31,800 |
| 1995/96 ^F | 3,500 | 22,100 | 8,000 | 33,600 | 7,000 | 21,300 | 5,300 | 33,600 |
| Turkey | | | | | | | | |
| 1993/94 | 235,000 | 300,000 | 12 | 535,012 | 265,357 | 149,655 | 120,000 | 535,012 |
| 1994/95 | 120,000 | 525,000 | 38 | 645,038 | 356,114 | 138,924 | 150,000 | 645,038 |
| 1995/96 ^F | 150,000 | 450,000 | 0 | 600,000 | 340,000 | 135,000 | 125,000 | 600,000 |
| United States ^{2/ 3/ 4/ 5/} | | | | | | | | |
| 1993/94 | 1,373 | 37,190 | 8,878 | 47,441 | 16,446 | 29,654 | 1,341 | 47,441 |
| 1994/95 | 1,341 | 19,140 | 13,906 | 34,387 | 11,820 | 22,178 | 389 | 34,387 |
| 1995/96 ^F | 389 | 34,470 | 16,000 | 50,859 | 14,000 | 36,565 | 294 | 50,859 |
| TOTAL | | | | | | | | |
| 1993/94 | 276,373 | 419,290 | 62,296 | 757,959 | 331,511 | 290,007 | 136,441 | 757,959 |
| 1994/95 | 136,441 | 697,840 | 71,944 | 906,225 | 414,934 | 272,402 | 218,889 | 906,225 |
| 1995/96 ^F | 218,889 | 606,570 | 49,000 | 874,459 | 421,000 | 292,865 | 160,594 | 874,459 |

^{1/} Marketing Years: July-June for the United States; September -August for Spain, Italy, and Turkey.

^{2/} U.S. exports and imports are from the Bureau of Census with forecasts by the USDA/Foreign Agricultural Service.

^{3/} The shelling ratios for U.S. exports for 1993/94 and 1994/95 are 0.3959 and 0.4002 based on calculations from production data from the Noncitrus Fruits and Nut: 1995 Preliminary Summary by the USDA/National Agricultural Statistics Service. For 1995/96, FAS used the 1994/95 shelling ratio.

^{4/} The shelling ratio for U.S. imports for 1993/94 and 1994/95 is 0.4 based on calculations from the USDA/Economic Research Service.

^{5/} FAS revised U.S. exports due to incorrect shelling ratios.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT | | | | | | | | | | | |
| FR. APPLES(JUL) | MT | | | | | | | | | | |
| TAIWAN | | 10,828 | 14,321 | 87,066 | 76,080 | 115,342 | 8,396 | 11,398 | 68,615 | 54,859 | 87,403 |
| MEXICO | | 5,352 | 8,197 | 38,102 | 28,046 | 87,269 | 3,281 | 4,612 | 22,398 | 14,987 | 48,541 |
| CANADA | | 6,626 | 6,873 | 47,859 | 47,511 | 80,941 | 5,186 | 5,937 | 33,530 | 37,045 | 57,839 |
| HONG KONG | | 7,938 | 6,936 | 39,476 | 31,703 | 74,782 | 4,391 | 4,560 | 22,316 | 20,197 | 42,447 |
| EU_15 | | 4,171 | 3,430 | 33,718 | 20,453 | 52,609 | 2,216 | 2,289 | 15,416 | 11,832 | 26,280 |
| INDONESIA | | 2,785 | 4,786 | 20,126 | 27,448 | 43,268 | 1,618 | 3,134 | 11,786 | 18,158 | 25,653 |
| OTHER | | 28,283 | 14,526 | 184,747 | 126,408 | 243,618 | 16,049 | 9,861 | 98,015 | 76,855 | 134,915 |
| Subtotal:----- | | 65,983 | 59,070 | 451,093 | 357,648 | 697,829 | 41,138 | 41,793 | 272,076 | 233,932 | 423,079 |
| FR. PEARS(JUL) | MT | | | | | | | | | | |
| MEXICO | | 3,478 | 3,165 | 35,637 | 14,111 | 46,838 | 1,667 | 1,725 | 16,294 | 7,475 | 22,124 |
| CANADA | | 4,238 | 3,643 | 34,130 | 32,880 | 43,892 | 2,596 | 2,428 | 20,067 | 22,540 | 27,391 |
| EU_15 | | 1,564 | 809 | 8,219 | 10,597 | 9,096 | 634 | 370 | 3,178 | 4,464 | 3,585 |
| BRAZIL | | 243 | 42 | 8,882 | 21,728 | 8,882 | 122 | 27 | 4,031 | 9,512 | 4,031 |
| TAIWAN | | 263 | 1,955 | 4,723 | 8,471 | 8,547 | 178 | 1,140 | 2,853 | 4,784 | 5,169 |
| OTHER | | 2,639 | 2,817 | 15,252 | 17,879 | 17,519 | 1,450 | 1,541 | 8,517 | 9,911 | 9,997 |
| Subtotal:----- | | 12,425 | 12,433 | 106,843 | 105,666 | 134,774 | 6,647 | 7,231 | 54,940 | 58,687 | 72,297 |
| APRICOTS(MAY) | MT | | | | | | | | | | |
| MEXICO | | 0 | 0 | 3,718 | 324 | 3,718 | 0 | 0 | 2,596 | 289 | 2,596 |
| CANADA | | 26 | 44 | 3,134 | 2,676 | 3,145 | 32 | 58 | 3,288 | 3,629 | 3,301 |
| OTHER | | 18 | 56 | 944 | 1,180 | 1,010 | 11 | 48 | 1,895 | 2,128 | 1,929 |
| Subtotal:----- | | 44 | 100 | 7,797 | 4,180 | 7,873 | 43 | 105 | 7,779 | 6,046 | 7,827 |
| FR CHERRIES(MAY) | MT | | | | | | | | | | |
| JAPAN | | 0 | 0 | 15,576 | 17,170 | 15,597 | 0 | 0 | 92,545 | 110,553 | 92,582 |
| CANADA | | 14 | 21 | 6,316 | 3,477 | 6,379 | 31 | 22 | 13,281 | 8,734 | 13,357 |
| EU_15 | | 110 | 682 | 4,137 | 8,068 | 5,086 | 73 | 617 | 11,115 | 12,039 | 11,880 |
| TAIWAN | | 0 | 0 | 3,004 | 2,098 | 3,056 | 0 | 0 | 8,133 | 6,325 | 8,328 |
| UNITED KINGDOM | | 0 | 0 | 2,244 | 1,112 | 2,245 | 0 | 0 | 7,809 | 4,669 | 7,817 |
| OTHER | | 0 | 1 | 1,912 | 1,691 | 1,921 | 0 | 6 | 5,779 | 4,294 | 5,825 |
| Subtotal:----- | | 124 | 705 | 30,945 | 32,504 | 32,039 | 103 | 645 | 130,853 | 141,945 | 131,972 |
| PEACH-NECTRN(MAY) | MT | | | | | | | | | | |
| CANADA | | 468 | 276 | 47,757 | 39,614 | 48,567 | 558 | 416 | 39,705 | 41,584 | 40,639 |
| MEXICO | | 0 | 0 | 16,203 | 11,674 | 16,203 | 0 | 0 | 6,851 | 5,159 | 6,851 |
| TAIWAN | | 0 | 0 | 12,446 | 9,818 | 12,462 | 0 | 0 | 13,511 | 11,033 | 13,530 |
| OTHER | | 60 | 22 | 7,103 | 4,507 | 7,166 | 36 | 17 | 5,416 | 3,832 | 5,475 |
| Subtotal:----- | | 528 | 298 | 83,509 | 65,613 | 84,399 | 594 | 433 | 65,482 | 61,609 | 66,494 |
| PLUM-PRUNES(MAY) | MT | | | | | | | | | | |
| TAIWAN | | 0 | 30 | 25,396 | 13,995 | 25,396 | 0 | 38 | 22,161 | 15,075 | 22,161 |
| CANADA | | 161 | 142 | 24,128 | 13,854 | 24,565 | 237 | 231 | 18,638 | 19,941 | 19,218 |
| HONG KONG | | 0 | 5 | 8,852 | 5,459 | 8,863 | 0 | 12 | 7,300 | 6,119 | 7,323 |
| OTHER | | 216 | 20 | 12,146 | 4,480 | 12,537 | 404 | 25 | 9,343 | 4,829 | 9,786 |
| Subtotal:----- | | 377 | 198 | 70,521 | 37,789 | 71,360 | 641 | 305 | 57,441 | 45,964 | 58,487 |
| FR AVOCADOS(OCT) | MT | | | | | | | | | | |
| EU_15 | | 1,118 | 538 | 2,724 | 2,883 | 8,266 | 846 | 292 | 2,136 | 1,828 | 7,016 |
| FRANCE | | 563 | 36 | 1,427 | 227 | 5,243 | 421 | 17 | 1,146 | 170 | 4,300 |
| JAPAN | | 33 | 20 | 199 | 116 | 2,086 | 42 | 14 | 288 | 110 | 3,960 |
| CANADA | | 244 | 101 | 796 | 588 | 1,958 | 183 | 85 | 648 | 569 | 1,969 |
| NETHERLANDS | | 300 | 325 | 735 | 1,892 | 1,303 | 217 | 187 | 560 | 1,234 | 1,166 |
| UNITED KINGDOM | | 199 | 106 | 449 | 521 | 1,228 | 173 | 48 | 351 | 290 | 1,180 |
| OTHER | | 2 | 7 | 5 | 20 | 181 | 3 | 17 | 19 | 37 | 284 |
| Subtotal:----- | | 1,396 | 665 | 3,724 | 3,607 | 12,490 | 1,073 | 408 | 3,091 | 2,544 | 13,229 |
| FR KIWIFRUIT(OCT) | MT | | | | | | | | | | |
| CANADA | | 537 | 199 | 1,944 | 688 | 4,021 | 644 | 265 | 2,263 | 906 | 4,885 |
| KOREA, REPUBLIC | | 474 | 474 | 797 | 812 | 2,659 | 823 | 682 | 1,426 | 1,223 | 4,282 |
| TAIWAN | | 14 | 16 | 93 | 61 | 1,395 | 17 | 24 | 170 | 81 | 2,140 |
| OTHER | | 174 | 210 | 932 | 326 | 1,430 | 255 | 277 | 1,116 | 405 | 1,778 |
| Subtotal:----- | | 1,199 | 899 | 3,766 | 1,888 | 9,505 | 1,739 | 1,249 | 4,975 | 2,615 | 13,084 |
| FRESH GRAPES (MAY) | MT | | | | | | | | | | |
| CANADA | | 609 | 1,451 | 99,463 | 101,577 | 101,631 | 1,035 | 1,879 | 109,127 | 115,317 | 112,109 |
| MEXICO | | 67 | 1,529 | 22,589 | 12,650 | 22,589 | 56 | 1,436 | 19,218 | 11,851 | 19,218 |
| HONG KONG | | 52 | 2,149 | 21,117 | 30,181 | 21,192 | 92 | 2,780 | 25,238 | 40,566 | 25,353 |
| TAIWAN | | 83 | 282 | 14,628 | 12,880 | 14,731 | 50 | 288 | 20,800 | 15,997 | 20,876 |
| OTHER | | 865 | 3,330 | 54,587 | 66,388 | 54,961 | 1,069 | 3,752 | 73,855 | 89,585 | 74,266 |
| Subtotal:----- | | 1,675 | 8,742 | 212,385 | 223,676 | 215,105 | 2,302 | 10,136 | 248,238 | 273,316 | 251,822 |
| FR STRAWBERRIS(JAN) | MT | | | | | | | | | | |
| CANADA | | 454 | 1,254 | 39,327 | 38,329 | 38,873 | 1,144 | 2,616 | 53,234 | 53,694 | 52,089 |
| MEXICO | | 10 | 0 | 6,826 | 3,002 | 6,816 | 6 | 0 | 6,251 | 2,396 | 6,245 |
| EU_15 | | 50 | 238 | 5,789 | 2,934 | 5,738 | 143 | 688 | 11,992 | 7,032 | 11,850 |
| JAPAN | | 5 | 0 | 4,344 | 6,653 | 4,338 | 10 | 3 | 21,187 | 24,169 | 21,177 |
| UNITED KINGDOM | | 22 | 50 | 3,722 | 2,205 | 3,700 | 60 | 143 | 7,454 | 5,276 | 7,394 |
| OTHER | | 69 | 48 | 1,638 | 1,140 | 1,570 | 185 | 151 | 5,188 | 3,322 | 5,003 |
| Subtotal:----- | | 589 | 1,540 | 57,924 | 52,059 | 57,335 | 1,487 | 3,459 | 97,852 | 90,613 | 96,365 |
| FR ORNG INC TMPL(MOV) | MT | | | | | | | | | | |
| CANADA | | 23,294 | 25,114 | 57,514 | 57,177 | 178,854 | 11,027 | 11,674 | 28,197 | 28,792 | 86,917 |
| JAPAN | | 9,182 | 7,551 | 23,459 | 19,500 | 168,591 | 6,031 | 4,854 | 16,802 | 13,947 | 117,639 |
| HONG KONG | | 8,774 | 8,574 | 23,361 | 17,103 | 128,098 | 4,302 | 4,457 | 11,513 | 8,607 | 65,705 |
| OTHER | | 4,091 | 7,977 | 13,168 | 17,467 | 100,574 | 2,543 | 4,649 | 7,662 | 9,944 | 53,495 |
| Subtotal:----- | | 45,341 | 49,215 | 117,502 | 111,248 | 576,116 | 23,903 | 25,633 | 64,174 | 61,291 | 323,756 |
| FR GRPFRT(SEP) | MT | | | | | | | | | | |
| JAPAN | | 28,849 | 23,534 | 76,507 | 68,945 | 246,310 | 15,612 | 13,270 | 44,067 | 42,544 | 136,506 |
| EU_15 | | 30,859 | 25,815 | 73,161 | 79,441 | 116,454 | 13,678 | 10,944 | 32,573 | 35,579 | 51,175 |
| CANADA | | 9,506 | 8,839 | 37,292 | 34,949 | 77,472 | 3,497 | 3,187 | 14,551 | 14,196 | 30,226 |
| FRANCE | | 11,697 | 9,712 | 27,042 | 26,942 | 43,428 | 5,048 | 4,096 | 11,852 | 12,041 | 19,016 |
| NETHERLANDS | | 8,228 | 7,640 | 21,254 | 29,693 | 33,908 | 3,794 | 3,245 | 9,949 | 13,212 | 15,232 |
| OTHER | | 9,463 | 2,747 | 13,824 | 8,124 | 45,648 | 5,164 | 1,532 | 7,445 | 4,478 | 23,343 |
| Subtotal:----- | | 78,678 | 60,936 | 200,784 | 191,460 | 485,884 | 37,951 | 28,933 | 98,637 | 96,798 | 241,251 |
| FRESH FRUIT | | | | | | | | | | | |
| FR TANGERINES(NOV) | MT | | | | | | | | | | |
| CANADA | | 2,526 | 2,217 | 6,447 | 7,314 | 10,651 | 2,539 | 1,956 | 5,754 | 6,370 | 9,619 |
| JAPAN | | 96 | 66 | 96 | 66 | 662 | 110 | 70 | 110 | 70 | 843 |
| OTHER | | 158 | 124 | 751 | 1,673 | 1,230 | 92 | 92 | 599 | 1,939 | 1,100 |
| Subtotal:----- | | 2,780 | 2,406 | 7,294 | 9,052 | 12,543 | 2,741 | 2,118 | 6,463 | 8,380 | 11,563 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CANNED FRUIT | | | | | | | | | | | |
| CNO PEACH&NECT(JUN) | MT | | | | | | | | | | |
| JAPAN | | 179 | 317 | 2,361 | 2,881 | 4,595 | 183 | 326 | 2,626 | 3,044 | 4,780 |
| CANADA | | 324 | 499 | 2,219 | 3,558 | 3,908 | 316 | 499 | 2,260 | 3,182 | 3,719 |
| KOREA, REPUBLIC | | 342 | 80 | 1,270 | 1,415 | 2,314 | 284 | 62 | 1,127 | 1,133 | 1,990 |
| TAIWAN | | 71 | 210 | 976 | 1,410 | 1,259 | 48 | 192 | 821 | 1,245 | 1,057 |
| SINGAPORE | | 54 | 0 | 691 | 673 | 1,164 | 56 | 0 | 783 | 621 | 1,233 |
| PHILIPPINES | | 3 | 90 | 734 | 417 | 1,018 | 3 | 54 | 528 | 291 | 744 |
| OTHER | | 181 | 186 | 2,950 | 3,819 | 4,511 | 185 | 184 | 2,596 | 3,611 | 4,001 |
| Subtotal:----- | | 1,154 | 1,383 | 11,201 | 14,173 | 18,769 | 1,076 | 1,318 | 10,741 | 13,126 | 17,524 |
| CNO PEARS(JUN) | | | | | | | | | | | |
| CANADA | MT | 321 | 356 | 1,495 | 3,321 | 2,795 | 292 | 388 | 1,431 | 3,005 | 2,510 |
| UNITED ARAB EMIR | | 280 | 3 | 533 | 69 | 555 | 144 | 3 | 304 | 73 | 323 |
| JAPAN | | 25 | 39 | 236 | 418 | 485 | 19 | 43 | 242 | 416 | 529 |
| EU_15 | | 18 | 19 | 99 | 142 | 289 | 14 | 9 | 102 | 117 | 272 |
| OTHER | | 39 | 162 | 382 | 430 | 596 | 28 | 183 | 330 | 426 | 570 |
| Subtotal:----- | | 683 | 579 | 2,745 | 4,379 | 4,720 | 498 | 627 | 2,408 | 4,037 | 4,204 |
| CNO PNEAPL(JAN) | | | | | | | | | | | |
| JAPAN | MT | 0 | 41 | 985 | 1,171 | 985 | 0 | 36 | 929 | 1,057 | 929 |
| CANADA | | 38 | 93 | 985 | 1,052 | 947 | 43 | 84 | 930 | 1,047 | 887 |
| EU_15 | | 0 | 15 | 756 | 870 | 756 | 0 | 15 | 654 | 679 | 654 |
| MEXICO | | 3 | 0 | 525 | 184 | 522 | 3 | 0 | 364 | 142 | 361 |
| GERMANY | | 0 | 15 | 420 | 711 | 420 | 0 | 15 | 335 | 547 | 335 |
| RUSSIAN FEDERATI | | 0 | 0 | 302 | 17 | 302 | 0 | 0 | 204 | 9 | 204 |
| OTHER | | 56 | 17 | 325 | 490 | 268 | 41 | 17 | 298 | 505 | 257 |
| Subtotal:----- | | 98 | 166 | 3,877 | 3,785 | 3,779 | 87 | 151 | 3,379 | 3,439 | 3,292 |
| FRT MIXTURES(JUN) | | | | | | | | | | | |
| CANADA | MT | 381 | 359 | 3,131 | 3,260 | 5,635 | 450 | 434 | 3,791 | 4,141 | 7,288 |
| JAPAN | | 571 | 350 | 3,835 | 2,546 | 5,612 | 637 | 408 | 4,491 | 3,024 | 6,645 |
| SINGAPORE | | 390 | 33 | 3,812 | 2,741 | 4,476 | 447 | 38 | 4,161 | 3,095 | 4,835 |
| HONG KONG | | 241 | 52 | 2,661 | 1,997 | 3,915 | 280 | 61 | 2,959 | 2,237 | 4,366 |
| PHILIPPINES | | 331 | 504 | 1,933 | 3,597 | 2,801 | 377 | 601 | 2,139 | 4,161 | 3,113 |
| OTHER | | 460 | 515 | 4,634 | 4,409 | 6,837 | 575 | 556 | 5,342 | 5,157 | 7,854 |
| Subtotal:----- | | 2,373 | 1,815 | 20,006 | 18,549 | 29,277 | 2,766 | 2,097 | 22,884 | 21,815 | 34,103 |
| ORIEO FRUIT | | | | | | | | | | | |
| ORO RAISINS(AUG) | MT | | | | | | | | | | |
| EU_15 | | 3,551 | 3,045 | 30,942 | 31,087 | 57,471 | 5,980 | 5,628 | 49,433 | 50,308 | 89,847 |
| UNITED KINGDOM | | 1,642 | 1,538 | 13,884 | 14,825 | 27,824 | 2,679 | 2,925 | 20,816 | 23,751 | 42,083 |
| JAPAN | | 2,305 | 2,384 | 11,563 | 12,195 | 24,527 | 3,283 | 3,935 | 16,496 | 19,444 | 35,608 |
| CANADA | | 673 | 704 | 6,222 | 6,106 | 10,946 | 1,141 | 1,367 | 12,727 | 12,412 | 22,187 |
| GERMANY | | 905 | 364 | 3,936 | 5,105 | 8,184 | 1,486 | 584 | 5,904 | 7,612 | 12,000 |
| OTHER | | 1,971 | 2,357 | 16,356 | 16,271 | 27,927 | 3,148 | 4,365 | 27,434 | 29,224 | 46,450 |
| Subtotal:----- | | 8,499 | 8,491 | 65,083 | 65,659 | 120,871 | 13,552 | 15,295 | 106,090 | 111,388 | 194,093 |
| ORO PRUNES(AUG) | | | | | | | | | | | |
| EU_15 | MT | 2,914 | 2,661 | 18,335 | 17,963 | 33,645 | 7,238 | 6,190 | 44,897 | 42,736 | 82,871 |
| JAPAN | | 840 | 714 | 6,387 | 6,306 | 13,614 | 1,758 | 1,559 | 14,557 | 14,111 | 30,245 |
| GERMANY | | 1,269 | 1,052 | 5,302 | 5,352 | 10,549 | 3,116 | 2,590 | 12,260 | 12,685 | 25,549 |
| ITALY | | 568 | 447 | 3,377 | 3,905 | 6,521 | 1,598 | 1,127 | 9,015 | 9,454 | 17,101 |
| UNITED KINGDOM | | 340 | 625 | 2,048 | 2,448 | 4,943 | 763 | 1,178 | 4,410 | 5,243 | 10,596 |
| CANADA | | 331 | 299 | 2,233 | 2,045 | 4,320 | 821 | 699 | 5,186 | 4,929 | 10,271 |
| OTHER | | 496 | 790 | 4,947 | 5,141 | 8,235 | 1,096 | 1,543 | 10,448 | 10,728 | 17,546 |
| Subtotal:----- | | 4,581 | 4,464 | 31,902 | 31,455 | 59,815 | 10,914 | 9,991 | 75,088 | 72,504 | 140,933 |
| FRUIT JUICES(SSE) | | | | | | | | | | | |
| ORANGE JU CNC (OEC) | KL | | | | | | | | | | |
| EU_15 | | 10,068 | 4,023 | 23,963 | 15,985 | 148,694 | 2,870 | 1,321 | 7,731 | 6,830 | 59,417 |
| NETHERLANDS | | 657 | 453 | 7,042 | 5,272 | 65,493 | 305 | 215 | 2,636 | 2,191 | 29,793 |
| FRANCE | | 6,746 | 2,971 | 11,399 | 9,149 | 42,004 | 1,769 | 849 | 3,161 | 3,848 | 14,383 |
| CANADA | | 2,551 | 2,310 | 5,533 | 5,381 | 31,993 | 3,988 | 4,087 | 8,561 | 8,940 | 53,116 |
| KOREA, REPUBLIC | | 935 | 307 | 1,039 | 990 | 19,230 | 638 | 263 | 817 | 876 | 10,999 |
| JAPAN | | 1,082 | 2,983 | 1,978 | 4,219 | 18,017 | 575 | 1,512 | 1,193 | 2,672 | 12,347 |
| OTHER | | 7,585 | 4,466 | 12,739 | 8,665 | 71,989 | 2,896 | 1,821 | 5,054 | 3,489 | 31,600 |
| Subtotal:----- | | 22,221 | 14,089 | 45,253 | 35,241 | 289,923 | 10,967 | 9,005 | 23,355 | 22,807 | 167,479 |
| ORNG JU NTCNC(OEC) | | | | | | | | | | | |
| CANADA | KL | 5,889 | 8,423 | 12,591 | 18,026 | 88,874 | 4,047 | 6,136 | 8,733 | 12,968 | 64,450 |
| EU_15 | | 7,769 | 376 | 13,488 | 3,198 | 40,805 | 4,518 | 213 | 7,859 | 1,930 | 22,965 |
| BELGIUM-LUXEMBOU | | 6,030 | 0 | 9,688 | 960 | 23,918 | 3,149 | 0 | 5,248 | 640 | 13,154 |
| UNITED KINGDOM | | 1,536 | 34 | 3,099 | 1,802 | 11,324 | 1,239 | 21 | 2,074 | 1,017 | 6,715 |
| OTHER | | 1,135 | 2,680 | 3,346 | 4,317 | 23,107 | 751 | 2,022 | 2,484 | 3,290 | 16,933 |
| Subtotal:----- | | 14,792 | 11,479 | 29,425 | 25,541 | 152,786 | 9,316 | 8,371 | 19,077 | 18,188 | 104,348 |
| GRPFRT JU CNC (OEC) | | | | | | | | | | | |
| EU_15 | KL | 622 | 639 | 1,472 | 2,376 | 26,579 | 451 | 502 | 970 | 1,367 | 16,416 |
| NETHERLANDS | | 155 | 319 | 252 | 650 | 15,777 | 162 | 266 | 304 | 667 | 11,070 |
| JAPAN | | 316 | 1,579 | 1,162 | 2,331 | 14,625 | 396 | 1,920 | 1,085 | 2,873 | 14,377 |
| ARGENTINA | | 1,176 | 105 | 3,670 | 200 | 4,496 | 352 | 75 | 1,062 | 144 | 1,371 |
| GERMANY | | 156 | 39 | 257 | 39 | 3,910 | 65 | 23 | 137 | 23 | 1,953 |
| ISRAEL | | 198 | 0 | 496 | 403 | 3,553 | 58 | 0 | 145 | 120 | 1,257 |
| OTHER | | 322 | 446 | 707 | 1,162 | 5,617 | 462 | 514 | 1,055 | 1,122 | 7,257 |
| Subtotal:----- | | 2,635 | 2,769 | 7,507 | 6,472 | 54,870 | 1,718 | 3,012 | 4,317 | 5,627 | 40,678 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR ASPARAGUS(OCT) | MT | | | | | | | | | | |
| JAPAN | | 895 | 257 | 1,058 | 290 | 10,410 | 4,155 | 1,039 | 4,755 | 1,173 | 44,501 |
| CANADA | | 202 | 135 | 456 | 443 | 5,577 | 592 | 397 | 1,411 | 1,353 | 14,163 |
| EU_15 | | 41 | 13 | 122 | 103 | 1,247 | 140 | 53 | 326 | 201 | 3,340 |
| SWITZERLAND | | 54 | 39 | 62 | 39 | 1,083 | 174 | 178 | 204 | 178 | 3,960 |
| OTHER | | 26 | 4 | 37 | 16 | 227 | 56 | 25 | 102 | 54 | 854 |
| Subtotal:----- | | 1,218 | 447 | 1,735 | 891 | 18,544 | 5,117 | 1,691 | 6,797 | 2,960 | 66,818 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR ONIONS(OCT) | MT | | | | | | | | | | |
| JAPAN | | 23,266 | 13,084 | 106,415 | 52,859 | 142,128 | 7,724 | 3,193 | 30,096 | 11,970 | 41,391 |
| CANADA | | 9,026 | 8,602 | 31,224 | 29,258 | 111,727 | 4,075 | 3,313 | 13,449 | 11,046 | 45,284 |
| OTHER | | 2,540 | 3,307 | 38,059 | 21,457 | 57,412 | 847 | 1,059 | 11,813 | 6,720 | 18,352 |
| Subtotal:----- | | 34,832 | 24,993 | 175,699 | 103,573 | 311,267 | 12,646 | 7,565 | 55,358 | 29,737 | 105,026 |
| CANNED VEGETABLES | | | | | | | | | | | |
| CNO SWT CORN(AUG) | MT | | | | | | | | | | |
| JAPAN | | 5,517 | 3,433 | 27,222 | 18,197 | 58,455 | 4,485 | 2,683 | 23,586 | 14,236 | 50,065 |
| EU_15 | | 2,113 | 2,623 | 16,927 | 22,421 | 41,755 | 1,672 | 2,065 | 12,736 | 17,270 | 31,506 |
| TAIWAN | | 1,303 | 1,547 | 9,750 | 9,629 | 15,315 | 1,123 | 1,386 | 9,321 | 8,610 | 14,279 |
| GERMANY | | 751 | 1,116 | 3,783 | 9,186 | 14,333 | 576 | 887 | 2,859 | 7,233 | 10,642 |
| UNITED KINGDOM | | 851 | 766 | 5,408 | 6,679 | 13,583 | 701 | 616 | 4,015 | 5,159 | 10,460 |
| HONG KONG | | 222 | 435 | 5,982 | 7,107 | 12,437 | 174 | 346 | 5,091 | 5,828 | 10,484 |
| OTHER | | 2,701 | 2,038 | 18,936 | 16,048 | 38,380 | 2,364 | 1,629 | 16,265 | 13,054 | 32,879 |
| Subtotal:----- | | 11,856 | 10,075 | 78,817 | 73,402 | 166,342 | 9,818 | 8,110 | 66,998 | 58,999 | 139,213 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM PAS(JUL) | MT | | | | | | | | | | |
| CANADA | | 3,455 | 3,734 | 31,493 | 30,019 | 47,971 | 2,710 | 2,867 | 25,263 | 24,818 | 39,066 |
| JAPAN | | 929 | 495 | 6,159 | 6,017 | 10,450 | 705 | 410 | 4,721 | 5,078 | 8,400 |
| EU_15 | | 34 | 233 | 201 | 334 | 6,632 | 44 | 177 | 186 | 260 | 5,159 |
| ITALY | | 0 | 194 | 20 | 194 | 6,361 | 0 | 147 | 17 | 147 | 4,903 |
| OTHER | | 4,282 | 1,429 | 16,635 | 16,128 | 24,833 | 3,603 | 1,246 | 13,688 | 12,136 | 20,846 |
| Subtotal:----- | | 8,700 | 5,891 | 54,488 | 52,498 | 89,886 | 7,062 | 4,700 | 43,857 | 42,293 | 73,471 |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | |
| CANADA | | 3,574 | 4,947 | 26,320 | 30,156 | 50,570 | 3,445 | 4,648 | 25,530 | 28,321 | 48,443 |
| EU_15 | | 666 | 677 | 5,369 | 2,820 | 7,888 | 668 | 581 | 5,533 | 3,065 | 8,307 |
| JAPAN | | 826 | 586 | 3,515 | 3,450 | 6,052 | 875 | 551 | 3,944 | 3,395 | 7,249 |
| MEXICO | | 329 | 124 | 4,728 | 1,342 | 5,653 | 217 | 122 | 3,146 | 1,171 | 3,882 |
| UNITED KINGDOM | | 337 | 365 | 3,562 | 1,160 | 5,016 | 380 | 247 | 3,564 | 1,106 | 4,781 |
| OTHER | | 588 | 1,043 | 5,393 | 6,955 | 8,856 | 716 | 1,275 | 5,637 | 7,739 | 9,499 |
| Subtotal:----- | | 5,983 | 7,376 | 45,325 | 44,722 | 79,019 | 5,922 | 7,177 | 43,791 | 43,692 | 77,380 |
| FRZN VEGETABLES | | | | | | | | | | | |
| FZN SWT CORN(JUL) | MT | | | | | | | | | | |
| JAPAN | | 2,618 | 3,270 | 23,113 | 23,069 | 38,749 | 2,482 | 3,028 | 22,025 | 20,827 | 37,029 |
| TAIWAN | | 341 | 265 | 4,238 | 675 | 5,314 | 326 | 212 | 3,466 | 628 | 4,347 |
| CANADA | | 302 | 271 | 1,977 | 1,462 | 3,863 | 237 | 242 | 1,538 | 1,278 | 3,012 |
| AUSTRALIA | | 459 | 119 | 2,598 | 1,073 | 3,762 | 411 | 103 | 2,120 | 860 | 3,036 |
| HONG KONG | | 207 | 258 | 2,121 | 2,030 | 3,716 | 188 | 202 | 1,907 | 1,549 | 3,157 |
| OTHER | | 1,256 | 294 | 7,872 | 5,879 | 12,961 | 856 | 250 | 5,883 | 4,334 | 9,435 |
| Subtotal:----- | | 5,184 | 4,477 | 41,918 | 34,189 | 68,366 | 4,500 | 4,038 | 36,938 | 29,477 | 60,015 |
| FZN F FRY(JUL) | MT | | | | | | | | | | |
| JAPAN | | 12,194 | 13,975 | 87,212 | 100,065 | 158,699 | 8,660 | 10,439 | 62,769 | 73,438 | 115,179 |
| EU_15 | | 408 | 181 | 13,150 | 7,807 | 36,974 | 223 | 129 | 11,234 | 5,235 | 26,383 |
| KOREA, REPUBLIC | | 1,452 | 1,542 | 9,828 | 10,406 | 19,782 | 1,009 | 1,086 | 7,016 | 7,567 | 14,199 |
| NETHERLANDS | | 0 | 23 | 8,489 | 3,270 | 17,021 | 0 | 18 | 8,163 | 2,182 | 14,206 |
| HONG KONG | | 1,129 | 1,226 | 7,854 | 11,891 | 16,592 | 730 | 827 | 5,312 | 7,883 | 10,973 |
| OTHER | | 6,429 | 9,527 | 48,640 | 67,065 | 95,393 | 5,119 | 6,793 | 36,998 | 50,892 | 74,213 |
| Subtotal:----- | | 21,613 | 26,450 | 166,684 | 197,234 | 327,440 | 15,741 | 19,273 | 123,328 | 145,014 | 240,948 |
| TREE NUTS | | | | | | | | | | | |
| ALMONOS UNSH(JUL) | MT | | | | | | | | | | |
| INDIA | | 1,299 | 444 | 5,903 | 4,475 | 8,201 | 3,157 | 1,065 | 15,046 | 10,763 | 20,591 |
| JAPAN | | 177 | 148 | 1,838 | 3,752 | 3,375 | 479 | 358 | 5,524 | 10,262 | 10,069 |
| EU_15 | | 91 | 497 | 2,352 | 2,682 | 3,195 | 248 | 998 | 5,623 | 6,281 | 7,767 |
| GERMANY | | 19 | 108 | 1,208 | 904 | 1,720 | 74 | 264 | 3,181 | 2,212 | 4,483 |
| OTHER | | 85 | 212 | 2,789 | 1,810 | 3,614 | 243 | 532 | 6,649 | 4,341 | 8,520 |
| Subtotal:----- | | 1,651 | 1,300 | 12,882 | 12,719 | 18,385 | 4,126 | 2,953 | 32,842 | 31,648 | 46,948 |
| ALMNO SH/PREP(JUL) | MT | | | | | | | | | | |
| EU_15 | | 9,381 | 13,428 | 76,812 | 101,113 | 120,402 | 31,099 | 40,393 | 267,761 | 332,964 | 423,076 |
| GERMANY | | 3,581 | 5,328 | 30,387 | 37,767 | 47,817 | 11,664 | 15,409 | 105,836 | 130,114 | 167,343 |
| JAPAN | | 1,005 | 2,806 | 9,345 | 20,859 | 18,233 | 3,529 | 5,963 | 37,226 | 54,276 | 69,671 |
| SPAIN | | 1,445 | 1,033 | 6,842 | 9,432 | 14,274 | 4,382 | 4,438 | 22,338 | 38,928 | 47,767 |
| FRANCE | | 1,178 | 1,807 | 8,061 | 10,551 | 12,410 | 3,801 | 5,031 | 27,442 | 32,971 | 42,833 |
| NETHERLANDS | | 646 | 1,338 | 8,281 | 11,534 | 11,295 | 2,239 | 3,510 | 28,072 | 30,502 | 39,351 |
| OTHER | | 3,715 | 5,667 | 39,314 | 47,809 | 57,486 | 12,453 | 14,891 | 124,533 | 114,491 | 182,741 |
| Subtotal:----- | | 14,100 | 21,900 | 125,470 | 169,779 | 196,120 | 47,082 | 61,247 | 429,520 | 501,730 | 675,488 |
| WALNUTS SH(AUG) | MT | | | | | | | | | | |
| EU_15 | | 499 | 252 | 6,617 | 3,721 | 7,860 | 900 | 611 | 13,441 | 7,893 | 17,020 |
| JAPAN | | 294 | 327 | 2,247 | 4,401 | 5,953 | 795 | 1,712 | 8,937 | 16,213 | 22,633 |
| ITALY | | 185 | 73 | 3,423 | 384 | 3,545 | 268 | 74 | 5,559 | 824 | 5,864 |
| CANADA | | 191 | 166 | 1,473 | 1,291 | 2,275 | 570 | 621 | 4,422 | 4,573 | 7,261 |
| ISRAEL | | 108 | 238 | 871 | 960 | 1,372 | 406 | 1,018 | 2,786 | 4,263 | 4,707 |
| SPAIN | | 31 | 34 | 852 | 1,260 | 1,204 | 117 | 184 | 2,064 | 2,613 | 3,291 |
| OTHER | | 305 | 206 | 2,838 | 2,063 | 4,556 | 1,170 | 807 | 8,055 | 6,329 | 14,256 |
| Subtotal:----- | | 1,396 | 1,188 | 14,044 | 12,436 | 22,015 | 3,841 | 4,769 | 37,642 | 39,270 | 65,876 |
| WALNUTS UNSH(AUG) | MT | | | | | | | | | | |
| EU_15 | | 527 | 304 | 42,900 | 47,201 | 43,938 | 947 | 548 | 67,891 | 90,652 | 69,868 |
| GERMANY | | 52 | 101 | 12,993 | 14,555 | 13,094 | 86 | 167 | 19,270 | 27,804 | 19,452 |
| SPAIN | | 199 | 0 | 10,110 | 13,364 | 10,238 | 347 | 0 | 16,075 | 24,856 | 16,330 |
| ITALY | | 172 | 72 | 8,963 | 9,735 | 9,116 | 296 | 157 | 14,752 | 18,828 | 15,026 |
| NETHERLANDS | | 47 | 39 | 5,646 | 4,013 | 5,861 | 105 | 75 | 9,392 | 8,032 | 9,768 |
| OTHER | | 446 | 454 | 7,610 | 6,981 | 9,611 | 920 | 837 | 13,586 | 13,882 | 17,226 |
| Subtotal:----- | | 974 | 758 | 50,510 | 54,183 | 53,549 | 1,867 | 1,385 | 81,477 | 104,534 | 87,094 |
| HOPS&PRODUCTS | | | | | | | | | | | |
| HOP PELTS(SEP) | MT | | | | | | | | | | |
| BRAZIL | | 819 | 136 | 1,703 | 1,328 | 2,829 | 4,311 | 718 | 9,062 | 6,797 | 14,879 |
| CANADA | | 84 | 111 | 462 | 461 | 1,382 | 586 | 711 | 3,093 | 2,983 | 9,139 |
| EU_15 | | 95 | 77 | 629 | 371 | 1,099 | 542 | 396 | 4,153 | 1,992 | 7,044 |
| JAPAN | | 251 | 103 | 359 | 123 | 451 | 1,739 | 484 | 2,388 | 549 | 2,873 |
| COLOMBIA | | 0 | 2 | 382 | 2 | 435 | 0 | 9 | 2,291 | 9 | 2,578 |
| GERMANY | | 30 | 5 | 209 | 82 | 418 | 214 | 29 | 1,410 | 350 | 2,705 |
| OTHER | | 76 | 60 | 285 | 467 | 706 | 466 | 224 | 1,476 | 1,762 | 3,433 |
| Subtotal:----- | | 1,325 | 488 | 3,820 | 2,752 | 6,903 | 7,645 | 2,541 | 22,463 | 14,092 | 39,947 |
| HOPS PRODUCTS | | | | | | | | | | | |
| HOP EXTRACT(SEP) | MT | | | | | | | | | | |
| EU_15 | | 288 | 198 | 765 | 741 | 1,499 | 3,743 | 2,998 | 11,590 | 10,946 | 23,750 |
| MEXICO | | 40 | 88 | 298 | 287 | 735 | 1,219 | 2,623 | 8,430 | 7,922 | 15,944 |
| GERMANY | | 160 | 116 | 384 | 302 | 624 | 1,956 | 1,658 | 5,848 | 4,168 | 9,542 |
| BRAZIL | | 68 | 58 | 198 | 144 | 458 | 963 | 625 | 2,322 | 1,665 | 5,350 |
| COLOMBIA | | 8 | 0 | 112 | 320 | 427 | 113 | 0 | 2,497 | 2,462 | 7,160 |
| KOREA, REPUBLIC | | 48 | 0 | 70 | 61 | 311 | 94 | 0 | 554 | 1,044 | 3,470 |
| OTHER | | 73 | 18 | 407 | 209 | 1,024 | 1,174 | 241 | 6,450 | 3,243 | 14,957 |
| Subtotal:----- | | 526 | 360 | 1,848 | 1,760 | 4,454 | 7,306 | 6,488 | 31,843 | 27,282 | 70,630 |
| HOPS, NSPF(SEP) | MT | | | | | | | | | | |
| EU_15 | | 391 | 89 | 1,243 | 1,563 | 1,544 | 2,627 | 446 | 7,520 | 7,488 | 9,651 |
| GERMANY | | 343 | 18 | 864 | 1,169 | 1,108 | 2,357 | 94 | 5,206 | 5,213 | 6,842 |
| UNITED KINGDOM | | 48 | 70 | 377 | 348 | 418 | 270 | 352 | 2,301 | 1,950 | 2,512 |
| MEXICO | | 0 | 0 | 0 | 74 | 189 | 0 | 0 | 0 | 265 | 1,494 |
| BRAZIL | | 1 | 6 | 128 | 12 | 169 | 6 | 52 | 737 | 126 | 957 |
| JAPAN | | 49 | 1 | 53 | 47 | 146 | 332 | 6 | 360 | 261 | 941 |
| OTHER | | 33 | 6 | 226 | 95 | 445 | 128 | 36 | 1,318 | 1,642 | 2,795 |
| Subtotal:----- | | 474 | 101 | 1,650 | 1,790 | 2,492 | 3,093 | 540 | 9,934 | 9,782 | 15,838 |
| WINE | | | | | | | | | | | |
| GRAPE WINE(JAN) | KL | | | | | | | | | | |
| EU_15 | | 2,116 | 3,486 | 44,634 | 59,221 | 42,518 | 3,654 | 6,464 | 70,019 | 100,142 | 66,365 |
| CANADA | | 1,691 | 1,716 | 34,416 | 28,883 | 32,725 | 2,317 | 3,166 | 51,484 | 53,587 | 49,168 |
| UNITED KINGDOM | | 1,219 | 1,658 | 21,044 | 34,188 | 19,825 | 2,267 | 3,798 | 39,750 | 62,086 | 37,484 |
| JAPAN | | 829 | 938 | 15,249 | 17,379 | 14,420 | 1,316 | 1,548 | 22,756 | 29,620 | 21,439 |
| SWEDEN | | 52 | 347 | 6,894 | 3,729 | 6,841 | 65 | 416 | 4,401 | 4,300 | 4,335 |
| OTHER | | 2,594 | 2,243 | 30,811 | 33,974 | 28,217 | 3,894 | 3,731 | 44,425 | 51,875 | 40,531 |
| Subtotal:----- | | 7,230 | 8,383 | 125,109 | 139,456 | 117,880 | 11,181 | 14,908 | 188,683 | 235,224 | 177,503 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FR FRT & MLNS | | | | | | | | | | | |
| FR APPLES(JUL) | MT | | | | | | | | | | |
| NEW ZEALAND | | 0 | 0 | 4,478 | 11,332 | 39,444 | 0 | 0 | 6,293 | 15,086 | 44,187 |
| CANADA | | 3,464 | 5,901 | 30,367 | 50,067 | 43,220 | 1,820 | 2,944 | 10,875 | 18,291 | 17,224 |
| SOUTH AFRICA, RE | | 0 | 0 | 5,508 | 9,265 | 19,167 | 0 | 0 | 4,544 | 5,396 | 14,231 |
| OTHER | | 2 | 2 | 211 | 356 | 24,572 | 2 | 6 | 133 | 143 | 9,369 |
| Subtotal:----- | | 3,466 | 5,903 | 40,564 | 71,020 | 126,404 | 1,822 | 2,950 | 21,846 | 38,916 | 85,011 |
| FR PEARS(JUL) | | | | | | | | | | | |
| CHILE | | 608 | 485 | 664 | 504 | 26,058 | 214 | 208 | 234 | 214 | 9,407 |
| ARGENTINA | | 0 | 0 | 0 | 0 | 12,527 | 0 | 0 | 0 | 0 | 7,282 |
| SOUTH AFRICA, RE | | 0 | 0 | 0 | 0 | 6,524 | 0 | 0 | 0 | 0 | 4,122 |
| OTHER | | 0 | 29 | 1,044 | 1,658 | 2,929 | 0 | 59 | 3,286 | 4,113 | 5,520 |
| Subtotal:----- | | 608 | 514 | 1,708 | 2,162 | 48,038 | 214 | 267 | 3,520 | 4,327 | 26,332 |
| APRICOT (MAY) | | | | | | | | | | | |
| CHILE | | 171 | 380 | 919 | 1,325 | 919 | 115 | 308 | 651 | 1,584 | 651 |
| NEW ZEALAND | | 76 | 69 | 76 | 69 | 259 | 151 | 166 | 151 | 166 | 593 |
| OTHER | | 0 | 0 | 56 | 6 | 56 | 0 | 0 | 69 | 9 | 69 |
| Subtotal:----- | | 247 | 449 | 1,050 | 1,400 | 1,233 | 266 | 474 | 870 | 1,759 | 1,313 |
| PEACH-NEC(MAY) | | | | | | | | | | | |
| CHILE | | 18,618 | 13,986 | 26,665 | 18,223 | 49,100 | 11,945 | 10,928 | 17,191 | 15,464 | 31,406 |
| OTHER | | 0 | 6 | 187 | 257 | 368 | 0 | 6 | 155 | 250 | 356 |
| Subtotal:----- | | 18,618 | 13,992 | 26,852 | 18,480 | 49,468 | 11,945 | 10,934 | 17,346 | 15,715 | 31,762 |
| PLUM-PRUNE(MAY) | | | | | | | | | | | |
| CHILE | | 5,368 | 4,848 | 7,094 | 6,146 | 23,124 | 3,636 | 4,284 | 4,778 | 5,814 | 15,369 |
| OTHER | | 4 | 9 | 254 | 202 | 291 | 8 | 12 | 301 | 293 | 420 |
| Subtotal:----- | | 5,372 | 4,857 | 7,348 | 6,348 | 23,414 | 3,644 | 4,297 | 5,079 | 6,107 | 15,789 |
| FRESH GRAPES (MAY) | | | | | | | | | | | |
| CHILE | | 51,569 | 51,037 | 83,224 | 65,759 | 280,758 | 41,636 | 62,291 | 71,306 | 87,334 | 217,136 |
| MEXICO | | 0 | 0 | 41,048 | 80,492 | 41,048 | 0 | 0 | 46,576 | 82,696 | 46,576 |
| OTHER | | 271 | 150 | 1,289 | 2,164 | 4,354 | 536 | 128 | 1,011 | 1,503 | 7,106 |
| Subtotal:----- | | 51,839 | 51,187 | 125,561 | 148,415 | 326,160 | 42,173 | 62,419 | 118,893 | 171,533 | 270,818 |
| FR RASPBRY(JAN) | | | | | | | | | | | |
| CANADA | | 0 | 0 | 6,176 | 6,362 | 6,176 | 0 | 0 | 13,062 | 11,568 | 13,062 |
| OTHER | | 181 | 166 | 1,434 | 1,829 | 1,253 | 657 | 798 | 3,538 | 6,493 | 2,881 |
| Subtotal:----- | | 181 | 166 | 7,610 | 8,192 | 7,429 | 657 | 798 | 16,600 | 18,061 | 15,943 |
| FR STRAWBRIS(JAN) | | | | | | | | | | | |
| MEXICO | | 1,658 | 2,468 | 20,609 | 28,362 | 18,950 | 3,549 | 7,212 | 35,495 | 50,838 | 31,945 |
| OTHER | | 57 | 16 | 949 | 806 | 893 | 133 | 59 | 2,493 | 2,136 | 2,360 |
| Subtotal:----- | | 1,715 | 2,484 | 21,558 | 29,168 | 19,843 | 3,683 | 7,272 | 37,988 | 52,974 | 34,305 |
| FR BANANA(JAN) | | | | | | | | | | | |
| COSTA RICA | | 66,494 | 79,445 | 1,043,596 | 1,037,570 | 977,101 | 19,958 | 25,383 | 267,779 | 331,707 | 247,820 |
| ECUADOR | | 111,291 | 80,466 | 897,200 | 1,012,014 | 785,910 | 29,901 | 22,276 | 234,055 | 278,507 | 204,154 |
| COLOMBIA | | 44,202 | 30,154 | 673,711 | 469,709 | 629,509 | 12,554 | 8,885 | 199,318 | 137,889 | 186,765 |
| OTHER | | 93,045 | 137,819 | 1,394,508 | 1,472,412 | 1,301,463 | 24,971 | 37,152 | 382,390 | 408,039 | 357,419 |
| Subtotal:----- | | 315,032 | 327,884 | 4,009,014 | 3,991,704 | 3,693,983 | 87,384 | 93,696 | 1,083,543 | 1,156,141 | 996,158 |
| FR MANGO(JAN) | | | | | | | | | | | |
| MEXICO | | 46 | 0 | 108,479 | 114,746 | 108,432 | 23 | 0 | 81,701 | 100,600 | 81,678 |
| OTHER | | 3,323 | 2,797 | 18,487 | 30,443 | 15,163 | 3,160 | 2,763 | 18,312 | 25,794 | 15,151 |
| Subtotal:----- | | 3,370 | 2,797 | 126,965 | 145,190 | 123,596 | 3,183 | 2,763 | 100,013 | 126,394 | 96,829 |
| FR PINAPLE(JAN) | | | | | | | | | | | |
| COSTA RICA | | 6,700 | 5,562 | 88,995 | 82,553 | 82,295 | 2,398 | 1,922 | 31,035 | 29,312 | 28,637 |
| HONOURAS | | 2,804 | 2,480 | 31,586 | 35,627 | 28,782 | 771 | 686 | 8,698 | 9,658 | 7,927 |
| OTHER | | 602 | 993 | 17,386 | 13,519 | 16,784 | 259 | 254 | 3,781 | 3,488 | 3,523 |
| Subtotal:----- | | 10,107 | 9,035 | 137,967 | 131,699 | 127,861 | 3,428 | 2,862 | 43,514 | 42,458 | 40,086 |
| FR CANTLPE(MAY) | | | | | | | | | | | |
| MEXICO | | 7,225 | 8,075 | 38,691 | 57,874 | 83,693 | 1,574 | 1,985 | 11,734 | 18,283 | 22,689 |
| COSTA RICA | | 2,206 | 7,557 | 7,982 | 12,848 | 46,258 | 1,087 | 3,428 | 3,275 | 5,561 | 20,467 |
| GUATEMALA | | 1,635 | 12,855 | 24,459 | 33,742 | 48,065 | 583 | 2,719 | 7,559 | 8,863 | 14,828 |
| HONOURAS | | 8,861 | 9,673 | 21,209 | 19,457 | 60,850 | 2,001 | 2,439 | 4,806 | 4,682 | 13,895 |
| OTHER | | 3,471 | 4,262 | 7,103 | 10,400 | 23,389 | 802 | 1,115 | 1,640 | 2,687 | 5,421 |
| Subtotal:----- | | 23,398 | 42,421 | 99,444 | 134,321 | 262,255 | 6,046 | 11,685 | 29,013 | 40,076 | 77,301 |
| FR MELON,OT(MAY) | | | | | | | | | | | |
| MEXICO | | 2,559 | 4,917 | 30,863 | 37,284 | 44,191 | 752 | 1,339 | 10,148 | 12,345 | 14,639 |
| COSTA RICA | | 943 | 476 | 1,970 | 1,446 | 26,556 | 449 | 186 | 843 | 577 | 12,098 |
| OTHER | | 9,204 | 9,885 | 22,268 | 22,381 | 50,121 | 3,226 | 3,860 | 7,170 | 8,210 | 16,032 |
| Subtotal:----- | | 12,707 | 15,278 | 55,102 | 61,111 | 120,868 | 4,427 | 5,384 | 18,161 | 21,132 | 42,768 |
| FR ORANGES(NOV) | | | | | | | | | | | |
| AUSTRALIA | | 0 | 0 | 0 | 0 | 5,523 | 0 | 0 | 0 | 0 | 6,391 |
| MEXICO | | 1,294 | 1,203 | 1,370 | 1,644 | 7,589 | 643 | 558 | 673 | 777 | 2,922 |
| OTHER | | 108 | 96 | 449 | 286 | 4,926 | 75 | 56 | 259 | 168 | 1,652 |
| Subtotal:----- | | 1,402 | 1,299 | 1,820 | 1,929 | 18,038 | 718 | 614 | 935 | 945 | 10,967 |
| CANNED FRUIT | | | | | | | | | | | |
| CNO MANORN(JAN) | MT | | | | | | | | | | |
| EU_15 | | 1,888 | 176 | 31,605 | 23,476 | 29,717 | 1,825 | 210 | 25,167 | 23,041 | 23,341 |
| SPAIN | | 1,888 | 176 | 31,468 | 23,467 | 29,580 | 1,825 | 210 | 25,038 | 23,013 | 23,213 |
| CHINA, PEOPLES R | | 993 | 693 | 20,907 | 11,504 | 19,914 | 708 | 735 | 15,405 | 10,552 | 14,697 |
| OTHER | | 25 | 99 | 973 | 559 | 948 | 28 | 108 | 857 | 667 | 828 |
| Subtotal:----- | | 2,907 | 968 | 53,485 | 35,538 | 50,578 | 2,562 | 1,053 | 41,428 | 34,260 | 38,866 |
| CNO BLK OLV(NOV) | MT | | | | | | | | | | |
| EU_15 | | 809 | 1,408 | 2,342 | 3,916 | 10,964 | 1,751 | 3,157 | 5,287 | 8,761 | 24,733 |
| SPAIN | | 552 | 1,293 | 1,643 | 3,527 | 9,197 | 1,201 | 2,887 | 3,564 | 7,879 | 20,510 |
| MOROCCO | | 660 | 607 | 1,013 | 1,460 | 5,215 | 1,271 | 1,301 | 1,923 | 3,234 | 10,441 |
| OTHER | | 1 | 20 | 23 | 47 | 115 | 3 | 40 | 58 | 105 | 245 |
| Subtotal:----- | | 1,470 | 2,035 | 3,378 | 5,424 | 16,303 | 3,025 | 4,498 | 7,268 | 12,099 | 35,440 |
| CNO GRN OLV(NOV) | MT | | | | | | | | | | |
| EU_15 | | 2,577 | 2,378 | 8,698 | 8,248 | 33,202 | 7,223 | 6,775 | 24,659 | 25,110 | 100,701 |
| SPAIN | | 2,556 | 2,358 | 8,403 | 8,163 | 32,838 | 7,176 | 6,731 | 24,082 | 24,913 | 99,890 |
| OTHER | | 150 | 54 | 513 | 301 | 2,245 | 252 | 116 | 747 | 602 | 3,528 |
| Subtotal:----- | | 2,727 | 2,432 | 9,212 | 8,550 | 35,447 | 7,476 | 6,890 | 25,406 | 25,712 | 104,229 |
| CNO PEACH(JUN) | | | | | | | | | | | |
| EU_15 | | 2,483 | 1,216 | 12,380 | 7,785 | 17,050 | 1,396 | 986 | 6,887 | 5,223 | 9,623 |
| GREECE | | 2,409 | 1,208 | 12,112 | 7,714 | 16,743 | 1,326 | 976 | 6,628 | 5,058 | 9,266 |
| OTHER | | 58 | 256 | 2,797 | 2,901 | 3,689 | 36 | 191 | 1,817 | 2,051 | 2,430 |
| Subtotal:----- | | 2,541 | 1,471 | 15,177 | 10,687 | 20,739 | 1,432 | 1,177 | 8,703 | 7,274 | 12,052 |
| CANNED FRUIT | | | | | | | | | | | |
| CNO PINAPLE(JAN) | MT | | | | | | | | | | |
| THAILAND | | 12,373 | 5,855 | 166,523 | 105,328 | 154,150 | 6,523 | 4,291 | 85,405 | 57,628 | 78,883 |
| PHILIPPINES | | 10,622 | 9,190 | 139,723 | 133,795 | 129,101 | 5,388 | 5,859 | 79,484 | 78,145 | 74,096 |
| OTHER | | 5,235 | 5,851 | 55,623 | 77,267 | 50,388 | 1,923 | 4,169 | 22,364 | 35,661 | 20,440 |
| Subtotal:----- | | 28,231 | 20,896 | 361,870 | 316,391 | 333,639 | 13,834 | 14,319 | 187,253 | 171,434 | 173,419 |
| ORIED FRUIT | | | | | | | | | | | |
| ORO APRCT(JUL) | MT | | | | | | | | | | |
| TURKEY | | 1,468 | 1,607 | 8,735 | 8,989 | 14,039 | 2,326 | 3,441 | 13,487 | 18,073 | 22,370 |
| OTHER | | 0 | 88 | 112 | 381 | 250 | 0 | 248 | 285 | 1,202 | 687 |
| Subtotal:----- | | 1,468 | 1,695 | 8,848 | 9,371 | 14,290 | 2,326 | 3,690 | 13,773 | 19,274 | 23,057 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| DRIED FRUIT | | | | | | | | | | | |
| OATES(SEP) | MT | | | | | | | | | | |
| PAKISTAN | | 170 | 551 | 831 | 1,276 | 1,757 | 193 | 572 | 803 | 1,280 | 1,708 |
| CHINA, PEOPLES R | | 115 | 115 | 244 | 194 | 592 | 137 | 219 | 362 | 356 | 868 |
| OTHER | | 23 | 102 | 180 | 722 | 414 | 54 | 246 | 440 | 1,413 | 834 |
| Subtotal:----- | | 308 | 768 | 1,256 | 2,191 | 2,764 | 383 | 1,036 | 1,606 | 3,049 | 3,410 |
| ORO FIG(SEP) | | | | | | | | | | | |
| EU_15 | MT | 41 | 0 | 1,093 | 823 | 1,134 | 50 | 0 | 2,683 | 1,919 | 2,736 |
| GREECE | | 22 | 0 | 1,047 | 802 | 1,069 | 26 | 0 | 2,544 | 1,849 | 2,572 |
| TURKEY | | 102 | 94 | 665 | 572 | 1,420 | 132 | 158 | 1,093 | 1,122 | 1,927 |
| MEXICO | | 17 | 38 | 250 | 282 | 365 | 23 | 101 | 857 | 869 | 1,209 |
| OTHER | | 0 | 0 | 26 | 6 | 28 | 0 | 2 | 63 | 17 | 71 |
| Subtotal:----- | | 160 | 132 | 2,035 | 1,683 | 2,948 | 205 | 261 | 4,696 | 3,927 | 5,943 |
| ORO RAISIN(AUG) | | | | | | | | | | | |
| MEXICO | MT | 223 | 536 | 3,086 | 5,827 | 5,543 | 201 | 513 | 2,732 | 4,917 | 4,929 |
| CHILE | | 98 | 111 | 1,139 | 932 | 2,316 | 127 | 104 | 1,395 | 1,049 | 2,807 |
| TURKEY | | 238 | 197 | 1,139 | 821 | 1,863 | 242 | 207 | 1,095 | 848 | 1,871 |
| OTHER | | 0 | 57 | 178 | 210 | 426 | 0 | 40 | 200 | 199 | 447 |
| Subtotal:----- | | 558 | 902 | 5,542 | 7,790 | 10,148 | 570 | 864 | 5,423 | 7,013 | 10,055 |
| FRUIT JUICE(SSE) | | | | | | | | | | | |
| APPLE JUIC(JUL) | KL | | | | | | | | | | |
| EU_15 | | 24,162 | 28,815 | 147,333 | 128,970 | 288,358 | 6,990 | 12,835 | 34,463 | 55,131 | 75,810 |
| ARGENTINA | | 2,046 | 0 | 173,781 | 131,610 | 336,203 | 326 | 0 | 26,842 | 47,686 | 71,749 |
| GERMANY | | 14,605 | 22,344 | 101,724 | 82,836 | 213,744 | 4,640 | 9,424 | 24,006 | 35,613 | 57,562 |
| OTHER | | 32,527 | 17,646 | 219,605 | 162,189 | 355,342 | 7,787 | 8,094 | 44,191 | 61,585 | 79,096 |
| Subtotal:----- | | 58,735 | 46,462 | 540,719 | 422,769 | 979,904 | 15,103 | 20,930 | 105,496 | 164,402 | 226,655 |
| FCOJ(OEC) | | | | | | | | | | | |
| BRAZIL | KL | 80,727 | 61,364 | 150,992 | 106,096 | 390,548 | 16,171 | 14,935 | 28,346 | 25,858 | 82,477 |
| MEXICO | | 7,819 | 11,862 | 22,140 | 18,006 | 248,924 | 1,980 | 3,016 | 5,511 | 4,555 | 59,483 |
| OTHER | | 9,555 | 8,821 | 17,720 | 13,179 | 86,074 | 2,398 | 1,899 | 4,013 | 2,728 | 20,438 |
| Subtotal:----- | | 98,102 | 82,047 | 190,852 | 137,281 | 725,546 | 20,549 | 19,850 | 37,870 | 33,141 | 162,397 |
| GRAPE JU(JAN) | | | | | | | | | | | |
| EU_15 | KL | 1,082 | 41 | 24,351 | 3,465 | 23,269 | 515 | 31 | 13,158 | 2,104 | 12,643 |
| ITALY | | 1,082 | 39 | 13,238 | 3,350 | 12,156 | 515 | 28 | 6,986 | 2,024 | 6,471 |
| SPAIN | | 0 | 0 | 10,898 | 69 | 10,898 | 0 | 0 | 6,017 | 17 | 6,017 |
| BRAZIL | | 1,822 | 306 | 14,485 | 8,851 | 12,663 | 646 | 84 | 5,146 | 2,998 | 4,500 |
| OTHER | | 2,639 | 17,720 | 33,574 | 94,517 | 30,935 | 799 | 4,433 | 10,336 | 25,567 | 9,537 |
| Subtotal:----- | | 5,543 | 18,067 | 72,409 | 106,833 | 66,866 | 1,960 | 4,548 | 28,639 | 30,669 | 26,679 |
| PNEAPL JUCN(JAN) | | | | | | | | | | | |
| PHILIPPINES | KL | 10,486 | 8,655 | 106,390 | 122,739 | 95,904 | 1,375 | 1,334 | 16,699 | 17,501 | 15,324 |
| THAILAND | | 14,745 | 10,663 | 107,377 | 107,874 | 92,632 | 2,466 | 3,224 | 16,889 | 21,244 | 14,423 |
| OTHER | | 2,461 | 3,177 | 26,964 | 29,495 | 24,503 | 477 | 1,063 | 5,994 | 7,579 | 5,518 |
| Subtotal:----- | | 27,692 | 22,495 | 240,731 | 260,108 | 213,039 | 4,317 | 5,621 | 39,582 | 46,324 | 35,265 |
| PNEAPL JUNC(JAN) | | | | | | | | | | | |
| PHILIPPINES | KL | 2,462 | 1,333 | 45,842 | 52,733 | 43,380 | 712 | 409 | 12,990 | 16,412 | 12,278 |
| THAILAND | | 1,212 | 3,179 | 11,242 | 21,193 | 10,030 | 886 | 945 | 9,062 | 11,343 | 8,176 |
| OTHER | | 1,347 | 76 | 12,037 | 14,870 | 10,691 | 209 | 48 | 2,266 | 2,682 | 2,058 |
| Subtotal:----- | | 5,020 | 4,589 | 69,122 | 88,797 | 64,101 | 1,807 | 1,402 | 24,318 | 30,437 | 22,511 |
| FROZEN FRUIT | | | | | | | | | | | |
| FZN STRBRY(OEC) | MT | | | | | | | | | | |
| MEXICO | | 2,556 | 1,038 | 3,552 | 1,428 | 26,227 | 2,656 | 880 | 3,780 | 1,146 | 24,480 |
| OTHER | | 62 | 95 | 130 | 153 | 701 | 241 | 95 | 365 | 191 | 2,239 |
| Subtotal:----- | | 2,618 | 1,133 | 3,681 | 1,581 | 26,928 | 2,897 | 975 | 4,146 | 1,337 | 26,719 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR BEANS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 2,438 | 3,794 | 4,584 | 8,921 | 12,543 | 5,507 | 3,996 | 10,148 | 8,289 | 20,264 |
| OTHER | | 23 | 29 | 149 | 58 | 1,656 | 43 | 22 | 138 | 53 | 1,360 |
| Subtotal:----- | | 2,461 | 3,823 | 4,732 | 8,979 | 14,198 | 5,550 | 4,018 | 10,286 | 8,341 | 21,624 |
| FR CARROT(OCT) | | | | | | | | | | | |
| CANADA | MT | 10,869 | 8,716 | 47,550 | 41,621 | 73,712 | 3,800 | 2,403 | 13,555 | 11,106 | 22,668 |
| MEXICO | | 2,186 | 2,208 | 4,290 | 7,607 | 27,215 | 276 | 360 | 533 | 1,155 | 4,195 |
| OTHER | | 0 | 103 | 43 | 232 | 242 | 0 | 36 | 18 | 102 | 202 |
| Subtotal:----- | | 13,055 | 11,027 | 51,883 | 49,460 | 101,168 | 4,077 | 2,800 | 14,106 | 12,363 | 27,065 |
| FR CABBAGE(OCT) | | | | | | | | | | | |
| CANADA | MT | 3,019 | 2,930 | 12,825 | 12,851 | 25,106 | 1,036 | 698 | 3,504 | 3,220 | 6,713 |
| MEXICO | | 1,323 | 1,213 | 3,060 | 4,814 | 8,547 | 235 | 246 | 591 | 891 | 1,690 |
| OTHER | | 4 | 20 | 5 | 20 | 34 | 2 | 9 | 9 | 10 | 25 |
| Subtotal:----- | | 4,346 | 4,163 | 15,890 | 17,686 | 33,687 | 1,273 | 952 | 4,104 | 4,121 | 8,428 |
| FR CELERY(OCT) | | | | | | | | | | | |
| MEXICO | MT | 3,412 | 3,100 | 5,130 | 6,087 | 20,056 | 2,028 | 662 | 2,565 | 1,378 | 8,951 |
| OTHER | | 31 | 34 | 365 | 446 | 3,951 | 32 | 38 | 140 | 172 | 1,337 |
| Subtotal:----- | | 3,442 | 3,134 | 5,495 | 6,533 | 24,006 | 2,060 | 701 | 2,705 | 1,549 | 10,289 |
| FR CUCMBR(OCT) | | | | | | | | | | | |
| MEXICO | MT | 38,998 | 47,355 | 93,164 | 124,121 | 216,388 | 28,502 | 13,559 | 56,789 | 30,317 | 119,326 |
| OTHER | | 3,776 | 3,464 | 6,967 | 6,048 | 21,095 | 869 | 839 | 2,285 | 2,095 | 8,193 |
| Subtotal:----- | | 42,774 | 50,819 | 100,132 | 130,168 | 237,483 | 29,371 | 14,398 | 59,074 | 32,412 | 127,519 |
| FR CAULFLWR(OCT) | | | | | | | | | | | |
| CANADA | MT | 2 | 0 | 879 | 387 | 3,383 | 2 | 0 | 313 | 117 | 1,216 |
| MEXICO | | 103 | 181 | 303 | 403 | 1,965 | 35 | 91 | 205 | 157 | 549 |
| OTHER | | 2 | 0 | 5 | 0 | 27 | 2 | 0 | 4 | 0 | 23 |
| Subtotal:----- | | 107 | 181 | 1,187 | 790 | 5,375 | 38 | 91 | 521 | 274 | 1,787 |
| FR GARLIC(OCT) | | | | | | | | | | | |
| MEXICO | MT | 3 | 0 | 36 | 92 | 16,004 | 6 | 0 | 143 | 85 | 20,144 |
| OTHER | | 1,888 | 968 | 3,393 | 2,518 | 6,681 | 2,617 | 1,252 | 4,534 | 2,972 | 9,106 |
| Subtotal:----- | | 1,890 | 968 | 3,430 | 2,610 | 22,685 | 2,624 | 1,252 | 4,677 | 3,057 | 29,250 |
| FR ONION(OCT) | | | | | | | | | | | |
| MEXICO | MT | 14,036 | 16,075 | 37,524 | 40,010 | 181,755 | 14,828 | 14,341 | 41,083 | 44,282 | 112,729 |
| OTHER | | 8,289 | 10,771 | 15,734 | 18,481 | 33,020 | 3,090 | 5,456 | 6,254 | 8,697 | 15,472 |
| Subtotal:----- | | 22,325 | 26,846 | 53,258 | 58,492 | 214,775 | 17,918 | 19,797 | 47,337 | 52,979 | 128,201 |
| FR PEPPERS(OCT) | | | | | | | | | | | |
| MEXICO | MT | 30,831 | 37,894 | 56,895 | 84,545 | 183,383 | 38,832 | 22,032 | 71,582 | 51,154 | 179,459 |
| EU_15 | | 33 | 42 | 4,828 | 3,597 | 19,511 | 95 | 212 | 12,092 | 10,723 | 52,433 |
| NETHERLANDS | | 15 | 39 | 4,632 | 3,490 | 18,994 | 71 | 198 | 11,539 | 10,365 | 50,912 |
| OTHER | | 142 | 446 | 1,070 | 2,500 | 8,024 | 231 | 817 | 1,785 | 4,579 | 12,721 |
| Subtotal:----- | | 31,006 | 38,382 | 62,794 | 90,642 | 210,918 | 39,159 | 23,061 | 85,459 | 66,455 | 244,613 |
| FR SEED POT(OCT) | | | | | | | | | | | |
| CANADA | MT | 7,682 | 13,014 | 18,366 | 26,436 | 99,720 | 1,159 | 1,994 | 2,949 | 4,002 | 17,245 |
| OTHER | | 0 | 0 | 0 | 27 | 1 | 0 | 2 | 0 | 19 | 9 |
| Subtotal:----- | | 7,682 | 13,014 | 18,366 | 26,463 | 99,721 | 1,159 | 1,996 | 2,949 | 4,020 | 17,253 |
| FR TBL POT(OCT) | | | | | | | | | | | |
| CANADA | MT | 12,398 | 37,625 | 55,755 | 142,387 | 146,720 | 2,727 | 7,807 | 11,931 | 28,916 | 27,206 |
| OTHER | | 20 | 0 | 20 | 0 | 40 | 14 | 0 | 14 | 0 | 46 |
| Subtotal:----- | | 12,418 | 37,625 | 55,775 | 142,387 | 146,760 | 2,741 | 7,807 | 11,944 | 28,916 | 27,252 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JAN 96

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|------|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR TOMATO(OCT) | MT | | | | | | | | | | |
| MEXICO | | 65,753 | 85,494 | 120,036 | 198,495 | 534,344 | 54,175 | 57,161 | 101,283 | 143,965 | 366,385 |
| OTHER | | 606 | 1,672 | 3,917 | 7,420 | 25,427 | 1,242 | 3,525 | 7,682 | 14,719 | 39,682 |
| Subtotal:----- | | 66,360 | 87,166 | 123,953 | 205,915 | 559,771 | 55,417 | 60,686 | 108,965 | 158,684 | 406,067 |
| FR ASPARG(OCT) | MT | | | | | | | | | | |
| MEXICO | | 3,458 | 1,455 | 4,353 | 2,656 | 21,447 | 7,100 | 3,805 | 8,962 | 6,450 | 36,319 |
| PERU | | 603 | 714 | 5,812 | 6,163 | 9,226 | 859 | 1,240 | 8,761 | 11,372 | 14,544 |
| OTHER | | 154 | 160 | 2,672 | 3,393 | 3,959 | 358 | 324 | 2,940 | 4,073 | 4,800 |
| Subtotal:----- | | 4,215 | 2,329 | 12,838 | 12,212 | 34,632 | 8,318 | 5,369 | 20,664 | 21,896 | 55,664 |
| CANNED VEGETABLES | | | | | | | | | | | |
| CNO TOM PST(JUL) | MT | | | | | | | | | | |
| MEXICO | | 0 | 0 | 609 | 3 | 7,746 | 0 | 0 | 427 | 2 | 6,334 |
| CANADA | | 804 | 0 | 1,355 | 232 | 6,814 | 542 | 0 | 938 | 223 | 4,527 |
| CHILE | | 95 | 56 | 1,070 | 2,057 | 4,121 | 74 | 46 | 841 | 1,536 | 3,133 |
| OTHER | | 982 | 456 | 3,058 | 3,108 | 4,406 | 679 | 359 | 2,124 | 2,668 | 3,173 |
| Subtotal:----- | | 1,880 | 512 | 6,092 | 5,399 | 23,087 | 1,295 | 404 | 4,330 | 4,429 | 17,167 |
| CNO TOM SAUCE(JUL) | MT | | | | | | | | | | |
| EU 15 | | 309 | 756 | 5,633 | 4,028 | 10,090 | 597 | 1,639 | 4,284 | 5,535 | 9,414 |
| SPAIN | | 140 | 400 | 4,245 | 1,059 | 6,254 | 476 | 1,382 | 3,536 | 3,644 | 7,416 |
| MOROCCO | | 698 | 80 | 3,707 | 599 | 4,648 | 680 | 278 | 3,100 | 2,047 | 6,295 |
| CANADA | | 541 | 929 | 2,736 | 6,527 | 6,056 | 376 | 626 | 1,984 | 4,506 | 4,194 |
| OTHER | | 210 | 190 | 2,535 | 3,794 | 4,586 | 91 | 147 | 1,651 | 2,274 | 2,831 |
| Subtotal:----- | | 1,759 | 1,954 | 14,610 | 14,947 | 25,379 | 1,744 | 2,691 | 11,020 | 14,362 | 22,734 |
| CND TOMATO(JUL) | MT | | | | | | | | | | |
| CHILE | | 1,668 | 1,081 | 9,784 | 8,317 | 15,843 | 739 | 519 | 4,509 | 3,854 | 7,084 |
| EU 15 | | 2,327 | 2,331 | 13,428 | 11,743 | 21,746 | 650 | 682 | 4,161 | 3,251 | 6,394 |
| ITALY | | 2,327 | 2,117 | 13,377 | 11,345 | 21,574 | 650 | 638 | 4,145 | 3,139 | 6,343 |
| ISRAEL | | 3,120 | 3,050 | 7,028 | 17,760 | 10,457 | 1,230 | 1,775 | 2,394 | 10,911 | 3,932 |
| OTHER | | 70 | 867 | 635 | 3,138 | 1,828 | 30 | 412 | 321 | 1,490 | 849 |
| Subtotal:----- | | 7,185 | 7,328 | 30,876 | 40,958 | 49,875 | 2,649 | 3,388 | 11,385 | 19,506 | 18,260 |
| CNO MSHROOM(JUL) | MT | | | | | | | | | | |
| CHINA, PEOPLES R | | 1,582 | 1,293 | 7,896 | 12,949 | 25,173 | 3,171 | 2,405 | 14,423 | 27,616 | 48,192 |
| INDONESIA | | 1,718 | 1,036 | 10,519 | 8,676 | 17,996 | 4,594 | 2,585 | 27,315 | 22,101 | 47,163 |
| OTHER | | 2,169 | 1,515 | 16,170 | 12,003 | 27,676 | 5,312 | 3,520 | 39,921 | 28,441 | 67,047 |
| Subtotal:----- | | 5,469 | 3,844 | 34,586 | 33,628 | 70,844 | 13,077 | 8,510 | 81,659 | 78,158 | 162,402 |
| FROZEN VEGETABLES | | | | | | | | | | | |
| FZN BROCLI(SEP) | MT | | | | | | | | | | |
| MEXICO | | 14,139 | 18,661 | 56,515 | 69,716 | 147,045 | 8,973 | 9,916 | 35,046 | 37,875 | 85,384 |
| OTHER | | 1,372 | 1,696 | 9,005 | 11,650 | 19,111 | 881 | 1,312 | 6,217 | 9,048 | 13,903 |
| Subtotal:----- | | 15,512 | 20,357 | 65,520 | 81,365 | 166,156 | 9,854 | 11,228 | 41,263 | 46,922 | 99,287 |
| FZN CAULFLR(SEP) | MT | | | | | | | | | | |
| MEXICO | | 3,570 | 2,761 | 18,559 | 12,094 | 23,066 | 2,418 | 1,473 | 11,646 | 7,109 | 14,886 |
| OTHER | | 180 | 161 | 1,577 | 929 | 2,611 | 146 | 134 | 1,054 | 669 | 1,757 |
| Subtotal:----- | | 3,751 | 2,922 | 20,136 | 13,022 | 25,677 | 2,564 | 1,607 | 12,700 | 7,778 | 16,642 |
| FZN POTATO(SEP) | MT | | | | | | | | | | |
| CANADA | | 11,875 | 15,287 | 63,531 | 69,755 | 157,531 | 6,946 | 9,104 | 36,410 | 41,839 | 94,960 |
| OTHER | | 24 | 8 | 112 | 61 | 300 | 15 | 25 | 118 | 112 | 394 |
| Subtotal:----- | | 11,898 | 15,295 | 63,643 | 69,816 | 157,832 | 6,961 | 9,129 | 36,528 | 41,951 | 95,354 |
| TREE NUTS | | | | | | | | | | | |
| PISTACHIO NSH(SEP) | MT | | | | | | | | | | |
| TURKEY | | 8 | 60 | 15 | 225 | 68 | 26 | 156 | 39 | 585 | 210 |
| CHINA, PEOPLES R | | 68 | 0 | 68 | 0 | 68 | 112 | 0 | 112 | 0 | 112 |
| OTHER | | 0 | 0 | 1 | 8 | 2 | 0 | 0 | 6 | 12 | 8 |
| Subtotal:----- | | 76 | 60 | 84 | 233 | 138 | 137 | 156 | 157 | 597 | 330 |
| CASHEW NUT(AUG) | MT | | | | | | | | | | |
| INDIA | | 2,150 | 2,075 | 18,610 | 14,360 | 31,403 | 9,056 | 9,875 | 80,648 | 68,594 | 136,022 |
| BRAZIL | | 2,472 | 2,890 | 9,784 | 11,665 | 22,358 | 11,338 | 13,968 | 45,336 | 57,171 | 100,544 |
| OTHER | | 1,139 | 319 | 1,956 | 2,242 | 2,995 | 532 | 1,400 | 8,292 | 10,184 | 12,754 |
| Subtotal:----- | | 4,762 | 5,284 | 30,351 | 28,268 | 56,757 | 20,926 | 25,243 | 134,275 | 135,949 | 249,321 |
| FILBERTS(AUG) | MT | | | | | | | | | | |
| TURKEY | | 231 | 298 | 1,782 | 2,292 | 5,910 | 879 | 1,057 | 6,694 | 8,366 | 21,149 |
| OTHER | | 7 | 5 | 170 | 554 | 247 | 32 | 28 | 508 | 736 | 812 |
| Subtotal:----- | | 237 | 303 | 1,952 | 2,845 | 6,157 | 911 | 1,086 | 7,202 | 9,102 | 21,961 |
| PECANS NSH(SEP) | MT | | | | | | | | | | |
| MEXICO | | 3,876 | 3,796 | 17,300 | 18,985 | 19,219 | 7,753 | 4,535 | 34,877 | 26,459 | 37,949 |
| OTHER | | 0 | 0 | 41 | 0 | 41 | 0 | 0 | 68 | 0 | 68 |
| Subtotal:----- | | 3,876 | 3,796 | 17,341 | 18,985 | 19,260 | 7,753 | 4,535 | 34,945 | 26,459 | 38,016 |
| WINES | | | | | | | | | | | |
| CHMP&SPRK WN(JAN) | KL | | | | | | | | | | |
| EU 15 | | 1,228 | 1,322 | 30,859 | 31,266 | 29,631 | 9,787 | 13,283 | 278,814 | 302,116 | 269,026 |
| FRANCE | | 348 | 402 | 10,593 | 10,332 | 10,246 | 5,906 | 9,023 | 191,399 | 209,973 | 185,494 |
| ITALY | | 623 | 623 | 11,754 | 11,823 | 11,131 | 2,883 | 3,029 | 52,255 | 53,929 | 49,372 |
| OTHER | | 15 | 3 | 379 | 281 | 364 | 43 | 28 | 1,193 | 1,079 | 1,150 |
| Subtotal:----- | | 1,243 | 1,326 | 31,238 | 31,548 | 29,995 | 9,831 | 13,311 | 280,007 | 303,195 | 270,176 |
| FT&VERM WN(JAN) | KL | | | | | | | | | | |
| EU 15 | | 982 | 1,287 | 15,183 | 14,673 | 14,201 | 3,918 | 5,137 | 60,569 | 63,894 | 56,651 |
| ITALY | | 559 | 726 | 8,646 | 7,930 | 8,087 | 1,448 | 1,887 | 21,249 | 19,412 | 19,802 |
| PORTUGAL | | 92 | 107 | 1,707 | 1,868 | 1,615 | 1,060 | 957 | 17,744 | 19,784 | 16,685 |
| SPAIN | | 285 | 334 | 3,952 | 3,800 | 3,667 | 1,247 | 1,701 | 17,470 | 18,455 | 16,223 |
| OTHER | | 25 | 34 | 240 | 415 | 215 | 107 | 120 | 1,018 | 1,688 | 911 |
| Subtotal:----- | | 1,006 | 1,321 | 15,423 | 15,087 | 14,417 | 4,025 | 5,258 | 61,587 | 65,581 | 57,562 |
| OTH GP WINE(JAN) | KL | | | | | | | | | | |
| EU 15 | | 12,337 | 14,618 | 185,717 | 191,867 | 173,380 | 41,506 | 47,693 | 627,432 | 710,105 | 585,926 |
| FRANCE | | 4,186 | 3,777 | 62,336 | 63,877 | 58,150 | 19,804 | 19,777 | 312,986 | 360,018 | 293,182 |
| ITALY | | 6,361 | 9,310 | 97,827 | 103,812 | 91,466 | 16,787 | 22,765 | 240,504 | 268,061 | 223,717 |
| OTHER | | 2,746 | 5,388 | 48,892 | 56,492 | 46,145 | 6,779 | 12,936 | 117,520 | 141,751 | 110,741 |
| Subtotal:----- | | 15,084 | 20,006 | 234,617 | 248,360 | 219,533 | 48,285 | 60,629 | 744,964 | 851,856 | 696,680 |
| OTH WN PROO(JAN) | KL | | | | | | | | | | |
| EU 15 | | 441 | 334 | 5,212 | 5,514 | 4,771 | 724 | 488 | 7,336 | 7,447 | 6,612 |
| JAPAN | | 126 | 152 | 1,725 | 1,751 | 1,598 | 569 | 741 | 6,778 | 8,169 | 6,210 |
| CANADA | | 137 | 83 | 3,438 | 961 | 3,301 | 141 | 42 | 4,444 | 628 | 4,303 |
| UNITED KINGDOM | | 208 | 83 | 2,697 | 2,794 | 2,489 | 283 | 98 | 3,675 | 3,438 | 3,392 |
| OTHER | | 125 | 57 | 1,144 | 1,177 | 1,018 | 225 | 125 | 2,228 | 2,395 | 2,003 |
| Subtotal:----- | | 829 | 626 | 11,518 | 9,403 | 10,689 | 1,659 | 1,396 | 20,786 | 18,640 | 19,127 |
| CUT FLOWERS | | | | | | | | | | | |
| ROSES(JAN) | NONE | | | | | | | | | | |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 8,486 | 11,435 | 99,378 | 111,020 | 90,891 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 4,045 | 4,048 | 38,818 | 56,604 | 34,773 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 0 | 12,531 | 15,484 | 138,195 | 167,624 | 125,664 |
| CARNATIONS(JAN) | NONE | | | | | | | | | | |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 9,110 | 13,562 | 97,350 | 123,033 | 88,240 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 248 | 433 | 2,657 | 4,428 | 2,408 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 0 | 9,358 | 13,996 | 100,007 | 127,462 | 90,648 |

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